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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

AND THE JEWELERS' WEEKLY, CONSOLIDATED

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31ST YEAR. NEW YORK, WEDNESDAY, AUGUST 29, 1900. VOL. XLI. No. 5.

AMERICAN WORKING IN MASSIVE GOLD.

THE Astor Cup for sloops was won Aug. 13, off Newport, by the *Corona*. The cup was designed and made by the Whiting Mfg. Co., 18th St. and Broadway, New York, and is an admirable achievement in gold working. It is of 18 karat gold, is 9 inches in height and 15 inches in width and weighs 442 pennyweights. The cup is set upon a green onyx base. The entire piece is symbolic of the sea, not only in its decorative details but in its shape and outlines. The dish portion is an embodiment of water *motifs*, the rim being conventionalized waves upon which the 10 sea horses ride. The modeling, chasing and other styles of working are throughout altogether fine and the piece stands as an eminent specimen of American craftsmanship of the highest order.

THE ASTOR GOLD CUP FOR SLOOPS.

Early Gold Working in Rhodesia.

QUITE recently Mr. W. G. Neal returned here from a four months' sojourn in the Belwinge district, during which time he has, in conjunction with Mr. George Johnson, been engaged in the exploration of some recently discovered ancient ruins, says the Bulawayo *Chronicle*. Mr. Neal's investigations lead him to the conclusion that the ruins are to be referred to mainly two distinct periods, each of which was historically of long duration. At the Mambo ruins, better known by the native name of Dhlolo, lying some 60 miles east of Bulawayo on the Inseza belt, the discoveries made indicate that these ruins were occupied at two different periods. The lower stone work exposed by excavation is similar in its elaborate character to that of Zimbabwe, whereas the additions done by the later inhabitants are crude in design and rough in execution, and more after the style of stone work done by the Basutos to-day. It was, doubtless, therefore, built about 400 years ago. At this particular mine two cannon of Portuguese manufacture were discovered, one a brass breech-loader and the other an iron muzzle-loader. Additional finds were the private silver seal of a Jesuit priest, an incense censer, silver bells, Egyptian bronze oil lamp, jewelry of modern manufacture, gold filagree work earrings, portions of silver plate wrought with embossed work in the design of a vine and grapes, and a gold coin or medallion somewhat smaller than a five pound piece. On one side of this the surface was perfectly smooth; the other had a design in relief, exquisitely wrought, of two birds fighting over a heart, and so clear that you could see the feathers falling through the air. Unfortunately it is believed that this beautiful relic, which was handed over to Dr. Jameson, has been lost.

Throughout the whole course of Mr. Neal's previous investigations in all the ruins it has been his special aim and object to locate the workshop and smelting furnaces, but hitherto all his efforts in this direction have been baffled, as although portions of gold crucibles (that is, pots used to smelt gold in) have been found in some cases, yet the exact spot used by the workmen of the past has not yet been identified. This time success has been attained which is satisfactory, although the results were rather disappointing. The crucibles, more or less broken with a few small beads of visible gold still adhering to the surface were found, and Mr. Neal was, after very careful working, enabled to make a rough sketch of the site of the furnace and its immediate surrounding. The result was disappointing in two ways: first, because no goodly store of gold was found; and, secondly, the smelting furnace was no elaborate device, but simply constructed in the style like that adopted by the Asiatic In-

(Continued on page 64.)

DIAMONDS: Gaillé, Ellinger & Hammel, NEW YORK FINE MOUNTED GOODS

F&B TRADE MARK REGISTERED

A PRESIDENTIAL CAMPAIGN

F&B REGISTERED

No. 261. Desk Set in Leatherette Case.

CUT ¼ SCALE SIZE 15 X 11

cannot draw the dealer's attention from our line of Sets.

We have the only complete line in the country of **Toilet, Manicure, Shaving** and **Desk Sets,** also **Tea Sets** in Sterling Silver. Send for one of our special catalogues illustrating these goods.

We produce only high quality goods, well made and well finished. That is our hobby, and we can supply nearly the entire wants of an up-to-date jewelry store.

Call for goods bearing the F & B stamp when ordering **Lockets, Chains, Bracelets, Link Buttons, Brooches,** and **Hair Chain Mountings.** They are the finest gold-filled and are fully guaranteed by us.

THEODORE W. FOSTER & BRO. C O.

(Successors to FOSTER & BAILEY),

Manufacturing Jewelers and Silversmiths,

100 RICHMOND ST., PROVIDENCE, R. I.

A PROFUSION OF NEW STYLES

FOR 1900.

The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)

Tuition reasonable. Board and rooms near school at moderate rates.

For catalogue and information, address,

Horological Department, Bradley Institute,

PEORIA, ILLINOIS.

TO ORDER, any Grade of

WATCH CASES,

Elgin and Waltham Movements,

DIAMONDS and JEWELRY,

From the "ALL-THE-TIME" up-to-date stock of

Sissauer & Company

EST. 1866

12 MAIDEN LANE

P. O. Box 2516. NEW YORK.

E. F. BLACKINTON & CO.,

MAKERS OF

Sterling Silver Novelties,

Manicure Sets, Pen Holders, Bracelets, Bangle Hearts, etc.

No Jeweler should be without them

Send for Sample.

Attleboro, Mass.

Another lot of

STAKING TOOLS,

just in, having **54 punches** and **16 stumps,** for

$6.50 NET CASH.

Nothing like them. None so good for the money. Orders filled in rotation. Three hundred of these have already been sold and are satisfactory. We can not insure that the next lot will be at this price.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers
Watchmakers' Tools, Material and Supplies,

11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.

Right Buying Makes Easy Selling.

MANHATTAN BEACH AND ORIENTAL HOTELS.

Buy at the fountain-head. Buy where you can find the greatest and most varied assortment and the latest styles. Buy in the greatest market, New York, the center of the jewelry and kindred trades. In manufactures and imports it is unrivaled. A trip to New York will give you new ideas and new energy.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare,** or, in other words, members of the Merchants' Association pay **33⅓ per cent less** than the regular fare.

Dates and Territory for Reduced Fares.

AUG. 25 to 29 inclusive.

Territory of Central Passenger Ass'n: POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

Tickets good for 30 days from date of sale.

AUG. 25 to 29 inclusive.
SEPT. 1 to 4 "

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED). Reduction not given to points less than 100 miles from New York.

Tickets good for 15 days from date of sale.

Coming, July 21 to August 20 (inclusive).

Going, August 1 to August 31 (inclusive).

Territory over Southern Pacific R. R., via New Orleans.

FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS:

The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

Gorham Mfg. Co., Broadway and 19th St.

C. G. Alford & Co., 192 Broadway.

N. H. White & Co., 21 and 23 Maiden Lane.

Hayden W. Wheeler & Co. 2 Maiden Lane.

Alfred H. Smith & Co., 182 Broadway.

Harris & Harrington, 32 and 34 Vesey St.

J. B. Bowden & Co., 1 Maiden Lane.

Oppenheimer Bros. & Veith Nassau and John Sts.

Day, Clark & Co., 23 Maiden Lane.

Mount & Woodhull, 26 Maiden Lane.

John R. Wood & Sons, 21 and 23 Maiden Lane.

Bawo & Dotter, 26–32 Barclay St.

PROTECTION

It's as safe to buy Simmons Chains as it is to buy government bonds.

They are the standard goods in every progressive retailer's show-case.

They sell the year 'round.

R. F. SIMMONS CO.,

NEW YORK: 3 Maiden Lane. **ATTLEBORO, MASS.** CHICAGO: 126 State St.

Makers of gold-filled and rolled gold plate chains, chain bracelets, solid gold and gold-filled fobs, lockets and seals.

A NEW DEPARTURE.

CANDLESTICKS!

We are not satisfied with adding new designs to our already well-known line of CHAFING DISHES, KETTLES, TRAYS, etc., but we have added ENTIRELY NEW LINES.

We illustrate one of them. We now lead the market on CANDLESTICKS in brass, old brass, nickel, gilt and cut glass mounted goods.

Also many articles for the table, *Carving-Set Rests, Ash Receivers, Match Holders* in glass, mounted in nickel, etc., etc.

Our new catalogue gives you full particulars. Send for a copy.

S. STERNAU & CO.

204 Church St., New York.

TRADE PAPER ADV. AGCY. N.Y.

The Stuart

R. WALLACE & SONS M'F'G. Co
SILVERSMITHS,
WALLINGFORD, CONN.

226 FIFTH AVE., NEW YORK.
131-137 WABASH AVE., CHICAGO.
120 SUTTER ST., SAN FRANCISCO.
63 BASINGHALL ST., LONDON, E.C.

This Pattern is made Complete in all Fancy Pieces and Table Cutlery, and is carried in Stock in Extra Triple and Sectional Plates.

Every dealer who has not "1835 R. WALLACE" Silver Plated Flat Ware represented in his Stock should send for our Illustrated Price Lists and Discounts.

"1835 R. WALLACE"
TRADE MARK

REIGNING PARIS FASHIONS.

GLEANINGS FROM THE WORKSHOPS AND STORES OF FASHION'S CENTER.

PARIS, Aug. 12.—Small pocket looking-glasses are always much in vogue. The oval double one is the most popular. In one of the glasses of these double mirrors a woman can see, natural size, her eyes, nose, teeth, etc.; in the other, that gives a shortened image, she can see the ensemble of her head or bust. As a novelty in this line I will mention the gold pocket looking-glass, with steel nails. It is a most charming device.

Long bezels in rings have assumed again their old-time popularity. A new form of long bezel is very dainty and becoming, as it is formed by two large diamonds, in the center of which is a fine pear shaped emerald extending over the finger.

Painters are creating delicious patterns in plate decorations. Each plate is of white china and represents a fruit, such as a peach, raspberry, currant, etc. The fruit is painted with its branch and leaves and the relief, color and life are so striking that one almost thinks that the housewife has just plucked the fruit from the orchard and put it at random on the plate. On the other hand, I will cite a fancy teapot of light and artistically painted china. This teapot represents a kitten, whose head forms the lid, which can be raised by one of the ears. On the right, the kitten's forepaw rises graciously and forms the beak of the teapot. The tail is soldered to the back, forming thus the handle to the teapot.

Coral enjoys still a great vogue. Dainty long chains and dog collar necklaces are made of coral, adorned with diamonds.

"Faces à main" come now in the Directoire style. The glasses are round and the handles short and made mostly of gold nicely chased.

As a new breloque I will mention the map of France. This new fad is made of gold or silver and is a miniature reproduction of the map given to France by the Czar Nicholas II. Some gems mark the site of the important towns, and the small map is surrounded by a circle of gold.

1 2

NEW SUNSHADE HANDLES.

The above sketches show two quite new sunshade handles. No. 1 is called the "Aiglon." It is made of massive gold and represents an eaglet, with outspread wings, standing on a ball. No. 2 is a woman's head under a flower. It is made of carved and painted wood. The leaves are pale blue, the hair reddish and the petals are greenish.

Attractive card cases or tiny handbags are made of deerskin, adorned with gold monograms.

A. L.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Handsome enough to please anyone and particularly attractive to the golf enthusiast should be the latest product inspired by the fashionable craze—a golf punch ladle, which takes the form of the club known as the "driver." The upper portion of the handle is of carved burnt ivory and the shaft of smooth, bright silver, as is the bowl. This thoroughly original article is incased in a bag of genuine Scotch plaid. As a gift or prize of some importance it is eminently satisfactory and up-to-date.

*

A golf score book in green leather with crossed sticks and balls, in silver gilt, on the center of the cover, and a pencil to correspond, slipped through a strap on the edge, is a pretty thing in the lines of these trifles now in vogue.

*

Tobin bronze, which affords a rich, bright and very handsome effect, somewhat between that of brass and gold, appears in leather goods, being utilized for belt buckles and in the casing of liquor flasks.

*

Men's leather fobs for watches are greatly in evidence, with horse shoe pendants in favor. Some of these are single gold shoes with a narrow bar cut from any of the regular seal stones across the ends. Others consist of two shoes, one within the other; or the single shoe may enclose a bit, crop or similar device.

*

A superb driving whip shows a plain gold handle, tending in color toward the new green gold, but less pronounced. Trailing lengthwise along this handle are two ser-

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

Up-to-Date

BALL TIE HOLDERS.

Have you got them?

WE HAVE: ALL STYLES, ALL PRICES, TO RETAIL FROM 25c. to $1.00.

Sterling Silver or Gold Plate.

BE IN THE SWIM.

A postal will bring samples.
These are the sellers **now** and for early Fall.
We also make a complete line of Purses and Chatelaine bags, including the latest fish-scale mesh in sterling silver.
Do not fail to see our line.

CODDING & HEILBORN CO.,

North Attleboro, Mass.

N. Y. Office, 11 Maiden Lane.

SAMPLES ONLY.

TRENTON WATCHES

advertise themselves. Every one sold recommends a duplicate. Their thorough reliability and general excellence make them the most desirable for the retail jeweler to handle, as he can dispose of them at a large advance in price and still have the satisfaction of knowing that he has secured a contented customer.

No. 52 Six size, stem winding, lever setting, hunting, seven jewels, nickel damaskeened, brass and steel composition balance, screw bankings, straight line lever over escapement, hardened and tempered hair spring, quick train; and fits regular lever or pendant set cases.

SEND FOR PRICE-LIST.

THE TRENTON WATCH CO.,

TRENTON, N. J.

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

Louis W. Fraba,

Manufacturer of

Artistic Leather Goods,

29 East 19th Street,

New York.

pents in relief, with eyes jeweled in green.

*

Very elegant is a lady's riding whip woven apparently of white silk threads, the handle a peculiarly soft, dull and slightly greenish tint of gold, with long stemmed pansies in a brighter hue suggestive of purple, scattered over it.

*

The serpent ring, ancient though it may be, is exploited in such novel fashion this season as to create a larger realm for itself. In all kinds of fantastic coils and twists of one reptile, or two or three entwined, with their several heads beautifully jeweled, it exercises its perennial fascination.

*

The swell *couturiers* in Paris and London, as well as at home, appear to be pushing the use of gold, silver and jeweled buttons on fine cloth costumes, so that although these articles are not as yet much in evidence among the jewelers, they figure in the possibilities of the near future.

*

A luck pendant in the shape of the one-cent piece of our country, rendered in silver gilt and of large size, is among newest tributes to the craze for charms.

ELSIE BEE.

Assessor's Books Show Little Jewelry in North Dakota.

BISMARCK, N. D., Aug. 17.—Although this is a prosperous State, there is an alarming scarcity of watches, jewelry and diamonds—at least on the Assessor's books. For example, there is the thriving county of Barnes with only $35 worth of timepieces and jeweled ornaments. Sargent county has none at all—so far as the assessment is concerned, anyway. Cass county comes to the center with $7,317 worth. Burleigh county reports $1,964. Foster county is a little shy—has only $55 worth. Griggs got somebody for a $15 watch, and that is all there is on the assessment roll from that county. Stark county is better fixed and reports $1,570. Bottineau county has a $10 watch somewhere within its limits that got on the assessment rolls and is lonesome, no doubt. Grand Forks has $480 worth—about a fourth the amount there is in Burleigh county. Ward county has none. Eddy has only $10 worth; somebody probably rung in a paste tiara. Kidder county has $50 worth. Ramsey and Ramson both have $105 worth. Steele has $802, Stutsman $780 and Traill $585.

Traveling Salesman's Grip Cut Open and Rifled.

CORSICANA, Tex., Aug. 23.—Sunday morning a man giving his name as Ross, who said he was a jewelry salesman for Costello & Co., who have establishments in Taylor and Temple, called on City Marshal Cole and stated that during the previous night his valise had been cut open and 11 gold watches and a tray of diamond rings taken from it. The exact amount of his loss Ross could not state, but he said some of the rings were very valuable. The police have been investigating the matter.

The Giant of Collar Buttons

IN QUALITY, IN SALES.

One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? **Because** of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

KREMENTZ & CO.,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

The large invoices of

Rough

received during the past few months have been cut and polished and are now ready for the inspection of the trade.

Oppenheimer Bros. & Veith,

IMPORTERS AND CUTTERS OF DIAMONDS,

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

Atlantic City Jewelers Organizing Against Kleptomaniacs.

ATLANTIC CITY, N. J., Aug. 25.—Atlantic City jewelers are organizing a protective association for the suppression of kleptomania. One firm counts among its losses a card of bracelets worth $80, while another haul was a card of small gold hearts worth $20.

Whenever discovered the kleptomaniacs have invariably been found to be women of social distinction and affluence, and, after reparation was made, have been allowed their liberty; but the jewelers now insist that if a conviction were secured and a kleptomaniac exposed it would serve to restrain others similarly inclined.

Big Accessions to the Michigan Optical Society.

MUSKEGON, Mich., Aug. 23.—The Michigan Optical Society held a short session in parlor A, Hotel Cadillac, Detroit, Mich., Aug. 15, and the following opticians joined the society: A. E. Charlesworth, Detroit, Mich.; E. T. Kirchgessner, Adrian, Mich.; Evan E. Thomas, Detroit, Mich.; C. J. Peirce, Detroit, Mich.; J. Leahy, Mt. Pleasant, Mich.; S. P. Housmer, Tecumseh, Mich.; L. A. Stevenson, Gaylord, Mich.; D. D. Shane, Grand Ledge, Mich.; Carl N. Heglund, Ypsilanti, Mich.; Martin O. Duffy, Detroit, Mich.; J. Frank Davis, Fenton, Mich.; R. G. Grabowsky, Bay City, Mich.; Julius L. P. Gentil, Monroe, Mich.; A. G. Bedford, Ionia, Mich.

Short addresses were delivered by president N. K. Standart and Ernest Eimer, secretary and treasurer.

Since the convention of the American Association of Opticians, the secretary of the Michigan Optical Society has heard from quite a number of opticians desirous of joining the society. Michigan opticians particularly are pleased at the prospect of having the next convention of the American Association of Opticians in Chicago, and no doubt a large number will attend.

Silver Ware Fakir Working in South Dakota.

SIOUX FALLS, S. D., Aug. 23.—"There is another fakir working the country," remarked Will H. Booth, jeweler, to a reporter, this week. "The latest is a cripple who is going through the towns selling silver ware. He pretends to have been in business at Canton, Dell Rapids, or some other town, and on account of a paralytic stroke had to retire from business. He is going through the country with a real estate man who magnanimously is giving the crippled jeweler a ride. A party came to my place to-day with a lot of shoddy knives and forks which this party had sold with the understanding that I would engrave them free of cost. I have heard of this fakir before. He has been working this surrounding country for the past two weeks and works under several different aliases. He is a fraud and never has been in business in this section. The last heard from he was working in the northwestern part of Lincoln county."

Importations at the Port of New York.

Weeks Ended Aug. 25, 1899, and Aug. 24, 1900.

	1899.	1900.
China, Glass and Earthen Ware:		
China	$98,357	$53,206
Earthen ware	24,677	21,004
Glass ware	34,305	36,599
Optical glass	.....	3,767
Instruments:		
Musical	25,292	11,920
Optical	10,169	21,527
Philosophical	.....	5,732
Jewelry, etc.:		
Jewelry	57,156	21,148
Precious stones	280,893	279,331
Watches	9,457	23,220
Metals, etc.:		
Bronzes	3,617	3,709
Cutlery	27,793	20,129
Dutch metal	985	3,531
Platina	1,176	.....
Plated ware	.....	68
Silver ware	297	483
Miscellaneous:		
Alabaster ornaments	1,342	2,689
Amber	8,275	.....
Beads	3,746	2,218
Clocks	6,482	3,571
Fans	4,142	5,559
Fancy goods	7,667	10,081
Ivory	32,830	33,857
Ivory, manufactures of	606	625
Marble, manufactures of	18,625	6,194
Statuary	4,101	3,305

Traveling Salesman Weinshenk Has Considerable Worry Over His Trunk.

TACOMA, Wash., Aug. 18.—For a time early this morning S. Weinshenk and Northern Pacific R. R. officials believed a big robbery had been committed. A trunk full of jewelry had disappeared, and a search lasting until nearly 2 o'clock A. M. was necessary to locate the absent valuables. Finally they were found in the baggage room at the depot.

Mr. Weinshenk is a traveler for Alphonse Judis, San Francisco. He arrived from the south last night and ordered his three trunks sent to the Tacoma Hotel immediately. Three trunks were sent up, but after an examination Mr. Weinshenk found one of them did not belong to him and his most valuable trunk was missing. The porter at the hotel was summoned and the missing trunk could not be found at the house. Northern Pacific officials were awakened and a hurried search was started. The suspicion grew that a clever substitution had been made and Mr. Weinshenk had lost his jewelry. After a long search the missing trunk was found in the depot baggage room, and it was ascertained that the contents had not been disturbed.

The Financial Embarrassment of Meyers, McNary & Co.

ATTLEBORO, Mass., Aug. 25.—Partnership and personal petitions in bankruptcy have been filed by Robert W. Meyers and Lawrence McNary, of Attleboro, trading as Meyers, McNary & Co., manufacturing jewelers. The firm's liabilities are $16,813, all unsecured. Assets $24,948, consisting of $9,118.87 in stock, $8,057.35 in tools and machinery, and debts due on open accounts $7,772.58.

Lawrence McNary's individual petition shows liabilities of $7,060, of which $7,000 is secured, and assets scheduled at $8,582. Robert W. Meyers owes personally $65 and has $88.27 assets.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made
Pearls damaged by setting restored.
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3.

AMERICAN GEM CO.,
Successors to EDWIN PASSMORE.
Precious and Semi-Precious Stones.
Odd Gems. Fine Lapidary Work.
JEWELERS' BUILDING,
373 Washington Street, BOSTON.

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

W. H. BEDFORD,
22 Holborn Viaduct, London, England,
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

Death of Rasmuss O. Gottfredsen.

KENOSHA, Wis., Aug. 22.—Monday occurred the funeral of Rasmuss O. Gottfredsen, Kenosha's oldest business man, known and respected by nearly every man, woman and child in this city. Mr. Gottfredsen died at the family residence on Park Ave., at 5 o'clock A. M., Aug. 18, after an illness of three weeks. His health had been gradually failing for several years past, but until his fatal illness of a few weeks ago came upon him he had continued the active management of his business affairs. The deceased had passed his allotted three score years and ten, being at the time of his demise 73 years of age. He is survived by a widow and two children, the latter being E. R. Gottfredsen, who for many years has assisted his father in the transaction of their jewelry business, and Mrs. Robert Nicoll, also of this city.

Mr. Gottfredsen was born in Ribe, Denmark, Jan. 17, 1828. When he was 14 years of age he went to Germany, where he learned the trade of a watchmaker. He came to this country in 1850 and worked for a few months at Albany, N. Y. Later in the same year he came to this city and began business on a very modest scale as a watchmaker. The business proved a success, and after a short time he had not only managed to buy the stock of his former employer, but he had added to it until he was a leading jeweler and watchmaker in southern Wisconsin. In the same stand he continued in business for the 50 years of his residence in Kenosha. He was married in 1856 to Miss Henrietta V. Fry, a native of Canada. Two children were born to this union, Ersted R., who was in the store with his father, and Alice B., who is the wife of Robert Nicoll, also connected with the deceased in business. The first Mrs. Gottfredsen died in 1861 and the following year the deceased was married to Josephine G. Terhune, of Ohio, who survives him.

The deceased was a member of the Danish Lutheran church, and took a great interest in the building of the new church some years ago. He was a Republican, a Mason and an Odd Fellow. He was a successful and representative business man, and had, by thrift and economy, amassed a fortune. In business, as in his private life, no word had ever been uttered against his fair name. He was upright, scrupulously honest in his business dealings, staunch and true to his friends.

Young Jeweler Drowned While Swimming.

BEATRICE, Neb., Aug. 20.—Arthur Freeman, a well known young jeweler of this city, was drowned on the evening of Aug. 14, after he had been swimming in the Blue River, about a mile above the city. The young man was accompanied by several companions and one of them, Fred Lasch by name, nearly suffered a like fate in trying to rescue Freeman, and was only rescued after strenuous efforts by his companions.

E. J. Kornfeld, wholesale optician, New York, accompanied by Mrs. Kornfeld, spent Aug. 22 in Southbridge, Mass.

Strike at the Factory of Western Clock Mfg. Co.

LA SALLE, Ill., Aug. 21.—The 150 girls employed at the Western Clock Mfg. Co., Peru, Ind., just across the line from La Salle, owned by F. W. Matthiesen, the zinc manufacturer, have suffered a reduction in wages of from 20 to 30 per cent. The capacity of the plant has been doubled, an addition covering a large area of ground having been built in the last three months.

Pearl Hunting Notes from Arkansas.

Dr. J. H. Myers paid out $1,250 for pearls last Saturday.

Lots of men will hunt pearls that don't like to work at anything else. The lottery or game of chance catches their fancy.

Dr. Myers Saturday showed us his collection of pearls, for which he has paid $4,000. He will ship them direct to Paris.

W. D. Burd has a collection for which he has paid over $3,000.

T. M. Brady, the hard-working man with one arm, found a $50 pearl last week.

Levi Sharp and John McGhehey sold $360 worth of pearls found by themselves in one week.

J. R. Davenport and two partners sold three pearls for $225 Saturday.

Wednesday Dr. Myers bought a pearl found on Julia Dean bar for $280, two from Imboden parties for $245, and one at Smithville for $75.—Black Rock (Ark.) *Blade*.

PEARLS.

Requisite Completeness.

If the stock from which the dealer is to make his selection is complete, the best and most careful selection is possible.

Our stock of Pearls and Precious Stones as closely approaches such completeness as can be found anywhere.

Therefore, our stock admits of the best and most careful selection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Enjoyable Outing of the Retail Jewelers' Association of Missouri.

ST. LOUIS, Mo., Aug. 25.—The Retail Jewelers' Association of Missouri gave their eleventh annual outing on Sunday, Aug. 19. The affair took place at the North St. Louis Fishing and Hunting Club grounds, 18 miles north of this city, on the banks of the Mississippi river. The start was made at 9.30 o'clock A. M. and about 200 people, including jewelers and their families, boarded the steamer *Spread Eagle*, reaching the grounds about 11 o'clock A. M. A monster fish fry was prepared and greatly enjoyed by all of the guests. In the afternoon target shooting, dancing and various games were indulged in, and a number of addresses by eloquent members of the trade were delivered.

Among the topics discussed and treated in an able manner were: "Situation in the Far East," Chas. G. Derleth; "The Jeweler As a Good Fellow," Jos. J. McKenna, of Bauman-Massa Jewelry Co.; "How to Sell Goods," Theo. Yankauer, of Rees & Yankauer, New York.

The party returned at 7 o'clock P. M. and voted the outing the most successful ever given by the Association.

Two Chicago Jewelers Arrested on Unusual Charges.

CHICAGO, Ill., Aug. 25.—Two rather unusual occurrences in which retail jewelers figured came up in the Chicago police courts this week. Simon Rice, a jeweler living near 47th St. and Cottage Grove Ave., stepped into a fruit store and bought a cigar and a morning paper. On his way out he picked up a peach, for which he intended to pay but absent-mindedly neglected to do so. He was arrested on the charge of theft and released on furnishing $20 bail.

The second arrest was that of C. M. Robertson, in business on the North Side for a number of years and who has built up a fine business with members of the fire department. Mr. Robertson sold to a woman a ring for $150, on which $97 was paid. In course of time Mr. Robertson demanded the ring or the remainder of the money. The woman offered to return the ring upon repayment to her of the money she had paid the jeweler. The latter agreed to this and handed over a sum of money which the woman claims was $20 short; therefore the arrest. Mr. Robertson was placed under bonds to appear Aug. 30. There is nothing in such unsupported charges that should in any way reflect on the character of a reputable business man.

Identity of Dead Man Traced by Means of His Watch.

TORONTO, Can., Aug. 24.—On Saturday, the 18th inst., the body of an unknown man, evidently an American, was found in a ravine near High Park, Toronto, with a wound in the head and a revolver lying beside him. He had no letters or memoranda on his person by which he could be identified, but he had a fine gold watch made by the Hampden Watch Co., Canton, O., bearing the hunting case number 2,587,720 and movement number 876,322. All indications pointed to suicide.

Various conjectures were made as to his

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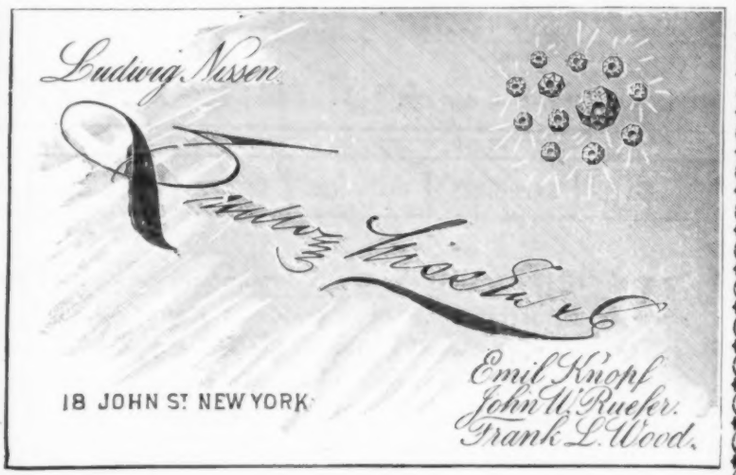

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TREIBS BROS.,

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139 Mathewson St., Providence, R. I.

CUTTERS AND IMPORTERS OF

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CABLE ADDRESS: "CELINE" ANVERS.

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CORRESPONDENCE SOLICITED.

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identity and the body was interred before the matter was cleared up. Finally it was set at rest, the description of the watch, which had been sent to several American cities, being the means of his identification. He proved to be William T. Cohen, a street car motorman, of Covington, Ky., the number of the watch being traced to Samuel N. Behrman, who stated that he repaired the time piece for Cohen.

Lewis Bowman Accused by Two Jewelers of Theft.

OTTAWA, Can., Aug. 25.—Lewis Bowman, who is confined in the common jail awaiting his trial at the Fall Assizes on a charge of stealing seven watch chains, five bracelets, four lockets, one stamp holder, three pairs of cuff buttons, three shirt studs and two pairs eyeglasses, of the value of $88, the property of William H. Sproule; also for stealing 22 gold plated rings of the value of $11, the property of David Goyer, is a stranger in the city and claims Boston, Mass., as his home. He states that he left Boston to go to the Klondike, got stranded, and was on his way back when he was arrested.

The Case Against Jacob Katz Brings Up an Important Question.

BALTIMORE, Md., Aug. 22.—The action of Justice Poe last Friday in fining Jacob Katz, a Lexington St. jeweler, for pointing a gun at Harry N. Abercrombie, a lawyer who refused to leave Mr. Katz's store when ordered to do so, has raised the question of the rights of storekeepers in such cases. Mr. Katz was found guilty of assault by the Justice and was fined $25 and costs.

The law of the case is explained as follows by William C. Smith, a former Deputy State's Attorney, of Baltimore: "Pointing a loaded gun or pistol at another in a threatening manner is an assault, and it is immaterial that the person so using the gun did not actually know that it was loaded. So, also, if the person assaulted had reasonable cause to believe that it was loaded it is an assault, though it was not loaded.

"If anyone enters the home of another and makes himself offensive he can be ejected by force, but the degree of force used must be reasonable. The question of the reasonableness of force used is governed by the facts of the particular case.

"A policeman, by virtue of his office and without warrant, has a right to enter any house, the door of which is unfastened, or when invited so to do by the master thereof, in which there is a noise amounting to a breach of the peace, and to arrest any person disturbing the peace there in his presence.

"There is a distinction to be drawn between the right of a master in his home and his rights in his public store. In the latter case there is an implied invitation to the general public to come in, and a person entering such an establishment has greater privileges and, consequently, the master less rights. Hence he is compelled to act with greater discretion in dealing with unwelcome intruders. If A orders B to leave A's store at the point of a pistol and B refuses to go, whereupon A shoots and kills B, A is guilty of murder."

Another Find of Turquoise Reported from New Mexico.

SANTA FE, N. M., Aug. 22.—Julian Padilla came into the city this week from southern Santa Fé county and brought specimens of turquoise along as large and thick as a large hand. The stone, however, is of a light blue color and softer than that of the best quality, but as Padilla has gone only several feet below ground on his mine, experts believe that when he reaches a depth of 60 feet he will have a rich turquoise mine.

As will be seen from the paragraph and illustration in the patent news column of this issue, Harris & Harrington, clock importers and manufacturers, 32 Vesey St., New York, have been awarded a patent on their new improvement in tubular chimes for clocks and calls. This improvement, which is the invention of A. W. Harrington, and has been assigned by him to his firm, involves a new method of softening the tone of a suspended chiming tube by the application of perforated discs at both ends of the tube.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, Mounted with Diamond Bars.

ANTICIPATING the great demand for very small Pearls, we have secured an immense assortment of these goods in Round, Buttons and Pear Shapes of all qualities. Our new stock of Colored Stones consists of goods of our own cutting, special attention having been paid to shapes and qualities best adapted for the American market. In Diamonds our stock is as complete as ever.

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FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Jeweler Promptly Robbed After Opening Up in Manila.

SAN FRANCISCO, Cal., Aug. 20.—According to the Manila *American* of July 29, the premises of C. Alkan, who had just opened up a new watchmaker's and jeweler's establishment on Santa Cruz bridge, next to the general post office, Manila, were entered the morning before and goods to the value of $4,356 stolen. The stolen articles comprised 24 diamond rings, valued at $4,176; 14 pairs of earrings and some brooches, worth $180. The thief effected his entrance through a back room, having to climb over an oven, the soot adhering to his feet. He left the imprint on the mosquito curtain. Capt. Lara has captured a Filipino servant on suspicion, but there was up till then no evidence against him.

Sneak Thief Not Successful in This Undertaking.

KANSAS CITY, Mo., Aug. 22.—Aug. 16 an attempt was made to rob Gray & Kamber, jewelers, 614 Walnut St., of a ring, but the thief was placed under arrest before he could make his escape. The man entered while two women were examining rings. When the clerk's back was turned he dropped a handkerchief over one of the rings, picked it up with the handkerchief and put it into his pocket. Mr. Gray was watching him and compelled him to await the arrival of an officer. The man was taken to police headquarters by two detectives.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Aug. 25, 1900.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$125,492 42
Gold bars paid depositors	109,005 23
Total	$234,497 65

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Aug. 20	$15,712
" 21	21,379
" 22	41,176
" 23	25,931
" 24	21,289
" 25	.....
Total	$125,487

Mathias Haug, Houghton, Mich., has recently completed one of the handsomest stores in Michigan and, perhaps, the finest in the Upper Peninsular. It is 72x25 feet and finished throughout in mahogany and plate glass. The principal displays are made in four 12-foot wall cases and six long and deep counter cases. The store has a choice corner in the handsome Douglas Hotel building. The rear of the show room is divided off into a curio room of mineral exhibits, an interesting collection. Mr. Haug has adopted a method that has revolutionized trade in that section, by keeping nothing but the best grade of everything. At first he was the subject of pity by his fellow tradesmen, but he has found it pays, and in justification points to an increase of 50 per cent in his business since opening his new store. He has been in business there 30 years and says it pays to do things right when you do them at all.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

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65 NASSAU STREET (Prescott Building), NEW YORK.

To Importers and Large Buyers:

OUR DIAMOND-CUTTING FACTORY

at 138-140-142 West 14th St., New York,

is one of the largest and best equipped in this country as well as in Europe and **is now working**

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Diamond Cutters,

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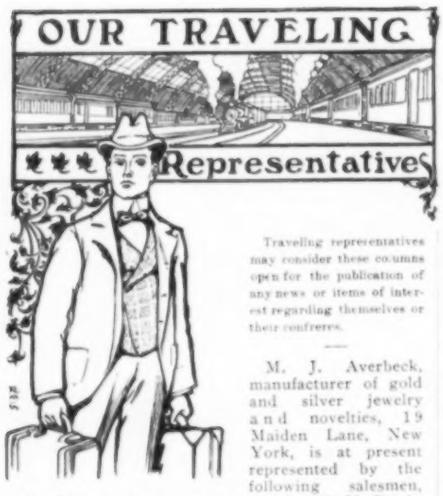

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

M. J. Averbeck, manufacturer of gold and silver jewelry and novelties, 19 Maiden Lane, New York, is at present represented by the following salesmen, all of whom are now on the road: W. H. Balch, E. C. Ellis, F. F. Folcher, James S. Knowles, Edson Adams, Wm. H. Dawson and Harry Heddon.

A. E. Hall, Minneapolis, Minn., representing the Holmes & Edwards Silver Co., left for Milwaukee, Wis., Aug. 27, for a week.

I. R. Bunker, S. H. Clausin & Co., Minneapolis, Minn., has just returned from a five weeks' trip through the northern country.

W. A. Montague, with Norton-Paulson Jewelry Co., Kansas City, Mo., has just started on a business trip through Iowa. B. E. Saeman, of their material department, is making a trip through Kansas.

M. V. Decker, in charge of the New York office of J. M. Fisher & Co., has been spending several days as a guest of Walter T. Fisher, the eastern salesman for the house, at the Attleboro home of the latter.

Among the traveling salesmen in Denver, Col., the past week were: F. G. Burgess, Standard Optical Co.; Jno. O. Slemmons, J. B. Bowden & Co.; H. Cronemeyer, Bawo & Dotter, and I. P. Eisenbach, Bonner & Co.

N. R. Fuller, traveler for the Edwards & Sloane Jewelry Co., Kansas City, Mo., returned last week from a western trip. He reports an excellent trade during July and August. He starts out in the near future for a southern trip.

C. M. Stone, representing Factory L of the International Silver Co., returned to Chicago Thursday from Wisconsin and northern Michigan, and reported the finest business he ever encountered on the road. The district traversed is in a very prosperous condition, and all the jewelers look for a nice trade this Fall.

The following travelers were in Minneapolis and St. Paul, Minn., the past week: Mr. Remington, Waite, Mathewson & Co.; Mr. Pretsfelde, for Manasseh Levy; H. E. King, Knickerbocker Silver Co.; F. R. Sheridan, Horton, Angell Co.; representative of the Anchor Silver Plate Co.; Mr. Allen, Rich & Allen Co.; F. C. Somes, S. O. Bigney & Co.; H. L. Stanton, H. L. Stanton & Co.; W. A. Peck, O. W. Bullock & Co.; S. Raives, Ciner & Seeleman; Mr. Schwab, L. Adler & Son; J. Rothschild, Ingomar Goldsmith & Co.; representative of J. A. & S. W. Granbery.

Traveling men calling on Davenport, Ia., jewelers the past week were: K. H. Clarke, Towle Mfg. Co.; Max Huss, S. & A. Borgzinner; P. L. Smith, Whiting Mfg. Co.; G. W. Shaffer, J. C. Dowd & Co.; Geo. L. Gruen, D. Gruen & Sons; L. Newhouse, L. Newhouse & Co.; Harry S. Aicher, A. F. Towle & Son Co.; Frank Thompson, The Derby Silver Co.; L. Seligsberger, John Schimpf & Sons; R. W. Hunt, Riley & Rolleston; A. E. Dilley, King & Eisele; George H. Wright, Unger Bros.; J. R. Payne, Meriden Cutlery Co.; K. J. Bemis, International Silver Co.; H. Jamison, for J. W. Forsinger; and William Seckels.

Among travelers in St. Louis, Mo., last week were: L. T. Field, W. G. Clark & Co.; Gus W. Strandberg, Sykes & Strandberg; F. F. Knapp, Lee Brown & Duster Co.; Frank S. Goff, Bennett & Bradford; H. B. Levis, Franklin Fountain Pen Co.; Samuel Heller, L. Heller & Son; Hubert Somborn, Albert Berger & Co.; Jos. S. Frank, Sussfeld, Lorsch & Co.; B. Kaufman, for S. C. Powell; A. Marschuetz, Spencer Optical Mfg. Co.; A. S. Wormood, Illinois Watch Co.; Henry Freund, Henry Freund & Bro.; J. M. Morrow, American Watch Case Co.; Max Huss, S. & A. Borgzinner; W. S. Noon, W. F. Cory & Bro.

Among the traveling salesmen who recently visited Detroit, Mich., were: T. H. B. Davis, International Silver Co.; Mr. Messler, Lebkuecher & Co.; Fred. H. Allen, D. Wilcox & Co.; Mr. Anderson, Allsopp Bros.; F. A. Perry, The John Russell Cutlery Co.; Mr. Bliss, Krementz & Co.; A. A. Wood, Wilcox & Evertsen; W. R. Shute, Day, Clark & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Mr. Beckwith, Beckwith, Grant & Co.; K. D. Yeaton, S. Sternau & Co.; A. W. Levy, Byron L. Strasburger & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Charles B. Bartlett, Whiting Mfg. Co.

Among travelers in Kansas City, Mo., last week were: Otto Sinauer, Oppenheimer Bros. & Veith; F. D. Newberger, R. Blackinton & Co.; Frank F. Gibson, for William Kinscherf; S. Raives, Ciner & Seeleman; Frank Schonreck, Deitsch Bros.; Arthur W. Ware; S. K. Jonas, for I. W. Friedman; W. H. Hurlbert, Providence Optical Co.; W. S. Noon, W. F. Cory & Bro.; Walter S. Strauss, Jacob Strauss & Sons; D. Schwab, L. Adler & Son; J. Franklin, L. Tannenbaum & Co.; John F. Garland, L. H. Keller & Co.; Frank Herschede; George W. Birnbaum, Ehrlich & Sinnock, and C. S. Untermeyer, Chas. Keller & Co.

Among the traveling men noted in Pittsburgh, Pa., recently were: A. W. Wagner, Glaenzer Freres & Rheinboldt; Chas. E. Pride, Pride & Tinckler; J. F. Townley, Cross & Beguelin; Wm. Matschke, A. Joralemon & Son; A. J. Sherrard, Enos Richardson & Co.; P. M. Layman, Riker Bros.; A. N. Dorchester, Chapin & Hollister Co.; A. A. Wood, Wilcox & Evertsen; Lawrence H. Smith, Bippart & Co.; Fred. H. Allen, D. Wilcox & Co.; Abel King, I. Emrich & Co.; Jno. C. Hull, Silver Plate Cutlery Co.; E. A. Porter, International Silver Co.; H. C. Barnum, Shafer & Douglas; Wm. J. McQuillin, Hodenpyl & Sons; Frank E. Whitmarsh, Alvin Mfg. Co.; C. P. Young, Wm. B. Kerr & Co.; W. H. Shiman, Potter & Buffinton; Frank S. Goff, Bennett & Bradford; Wm. Bosselman, T. Quayle & Co.; F. V. Kennon, John T. Mauran Mfg. Co.; Mr. Williams, Arnold & Steere; Jno. T. Miller, Seth Thomas Clock Co.; W. F. Maintien, Maintien Bros. & Elliot; H. B. Richardson, G. A. Dean & Co.; G. C. Hudson, G. C. Hudson & Co.; V. Hirsh, Hirsh & Hyman; E. A. White, Geo. L. Vose Mfg. Co.; Chas. Melchor, Aikin, Lambert & Co.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: W. R. Landram, Haskell & Muegge, San Francisco, Cal.; Emile Hirschfeld, Emile Hirschfeld & Co., San Francisco, Cal.; I. P. Eisenbach, S. B. Champlin Co., Providence, R. I., Reeves & Browne, Newark, N. J., and others; Al. Ballark, Standard Optical Co., San Francisco, Cal.; Burr W. Freer, Heacock & Freer, San Francisco, Cal.; A. T. Lipman, Morgan & Allen Co., San Francisco, Cal.; Sydney Weinshenk, representing Alphonse Judis, San Francisco, Cal.; C. Hadenfeldt, Rothschild & Hadenfeldt, San Francisco, Cal.; W. A. Weichmann, representing Frank W. Smith, Gardner, Mass.; Louis W. Bruns, Juergens & Andersen Co., Chicago, Ill.; S. A. Goldsmith, Adolph Goldsmith & Son, New York; I. Guntzburger, Dattelbaum & Friedman, New York; Frank G. Moyer, American Watch Case Co., New York; A. R. Katz, A. R. Katz & Co., New York; S. S. Schwarz, for Albert F. Lowenthal, New York; J. T. Wells, Leys, Christie & Co., New York; Geo. W. Birnbaum, Engelfried, Braun & Weidmann, New York; John S. Jepson, Riker Bros., Newark, N. J.; M. Bernheim, Woodside Sterling Co., Newark, N. J., and F. J. Locklin, Battin & Co., Newark, N. J.

"MONEY MAKERS."

"Molly Starks," "Diadems," in solid gold and gold-filled cases. You know all about those watches, also

Dueber-Hampden 12-Size. Complete watches in all grades of movements and all styles of cases. Above watches are "sellers." Get your orders in quick.

WE ARE THE LARGEST DISTRIBUTORS OF

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RAILROAD WATCHES (the kind that pass inspection) A SPECIALTY.

Corrected price-lists every thirty days. Yours for the asking.

No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

Clemens X. Oskamp Must Pay Extra Taxes.

CINCINNATI, O., Aug. 25.—Clemens X. Oskamp must pay an additional amount of $2,996.40 in taxes to Tax Inquisitor Morganthaler, according to United States Judge Thompson. During her lifetime Mary A. Oskamp should have paid from 1894 to 1897 $2,996.40 more taxes on $110,000 of personal property. Mr. Oskamp filed a bill in equity against County Auditor Eugene L. Lewis and County Treasurer Tilden R. French, asking for an injunction. Mr. Oskamp lost in the action.

THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II CANTON, OHIO, AUGUST, 1900. No. 2.

THE TRADE-MARK "RAILWAY."

Priority of Right to the Exclusive Use of the Word.

In a recent issue of THE CIRCULAR-WEEKLY was published an epitomized report of the decision in the interference patent suit No. 20,178, "The Hampden Watch Co. *vs.* the American Waltham Watch Co. *vs.* Webster C. Ball." Appended is a fuller transcript of the decision, furnished to THE CIRCULAR-WEEKLY'S Washington correspondent by the Patent Commissioner:

Applications for trade-mark were filed by the Hampden Watch Co. July 5, 1899; by the American Waltham Watch Co. Dec. 7, 1898, and by Webster C. Ball on April 11, 1892. The subject matter of interference is a trade-mark consisting of the word "Railway," or "Railroad," or the words "Railway Queen," as used upon watches and watch movements. The American Waltham Watch Co. and W. C. Ball are both registrants; the American Waltham Watch Co.'s trade-mark consisting of the word-symbol "Railroad" in connection with the word "Regulator" and a representation of a locomotive engine. The Ball trade-mark consists of the fanciful words "Railway Queen." Ball has offered no testimony in the case, and is, therefore, restricted to the filing of the date of his application for registration, namely, April 11, 1892. The Hampden Watch Co. filed their trade-mark consisting of the arbitrary word "Railway."

Nine questions as to points of law were submitted by the counsel for the American Waltham Watch Co.:

First—Hampden Watch Co. should not be allowed registration in the face of the prior registration to the other parties to this interference, unless its proof of all the prerequisite facts is clear and convincing.

Second—To entitle it to registration of the word "Railway," the Hampden Watch Co. must establish not only priority in the adoption and use of the word, but also that its adoption and use were such as to constitute the word a technical trade-mark.

Third—In order to constitute it a trade-mark, the word or symbol must have been adopted and used solely to indicate the origin or ownership of the article on which it is stamped, and not either class, grade, style or quality.

Fourth—The evidence in this interference shows conclusively that the Hampden Watch Co. and its predecessors adopted and have always used the word "Railway" simply to indicate grade within the meaning of authorities cited.

Fifth—The word "Railway" having been in general and common use in this country as a name for watches imported and sold here prior to the date of the alleged adoption of the said word by the predecessors of the Hampden Watch Co., it could not be appropriated by the company or its predecessors as an exclusive trade-mark.

Sixth—The Hampden Watch Co. having in its *prima facie* case offered objection to affirmative evidence to disprove the early use of the word "Railway," should not now be heard to object to the introduction by the American Waltham Watch Co. of evidence in rebuttal showing earlier use.

Seventh—The well established general and common use of the word "Railway" as a name for watches in this country prior to the earliest date of the alleged adoption and use of said word by the Hampden Watch Co. or its predecessors amounts to a statutory bar to the registration of the word by the Hampden Watch Co.

Eighth—The examiner should dissolve the interference, or award judgment of priority to American Waltham Watch Co.

Ninth—If judgment of priority is not awarded to American Waltham Watch Co., the examiner of interference should direct the attention of the Commissioner to the statutory bar existing as aforesaid.

As to first proposition the examiner has heretofore determined that no prior registration to other parties is of any avail. Second: He is of the opinion that the word "Railway" as used by the Hampden Watch Co. was such "that it constitutes the word *a technical trade-mark.*" This opinion as to the second necessarily covers third and fourth objections. That is, he believes that the word "Railway" was adopted and used by the Hampden Co. solely to indicate the origin or source of manufacture of the watches upon which the mark was stamped. It was put there for no other purpose. Incidentally it indicated the quality of the watch, and became known to the trade by its trade name, as a reliable timepiece. If the word "Railway" was in common and general use in this country as a name for watches prior to the alleged date of adoption by the Hampden Co.'s predecessors, and could not be adopted as an exclusive trade-mark, *why is it that the Waltham Co. are now so earnestly and strenuously contending for it? And why is it that they have sought and secured registration?* The examiner is of the opinion that the contentions made in the fifth and sixth propositions *are without force and are entitled to no consideration.* As to the seventh proposition, it is sufficient to say that, in the opinion of the examiner, *no well established, general, and common use of the word "Railway" as a trade-mark for watches* in this country prior to the earliest date of the alleged adoption and use of the said word by Hampden Co. *is presented by testimony.* Any use made by the Pennsylvania Railroad Co. of the mark was simply and solely, in the opinion of the examiner, to indicate that the watch upon which it appeared was the personal property of the company. It had *no reference* to the origin of the watch, but was used simply as a party would have his name and residence engraved upon his watch or *painted upon his trunk,* namely, to indicate to whom it belonged and to enable him to recover it if lost or stolen.

Holding, as he does, that the mark in issue is properly the subject of a trade-mark, the examiner sees *no reason why he should, if he could,* dissolve this interference.

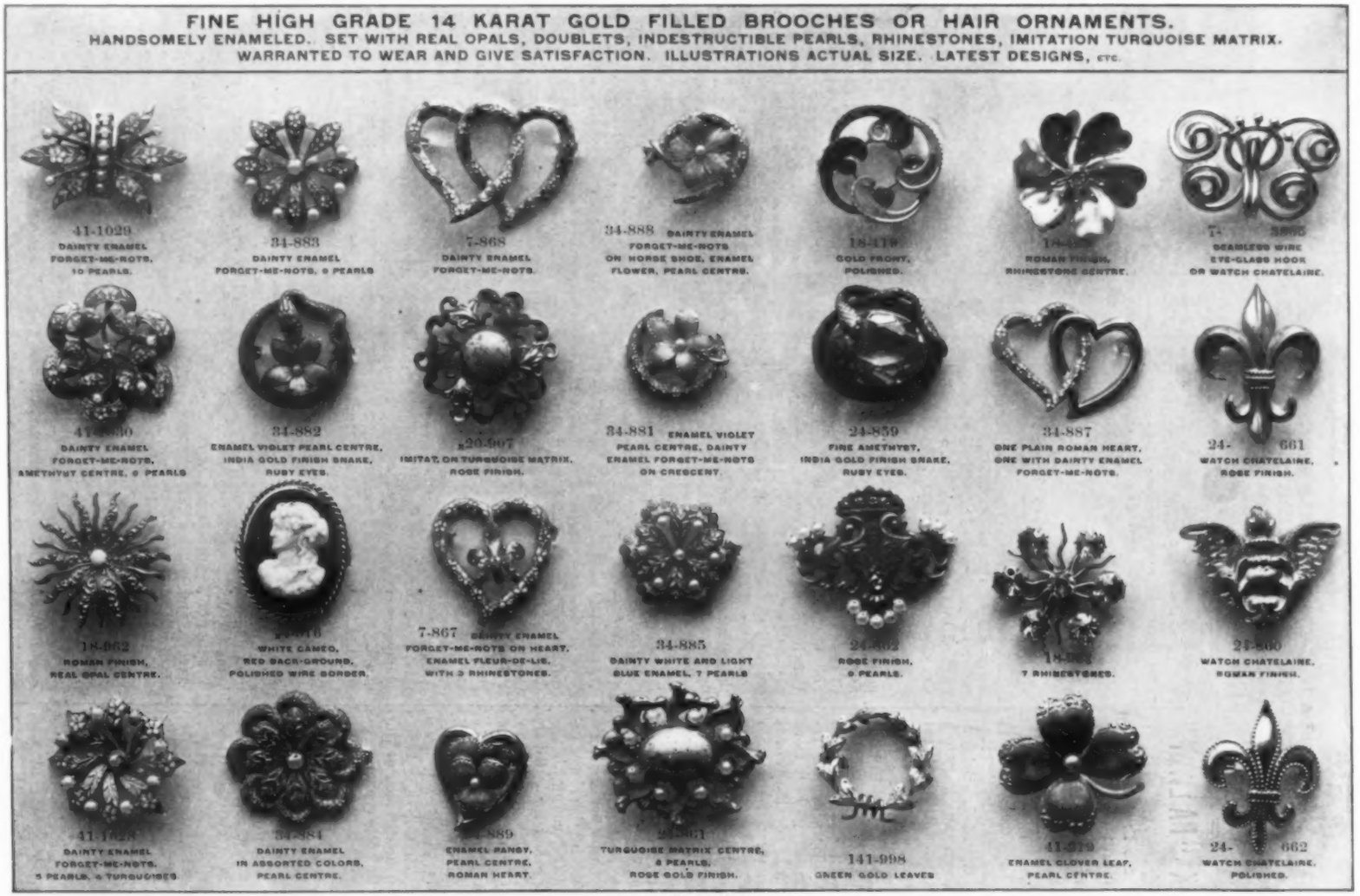
The Hampden Watch Co. has shown that it was the user of the word "Railway" as a trade-mark for watches prior to any date upon which the American Waltham Watch Co. or its assignors used the same.

It having been shown by the testimony that the assignment by L. L. Gallet to the Waltham Co. was but the naked assignment of the mark; and that the American Waltham Watch Co. did not take the business of Gallet, or any portion of it, with such assignment, it must be held that the mark mentioned in said assignment was abandoned by Gallet at that time. But whether the instrument attempting to assign the trade-mark, executed by Gallet and delivered to the American Waltham Watch Co., would legally deprive Gallet of any rights which he might have by reason of the adoption and use of the word as a trade-mark, is a question which has no bearing upon this procedure, and is therefore unnecessary to determine.

As to the divers exhibits introduced by the American Waltham Watch Co. and upon which the mark in issue appears, it is to be noted that they all bore upon them the imprint of *foreign makers,* and whether or not they were used before the date of the adoption of the same by the Hampden Watch Co., using the said word as a trade-mark, or that it had been continuously used by any other person or persons, company or corporation as a trade-mark *does not appear.* It therefore appears that the right of the Hampden Watch Co. to the trade-mark in issue *has been thoroughly established and cannot be overthrown by any fact developed by the record.*

Judgment of priority of adoption and use of the trade-mark in issue is awarded to the Hampden Watch Co. Limit of appeal from the above decision will expire Aug. 17.

The petitioners were represented as follows: For the Hampden Watch Co., Mason, Fenwick & Lawrence; for the American Waltham Watch Co., F. J. Crawford, and for W. C. Ball, Jesse B. Fay.



Page 27.

Two sample pages of our new 100-page catalogue, which will be ready about September 15. We shall be pleased to receive inquiries and to book requests for the catalogue. Our salesmen, Mr. W. H. Balch, Mr. E. C. Ellis, Mr. F. F. Folcher, Mr. James S. Knowles, Mr. Edson Adams, Mr. Wm. H. Dawson and Mr. Harry Heddon, are all on the road and ready for business. Hold your orders until they call on you.

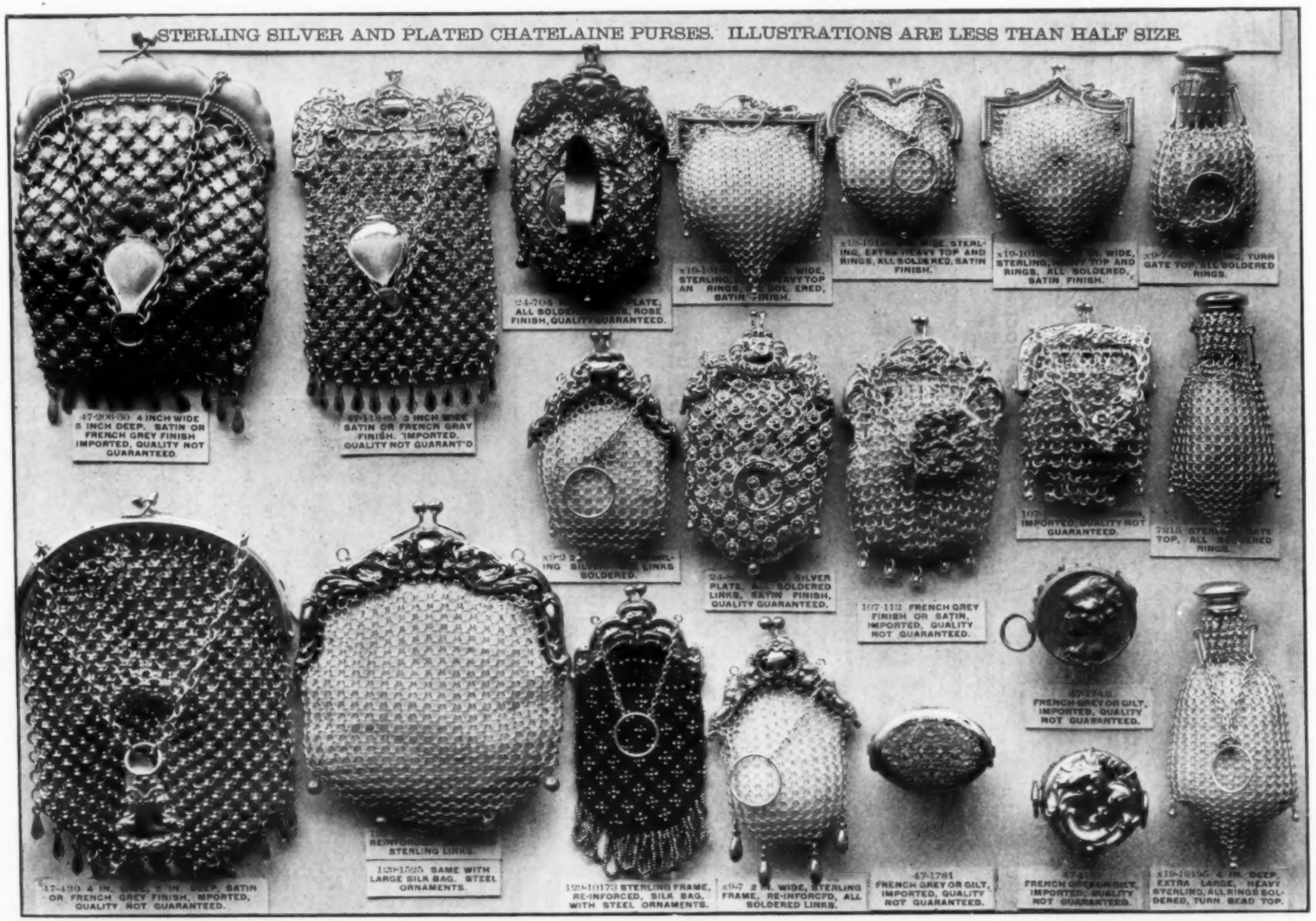
M. J. AVERBECK,

M. J. AVERBECK,

Manufacturers of Gold Jewelry & Silver Novelties, Importers of Diamonds,

19 MAIDEN LANE, NEW YORK.

Jewelers visiting New York for pleasure, or passing through the city on their way to Europe, are cordially invited to avail themselves of all the facilities of our establishment.



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FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

Diamonds, Other Precious Stones, Pearls, Etc.,

.... MAKERS OF ....

FINE DIAMOND JEWELRY,

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JOHN C. MOUNT. ADDISON W. WOODHULL.

SCHULZ & RUDOLPH,

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..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

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GOODFRIEND BROS.,

Importers and Cutters of Precious and Imitation Stones.

9-13 Maiden Lane, N. Y.
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TELEPHONE, 662 CORTLANDT.

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IMPORTERS AND JOBBERS OF

DIAMONDS, WATCHES, JEWELRY,

ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

The Prosperity of the American Waltham Watch Co.

BOSTON, Mass., Aug. 27.—The American Waltham Watch Co. have surprised their shareholders once more with an unusual disbursement. Last Friday the directors declared a semi-annual dividend of 4 per cent and an extra of 2 per cent payable Sept. 15 to stockholders of record Aug. 28.

One of the high officials of the company states that they have had an exceedingly prosperous half year in 1900, and orders are far ahead of production. The earnings promise to keep up their high level throughout the year.

Trustee Appointed to Take Charge of the Wilson Jewelry Store.

BOSTON, Mass., Aug. 27.—S. O. Reinstein, of New York, has been appointed trustee to take charge of the store of John E. and Jennie B. Wilson on Hanover St. pending the settlement of the insolvency proceedings recently instituted.

H. M. Rich, the Boston auctioneer; Wm. C. Wales, of the Tiffany Jewelry Co., and Mr. Miller have been appointed as appraisers by the Court.

Praise for the Jewelers' Security Alliance.

An amateur burglar made an unsuccessful attempt to rob the store of The Raine Jewelry Co., Cripple Creek, Col., about 3 o'clock A. M., Aug. 21. He cut a hole through the panel of the rear door with a jack-knife, intending to put in his hand and manipulate the lock, but finding a strong iron bar across the door, he began to break in the panel, which made so much noise that he took fright and left without effecting an entrance and consequently without securing anything. In reporting the matter, Mr. Raine says:

"All praise to the Jewelers' Security Alliance for their efficiency, the head of the Pinkertons for this division being on the ground within an hour after my notifying the office in Denver, he being in this city at the time and being informed of the attempt by 'phone.' All honor, also, to our old dog 'Towser,' whose barking and bouncing about the store awakened a young man sleeping in the safe deposit company next door, who got up and opened the door to look and see what was the trouble, but could see no one, the thief having decamped."

Manitoba Store Burglarized and the Thief Promptly Captured.

SOURIS, Man., Aug. 20.—A few nights ago T. A. M. Hughes's jewelry store was broken into and above $100 worth of rings and watches stolen. The burglars made their entrance by breaking the plate-glass inside of the window. Later Thomas Wallace was arrested as a suspect, and upon appearing before Police Magistrate Lockhart, pleaded guilty of the charge but refused to tell how he disposed of the stolen goods, but intimated that there are others who are implicated in the affair.

Green B. Rich, who has been out of business nearly two years, has opened a new store in Millen, Ga.

Death of Camille Kibele.

PHILADELPHIA, Pa., Aug. 23.—Camille Kibele, one of the best known retail jewelers in this city, died to-day after a lingering illness at his home, 730 Shirley St. For 18 years Mr. Kibele had been in business at 628 Chestnut St He was the first jeweler in this city to insure watches against injury, guaranteeing to keep his

THE LATE CAMILLE KIBELE.

customers' timepieces in good order and repair for a year for a nominal fee. This project proved exceptionally profitable and Mr. Kibele is said to have done a flourishing business in watch insurance.

Mr. Kibele was born in this city, in January, 1854, and was early apprenticed to the watchmaking trade. After learning the business thoroughly he entered the employ of J. E. Caldwell & Co., and was regarded as being such a skilled workman that in a short time he was promoted to the position of superintendent of the watch department. In this capacity he made many friends and gradually amassed a tidy little sum, with which, in 1882, he bought out the stock of a retiring jeweler and started in business on his own account, at 628 Chestnut St., where he continued the pursuit of his trade until his death. Mr. Kibele had been a sufferer from asthma in a more or less malignant form for many months, and six weeks ago was forced to take to his bed.

Mr. Kibele was a member of the Jewelers' League, Union Lodge, 121, F. & A. M., Junger Maennerchor and Legion of Honor. He held the office of treasurer in the last named organization. The funeral will be held Monday, Aug. 27. Services are to be held at his home and interment is to be in Mt. Vernon cemetery, under the Masonic rites. The pall bearers will be Joseph Stackhouse, of Simons, Bro. & Co.; W. Wolf, Daniel Kellner, E. O. Hauptner, J. Beckel and W. Nax. All the pall bearers are the surviving members of "The Buttons," a jolly crowd of men, of which Mr. Kibele was once an active spirit.

Mr. Kibele is survived by a wife, but no children. The business will be conducted until the estate is settled by Frank F. Hendry, who has been Mr. Kibele's right hand man for eight years and who has had charge of the establishment for six months past.

Creditors File Petition to Have Parish & Drake Declared Bankrupt.

COLUMBUS, O., Aug. 23.—Three creditors of the jewelry firm of Parish & Drake have filed their petition in the bankruptcy court against the firm. They say that the partners owe debts amounting to $1,000; that they mortgaged all their property for $3,800 to Frank X. Newman.

Parish & Drake have been in litigation for the past few days, and have gone into the hands of a receiver. The claims of the petitioners in this case amount to $585, as follows: Charles G. Wolfel, for work and labor, $85; Wm. Wightman, promissory note for $300, and Ellen Parish, a note for $200. They ask that service be made and the firm adjudged bankrupt.

Judge Williams, to-day, heard the application of the plaintiffs in the case of L. Adler & Son against the firm for appraisers to be appointed to place a value on the property. At the time of the filing of the original petition, W. S. Tussing was appointed temporary receiver of the jewelry firm, and the final hearing was set for Aug. 30, before Judge Evans. In the meantime, because of some trouble on the part of creditors, the plaintiffs in behalf of Mr. Tussing ask for appraisers in order that

American Watches.

MOVEMENTS,

Elgin, Waltham and Hamilton.

FILLED CASES

In the latest shapes and newest designs in engravings.

GOLD CASES.

In this line you will find shapes and styles exclusively our own, from the simplest in design to the very highest-class hand engraved.

When you have a prospective customer or wish to select for your stock, let us hear from you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

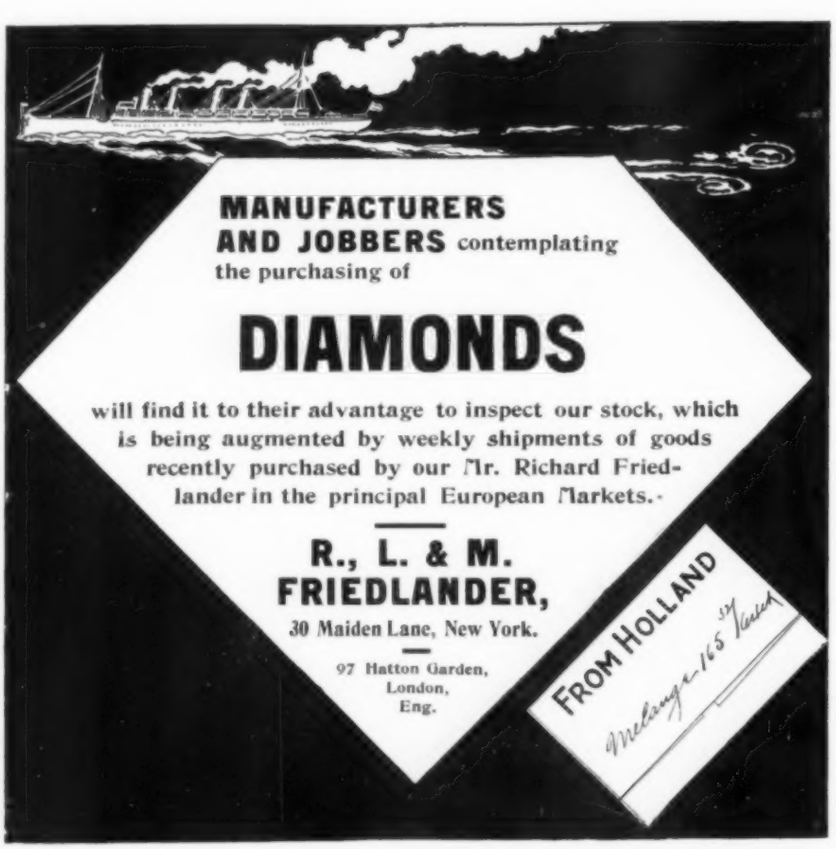
Telephone, 8 Cortlandt.

80 HOLBORN VIADUCT, LONDON, ENGLAND.

KOHN & CO.

Most Salable
and Most Profitable
Line of
Diamond Jewelry
Ever Created.

9 to 13 MAIDEN LANE



they might be relieved of responsibility to a certain extent. Judge Williams overruled the application because he could see no good reason for their appointment until the final hearing, next Thursday.

Boston.

Buyers in town the past week included: G. H. Wood, Lowell; S. C. McKenney, Bath, Me.; H. L. McKenney, Gardiner, Me.; Harry Levetus, vice-president Montreal Optical Co., Montreal, Can.

P. H. Linnehan, Birmingham, Ala., who has been in Boston the past two weeks, returned on Saturday last. For several days last week he was the guest of Walter B. Snow, of the Jewelers building.

Reginald C. Robbins, who sailed for Europe Aug. 17, was unable to participate in the interesting race last week in which his yacht *Pirate* was sailed and won the championship of the Manchester Yacht Club.

Among the incorporators of the Wilson Jewelry Co., who will have the Tremont Row store formerly occupied by Wilson Bros., are: Whipple N. Potter, Jr., E. B. Newton, George W. Hopkins and W. E. Woodman. The capital will be $25,000.

Among the visitors in town last week was N. S. Hopkins, whose American home is at Wellfleet, Mass., but who had been in China, at Tien-Tsin, up to the time of the outbreak against foreigners in that country. He was glad, it is perhaps needless to say, to be in his native land once more.

The first six masted schooner ever built in this country was launched at Bath, Me., last week. The principal owner is George W. Wells, of Southbridge, president of the American Optical Co., and the vessel bears his name. She was christened by Mr. Wells's daughter, who liberated doves, after the Japanese custom, as the vessel started down the ways.

The Late Rasmuss O. Gottfredsen Left No Will.

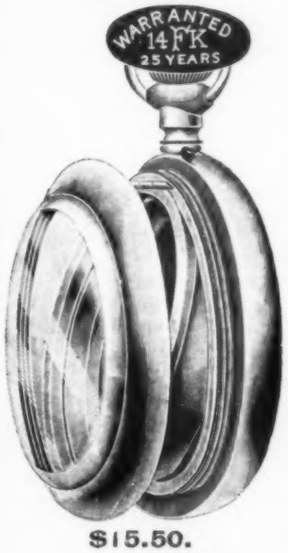
KENOSHA, Wis., Aug. 24.—R. O. Gottfredsen died without a will. The property was left intestate with the exception of four residences which had been deeded, severally, to the widow, the two surviving children, and the granddaughter, Alice, daughter of E. R. Gottfredsen. The widow, by deed, obtains the family residence, on Park Ave., where she now resides; the daughter, Mrs. Rob. Nicoll, the home next door; E. R. Gottfredsen, his Ashland Ave. residence, and Alice, the daughter of Mr. and Mrs. E. R. Gottfredsen, and granddaughter of the deceased, another house on Ashland Ave. The value of the entire estate is variously estimated at from $75,000 to $100,000.

Mr. Gottfredsen was of the old school and carried his methods into his business affairs. It is said that the stock in his jewelry store has never been inventoried and its true worth to-day can only be estimated. This is true also of many of his other possessions, and it will necessitate the administration of the estate before its full value can possibly be stated.

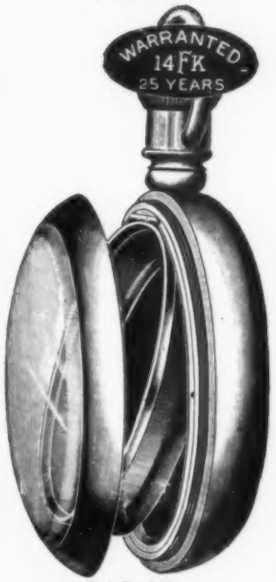
The Main St. jewelry business will, it is understood, be conducted by the son, E. R. Gottfredsen, and Robert Nicoll.

[An obituary of Mr. Gottfredsen is published on page 12, of this issue of THE JEWELERS' CIRCULAR-WEEKLY.—ED.]

$12.50.



$15.50.



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Solid Back
Screw Bezel Cases,

IN **Fahys Montauk,**
20 year,

AND **Fahys 14 F.K.,**
25 year,

STANDARD GRADES.

Also made in Sterling Silver:
12 Size, $6.00.
16 Size, $6.50.
18 Size, $8.00.

Prices quoted are subject to regular Catalogue discounts.

These styles and sizes are also made in Solid Gold 14K.

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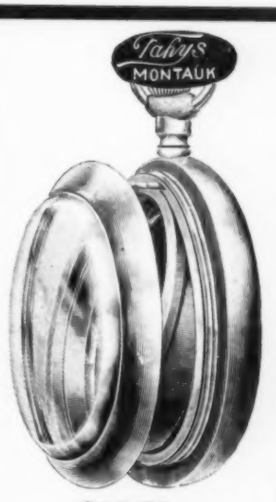
TRADE-MARK.

Your Jobber has them.

JOSEPH FAHYS & CO.
FAHYS BUILDING,
NEW YORK.



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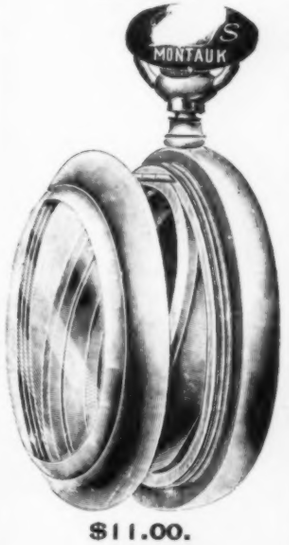

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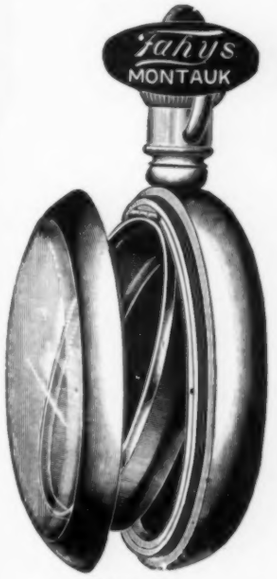

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"Full many a gem of purest ray serene,
The dark unfathomed caves of ocean bear.
Full many a flower is born to blush unseen,
And waste its sweetness on the desert air."

And while we have been trying to impress you that we are a "Jewelry House," please do not overlook the fact that we have many a gem of purest ray whose light should not remain hidden in the dark recesses of our safes. So if you have any special calls of that character, send for a selection to

HENRY FREUND & BRO.,
Gill Building, New York.

Sterling Silver Coffee Spoons.
Actual Size.

		DOZ.
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	Any Name in Gold Bowls.	2.87
	Any Building in Gold Bowls.	6.00
601	Any Name in Plain Bowls.	2 67
	Enameled Handles, $1.50 doz extra.	
599	*Terms: Net, Cash in ten days, f. o. b. factory.*	

Send for Catalog No. 6.

Simmons & Paye, Providence, R. I.

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Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

54 Maiden Lane, New York.

Hirsh & Hyman, *Importers and Cutters of* *Diamonds.*
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ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE, Near Broadway, N. Y.
We call the attention of the Trade throughout the country to our line of
LORGNETTE AND GUARD CHAINS.
Will send Samples on Memorandum on receipt of satisfactory reference. **Correspondence Solicited.**

J. HEILBRONN & S. MARCHAND
Cutters and Importers of Diamonds,
Paris Office, 47 Rue le Peletier.
Amsterdam Office, 2 Tulp Straat.
26 JOHN STREET, NEW YORK.

Mrs. McConville Wants the Jewels Stolen from Her Husband's Store.

NEWARK, N. J., Aug. 22.—Renewed efforts will immediately be made, according to the *Advertiser*, by the police of this city to recover $25,000 worth of diamonds and gold watches stolen from a jewelry store here more than two years ago. It stated that a reward of $5,000 will be given for the return of the goods. Chief of Police Henry Hopper was asked yesterday by the persons interested to institute further search for the stolen property. He was told that the work of the detectives seemed unsatisfactory. It was intimated to him that if the proper effort had been made at the time of the robbery and if a persistent search had been made since, the jewelry would have been recovered. The Chief was requested to leave no stone unturned in the work of restoring the stolen goods to the rightful owner.

The jewelry was stolen from the store of W. B. McConville, 372 Broad St., in May, 1898. The stock taken consisted of 220 gold watches, two dozen diamond rings, and other valuable articles. It was supposed that three men were concerned in the daring robbery. The police detectives, a few days afterward, arrested "Joker" Lang, who had a criminal record, and Henry Walker, both of this city. Lang was tried and sentenced to four years in State Prison for burglary. Walker was released, for the reason, it is said, that he furnished the detectives with information concerning the robbery. The third man was not caught. The stolen jewelry dropped completely out of sight. It was probably sold by the thieves to a "fence" in New York. Walker is said to have told the local detectives just where the booty went to. The police, however, never recovered the property.

The loss of such a large amount of valuable stock was a terrible blow to Jeweler McConville. He brooded over it, and finally his mind became dulled. He suffered from a stroke of paralysis, the direct result of the robbery. Time and time again he called at police headquarters to see if his jewelry had been recovered. Each time his visit was a bitter disappointment. He could not understand why the detectives did not find his property. He complained to the Chief of Police and the Board of Police Commissioners made a brief investigation. The detectives alleged that they had done all they could to get back the jewelry. McConville died last March. Only a few weeks before his death he made inquiries as to his stolen property. He left his wife, Mrs. Helen McConville, who is now conducting the jewelry store in connection with her cousin, Thomas J. Bradley.

Mrs. McConville is convinced that she was not only robbed, but cheated out of her property. She thinks the police did not make the proper effort to get the watches and diamonds. It was she who called on Chief Hopper yesterday and requested that something more be done toward getting back her goods. "I think it is an outrage that the jewelry was never recovered," said the widow to a reporter. "There is something queer about the whole case. After Lang and Walker were arrested by Detective-Sergeants Cosgrove and

Carroll we expected surely that the articles would be obtained. I remember asking Detective Cosgrove about it, and he said that the jewelry had been sold to a fence in New York. He said he couldn't get it until the third man, supposed to be implicated in the robbery, was caught. I couldn't understand that. I have been waiting ever since for the capture of that third man.

"When the Police Board took up the case Detective Cosgrove came to the store one day, and, calling me aside, said: 'Now, Mrs. McConville, the Police Commissioners may summon you to testify in a few days, and I wish you would not say anything about what has been said between us. It might cause me trouble.' I told him that I didn't want to cause him any trouble. I was not called before the Board, however. Captain Corbitt, then of the Second Precinct, told me at that time that the goods would be recovered, but that it would take money to do it. My husband understood by that that the detectives would be put to great expense, and that he would have to put up some money. He was ready to do so. But he never paid out one cent. Detective Cosgrove told me shortly after Walker's arrest that the latter had made a full confession. Now, I don't understand why the jewelry was not recovered, if Walker told everything. And I don't understand why Walker was never prosecuted. He is living now at Avondale, I believe. I spoke to Chief Hopper to-day and hope some trace may be obtained of the jewelry. I appreciate that it will be a hard task to find stolen jewelry after more than two years have passed. Yet I'm hopeful. The jewelry represented a big sum of money, and it seems hard that I should have to live without it."

Thomas Bradley, who has taken the active management of the jewelry store, said that he would pay a handsome reward for the recovery of the goods. "I will be willing to give $5,000 in cash if the watches and diamonds are returned," said he yesterday. "I make this offer in good faith. There is very little prospect, of course, that the jewelry can ever be found. It is probably dispersed all over the country by this time. I understand that a watch stolen from a former Police Commissioner was traced to several cities and finally recovered by the local detective bureau. No doubt the detectives prided themselves on that recovery, and no doubt they were rewarded. Well, now, doesn't it seem queer that no trace has ever been found of 220 gold watches, especially since two of the thieves were caught? I'm not in the police business, but I am a business man, and I have a right to my opinion regarding this affair. It might not sound well in print."

Stouter's jewelry store, Mechanic St., New Rochelle, N. Y., has been sold out to Abner Wooden.

The partnership heretofore existing between Herman S. and Edward A. Hewett, Brockton, Mass., was dissolved, Aug. 27, by mutual consent, E. A. Hewett retiring. Herman S. Hewett will continue the business at the old place under the name of Herman S. Hewett & Co.

VISITING BUYERS are cordially invited to inspect our wares, as displayed at our New York Salesroom,

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STERLING 925 FINE

Jno. W. Reddall & Co.,

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THIS TRADE-MARK REPRESENTS:

STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
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ESTABLISHED 1852.
INCORPORATED 1891.

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MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY

860 Broadway,
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Perfection
...IN...
PEARL PENDANT
MOUNTINGS.

L. ADLER & SON,
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..THE..
SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.

Horological Awards at Paris.

List of Paris Exposition Awards of Interest to the American Horological Trade.

The following are the awards made to exhibitors in the horological lines at the Paris Exposition, that are of interest to the watch and jewelry trade of this country:

FOREIGN MANUFACTURERS.

Patek, Philippe & Co., Geneva, Hors Concours.

A. Lange & Söhne, Glashütte (Germany), Hors Concours.

L. Brandt & Frère (Omega watches), Bienne, Grand Prix.

E. Francillon & Co., St. Imier (Longines watches), Grand Prix.

Victor Kullberg, London (chronometers), Grand Prix.

Paul Nardin, Locle (chronometers), Grand Prix.

Jules Jürgensen, Locle, Gold Medal.

Jules Monard, Geneva, Gold Medal.

AMERICAN MANUFACTURERS.

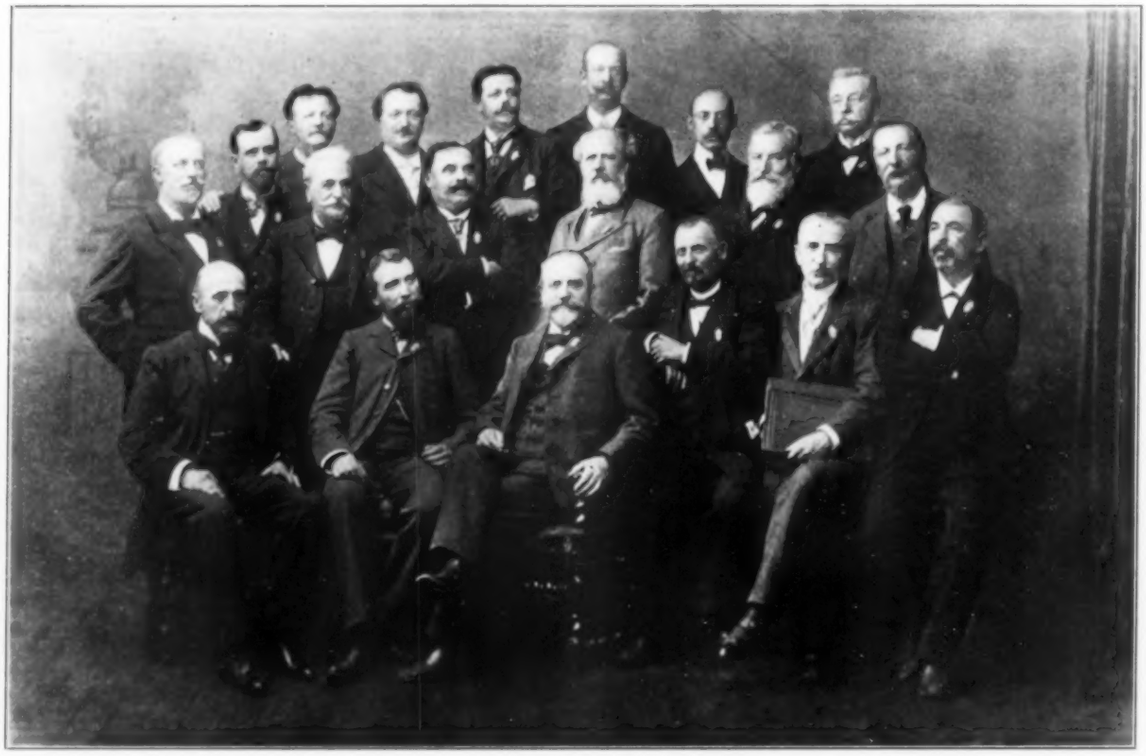
Automatic Electric Clock Co., Chicago, Gold Medal.

Bundy Mfg. Co., Binghamton, N. Y. (time recorders), Silver Medal.

Chicago Time Register Co., Chicago, Bronze Medal.

The jury of award for horological work consisted of a board of 19 members, 11 of whom were judges and eight honorary experts, who took part in the debates as to merit, but had no vote. The 20th member of the jury was the celebrated Paul Garnier, who could not attend, owing to illness, and his vote as a juror was cast by Geo. Borel, a civil engineer and distinguished graduate of L'Ecole d'Horlogerie de Paris, who was originally appointed as an expert. The other jurors were: President, M. Rodanet, who is president of the Ecole d'Horlogerie de Paris and French representative of Patek, Philippe & Co.; vice-president, Col. Perret, of the Swiss army, a watch manufacturer of Neuchatel and president of the Geneva Jury in 1896; secretary, A. Ecalle, an eminent Parisian retail jeweler; Ern. Antoine, a member of the family of that name, distinguished in the French watch making industry; Louis Boname, mayor of Doubs, France, watch manufacturer; Emile Lange, of A. Lange & Söhne, watch manufacturers; Antoine Conty, of Patek, Philippe & Co., watch manufacturers; Julian Tripplin (London), F. R. A. S., vice-president of the British Horological Institute and translator of Saunier's works into English; Alphonse Moynet, Paris, authority on watch materials, and Alfred G. Stein, New York representative of Patek, Philippe & Co. The honorary experts were: L. C. Gerard-Gallet, of the Neuchatel family, long celebrated in horology; Col. Claudius Gondy, watch manufacturer and mayor of Besançon; Franz Pecher, of Karlsruhe, Germany, an authority on German clocks; a Swiss manufacturer who was an authority on watch materials; S. Andre (Morteau), also an authority on watch materials; A. Drocourt, an authority on traveling clocks; the editor of the *Revue Chronométrique*, and Benjamin Le Coultre, of Le Coultre & Co., Sentier, the largest watch material manufacturers of Switzerland.

The work of these men was divided into groups, and their opinion given weight according to their eminence in the particular line to which the articles under discussion belonged. In making their awards, a member of the jury stated last week, the jurors took into consideration not only the particular intrinsic merits of the articles judged, but also the reputation and standing of the house producing them, both of these points having important bearing on the jury's decision.



THE MEMBERS OF THE JURY OF AWARD FOR HOROLOGICAL WORK AT THE PARIS EXPOSITION.

FRONT ROW—MESSRS. ANTOINE, BOREL, RODANET, PERRET, ECALLE, BONAME.
MIDDLE ROW—MESSRS. LANGE, CONTY, GONDY, TRIPPLIN, PECHER, (Unknown).
TOP ROW—MESSRS. GERARD-GALLET, ANDRE, MOYNET, DROCOURT, EDITOR *Revue Chronométrique*, STEIN, LE COULTRE.

Spencer Optical Mfg. Co., 15 Maiden Lane, New York, received word Monday that they had been awarded a medal for their eye glasses, spectacles and trial frames exhibited at the Paris Exposition. Their goods in connection with other optical lines were exhibited by Mr. Mills. This testimonial of merit is one of which the company should feel justly proud and is an evidence that their products rank with those of the best optical goods of the world.

The Jewelers *of* America

are very cordially invited to visit
the warerooms of The

GORHAM MANUFACTURING COMPANY

where a display of the newest designs in Silverware, selected with special reference to the requirements of the Fall and Holiday trade, has been prepared for their inspection.

We need not call your attention to the fact that the articles shown will meet every demand for either large or small pieces and that they will be accepted everywhere as standards of the best taste and fashion as well as examples of unsurpassed workmanship.

GORHAM reputation adds nothing to the price.

TRADE MARK

STERLING

In NEW YORK at Broadway and Nineteenth Street and Twenty-one and Twenty-three Maiden Lane.
In CHICAGO at 131-137 Wabash Avenue.
In SAN FRANCISCO at 118-120 Sutter Street.

Prompt delivery, as you know, is best secured by early orders.

GORHAM MANUFACTURING COMPANY
Broadway and Nineteenth Street, New York.
WORKS: Providence, Rhode Island

Examination Questions of the New England Association of Opticians.

BOSTON, Mass., Aug. 27.—The examination questions for membership in the New England Association of Opticians have been prepared. The list is dated Sept. 1, 1900. The examining committee will ask each applicant 12 questions, of which nine must be answered satisfactorily. The list is as follows:

1. What is "reflection"?
2. What is the effect upon a ray of light which falls upon a plane mirror?
3. Describe the angle of incidence and angle of reflection?
4. What relation will rays of light have to each other on leaving the surface of a concave mirror when the light emanates from a luminous point at the principal focus?
5. What is meant by the term, "refraction"?
6. What is the effect upon a ray of light falling obliquely upon a surface of water?
7. Illustrate by diagram a ray of light passing through a prism?
8. Name the six forms of spherical lenses?
9. What do you understand by the principal focus of a convex lens?
10. What do you understand by the virtual focus of a concave lens?
11. What kind of an image is formed when an object is nearer a convex lens than its principal focus?
12. An arrow is held (a short distance) beyond the focus of a convex lens: make a diagram showing how and where the image will be formed.
13. What is spherical aberration by refraction?
14. What is chromatic aberration?
15. What is an achromatic lens, and how made?
16. What is meant by the term "index of refraction"?
17. What two systems are there for numbering lenses?
18. How do you change the numbering of a lens from one system into the other?
19. How do you find the optical center of a spherical lens?
20. What is the axis of a cylinder lens?
21. How is the axis of a cylinder lens found, and how numbered?
22. How are prisms numbered?
23. What is a reliable method of measuring lenses?
24. What is meant by the term "compound lens"?
25. What is meant by the term "toric lens"?
26. Transpose the following:
    — 2.75 = +1.25 axis 100;
    +0.50 = — 0.50 axis 90;
    +0.50 axis 90 and — 0.25 axis 180;
27. Of what layers is the eye-ball composed?
28. In what coat of the eye are the blood vessels and pigment situated?
29. What are the layers into which the retina is divided?
30. What are the rods and cones of the retina?
31. What is the conjunctiva?
32. How is the lacrymal fluid removed from the eye?
33. Describe the ciliary muscle and its action?
34. What are the muscles of the eye-ball, and where located?
35. What are the names of the different refractive media of the eye?
36. What is an emmetropic eye?
37. Explain hypermetropia and illustrate by diagram.
38. Explain myopia and illustrate by diagram.
39. Explain astigmatism.
40. On what does astigmatism depend?
41. What is meant by visual angle?
42. What do we mean by designating vision as equal to 20-30 or 25-20?
43. Describe your method of selecting glasses for hypermetropia.
44. What are you usually particular about in the correction of hypermetropia?
45. What dangers attend the correction of myopia?
46. In cases of myopia, when should both reading and distance glasses be given?
47. What is your method of selecting glasses when the eye is astigmatic?
48. What is "accommodation"?
49. How is it accomplished?
50. What is "amplitude of accommodation," and how measured?
51. What rule do you employ in the correction of presbyopia?
52. What is meant by the "near point"? the "far point"?
53. How should glasses be adjusted for reading and distance?
54. What do you understand by "heterophoria"?
55. For what purpose is a Maddox rod employed?
56. Of what use is the ophthalmoscope?
57. What do the ophthalmometer readings give us?
58. How much dependence can we place upon these readings of the ophthalmometer for the measure of the astigmatism of an eye?
59. Describe retinoscopy with a plane mirror.
60. What are the advantages of retinoscopy?
61. What is conjunctivitis?
62. What is asthenopia?
63. Give the symptoms of glaucoma.
64. What portions of the eye are more or less opaque when a cataract exists?
65. How do you look for the beginning of a cataract?
66. What is iritis?
67. What are the dangers from iritis?
68. How are cyclopegies used, and what is their purpose?
69. When should cyclopegies not be used, and what dangers attend their use?

BOSTON, Mass., Sept. 1, 1900.

M. Garfinkel, Hartford, Conn., has removed from 966 Main St. to 128 State St.

Miss Clara E. Stiles, bookkeeper for the E. Howard Clock Co., Boston, Mass., is enjoying a two weeks' outing at the South Shore.

The Philadelphia Watch Case Co., Riverside, N. J., have opened at Burlington, N. J., a department for instruction in engraving.

Marble Statuary...

Comprising Carara and Castellina Busts, Groups and Figures in all sizes.

ANTIQUE AND MODERN SUBJECTS IN GREAT VARIETY.

The Largest Line in the Market.

WHITE AND GREEN PEDESTALS
IN VARIOUS SIZES....

L. Straus & Sons,

42 to 46 Warren Street, - - - NEW YORK.

THE MAUSER MFG. COMPANY,
SILVERSMITHS,
"Watch Our Ads." 15th St., bet. Broadway and Fifth Ave., New York.

"Azure" Turquoises Do Not Change Color.

Every "Azure" Turquoise Guaranteed.

"AZURE" TURQUOISES

RECEIVE HIGHEST AWARD,

THE GOLD MEDAL,

At the Paris Exposition of 1900.

Nine years of honest effort have been crowned with unprecedented success, as the most distinguished jury in the world has pronounced "Azure" Turquoises worthy of a Gold Medal.

We respectfully caution the trade to look out for infringements against our trade-mark, or for any colorable imitation of the same.

Every "Azure" Turquoise has a ring or circle engraved on the back. None others are Genuine "Azure" Turquoises.

Providence.

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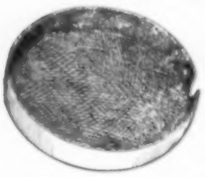
LE BOUTILLIER & CO.
18 East 17th St., New York.


PATENTS PENDING.

The FLETCHER
(Aluminum)
WATCH CASE
PROTECTOR,
the neatest, lightest and best-fitting case protector on the market.

Your jobber has them. $1.50 per doz.

Fletcher Mfg. Co.,
SPRINGFIELD, MASS.

R. A. HEILAND,
Watch-Jewel Mounting,
13 West Chestnut St., P. O. Box 178,
(4th Floor Reisner Bldg.) LANCASTER, PA.

Philadelphia.

Charles A. Bash has opened an optical store at 2829 Germantown Ave.

Charles H. O'Bryon, jobber, 370 Chestnut St., spent the week at Wilmington.

Confer's jewelry store, Hamburg, Pa., was robbed last week of goods valued at $200.

A. G. Lee, head of Wanamaker's watch department, is back from a two weeks' vacation.

F. Thomas, the junior member of H. Thomas & Co., Chester, is spending the Summer in the Pocono Mountains.

Harry Spering, formerly watchmaker with J. Warner Hutchins, is now with Charles H. Hambly, 158 N. 8th St.

The infant daughter of Charles L. Dingler, jeweler, Chester, succumbed to the effects of the excessive heat last week.

Wm. Atherholt, salesman at L. C. Reisner & Co.'s branch store in this city, has returned to work after a week's illness.

Flames destroyed $5,000 worth of pressed and cut glassware in the warehouse of S. Harmon & Sons, 2657 Salmon St., Thursday.

In four months Oliver Lee, an errand boy, carried away $50 worth of jewelry from his employers, Wolf & Shade, Chambersburg, Pa.

The postponed meeting of the Philadelphia Branch of the Jewelers' League is to be held Monday at the headquarters of the Jewelers' Club.

Benjamin F. Davison, with Jos. K. Davison, 718 Sansom St., is making an extended pleasure trip, the terminus of which will be Halifax, Nova Scotia.

George H. Davis, Danville, Pa., after a visit to New York to learn the use of the Cross Retino-Skiameter, has gone to Atlantic City to spend the balance of his vacation.

Benjamin Rowland Myers, fork manufacturer and head of the firm of Myers & Ervien, died Wednesday at his home at Ashbourne, a suburb of this city, at the age of 73 years.

Shoemaker & Foreman, Baltimore, have made extensive alterations to the store in Lexington Ave., and have placed several large orders with Philadelphia houses.

Otto Schriner, formerly an optician in business for himself at Vineland, N. J., has closed out his business and accepted a position with the S. Galeski Optical Co., Richmond, Va.

An attempt to rob a showcase in front of the jewelry store of M. Rosenbaum, 306 N. 8th St., last week, was nipped in the bud by the opportune arrival of the police, who frightened the thieves off but could not capture them.

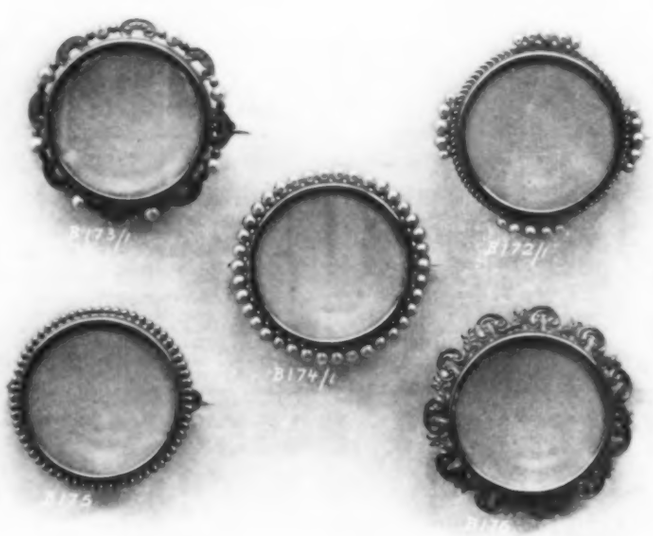
The jobbing house of Hughes, McGlensey & Co., 111 S. 8th St., has been dissolved by amicable agreement, Geo. S. and Vincent McGlensey's interests having been purchased by James Hughes, who will conduct the business at 111 S. 8th St.

The optical and jewelry establishment of Samuel Horn, 3949 Lancaster Ave., has been sold to Wm. Hewitt, who now operates three optical stores in the immediate neighborhood. Mr. Horn has accepted a position with a Pittsburgh jewelry store.

Frank Adams, with D. V. Brown, wholesale optician, was invited to deliver a lecture, Thursday last, to a class of the Philadelphia Optical College, 1020 Walnut St. "Applied and Practical Optics" was the subject, and it was well received by a large class.

The Board of Governors of the Jewelers' Club will next week hold their first meeting since the Summer recess, when three on the waiting list will be elected to membership to fill as many vacancies. A project to increase the membership limit will be discussed and acted upon.

The firm of Waller & Phillips, jewelers and opticians, Smyrna, Del., will be dissolved Sept. 1, when Dr. L. O. Waller will retire to practice dentistry in this city, at 2009 Chestnut St. Mr. Phillips will continue the business at the old stand, having bought out Dr. Waller's interest.



BROOCH MOUNTINGS FOR
Individual
Portraits
of the uniform size of
a silver 25c. piece.
Quality, 14kt. only.
DAY, CLARK & CO.,
23 Maiden Lane,
MAKERS OF FINE JEWELRY.
We will send Price List and this Illustration to any approved Dealer on application.

Isaac Herzberg has been elected a director of the Jewish Maternity Home.

Mr. Edwards, of J. E. Caldwell & Co., is spending his vacation at Townsend's Inlet.

Extensive alterations are being made to the property of J. L. Borsch, optician, 200 S. 13th St.

Among the travelers here the past week were Fred Hill, American Optical Co., and C. Moore, of the Bausch & Lomb Optical Co.

The thieves who robbed the jewelry store of the Rexford Co., 1024 Market St., and Springman Brothers, 22 Chestnut St., are in captivity and the goods recovered from local pawnshops.

Emile Grebe, jeweler, 1737 N. 10th St., has caused the arrest of Taylor Brown, who, Mr. Grebe alleges, obtained watches valued at $200 from him last Summer by false pretences and then absconded.

Max Herzberg, the 8th St. jeweler, has returned from New York, where he represented the Jewish charities of this city at a meeting of the leaders in Jewish charitable work throughout the country.

The local trade is somewhat puzzled to account for the length of time it is taking the auctioneers of Elwood Bailey, voluntary bankrupt, to dispose of the jewelry, stock and fixtures of the store at 49 S. 8th St. Mr. Bailey has always been regarded as a conservative jeweler of the old school.

Bailey, Banks & Biddle Co. have been commissioned to make the prizes for the rifle and revolver matches of the First Brigade, to be held at the First Regiment rifle range at Essington, Aug. 29, 30 and 31. They are of a particularly ornate, costly and elaborate design, and comprise solid silver cups and bronze and other statues

The seventh and last of the great merchants' excursion parties into Philadelphia arrived Thursday. The division started at Bellaire, O., and took on excursionists from Bennwood, Cameron, Wheeling and Central, W. Va., and Pittsburgh, Dawson, Parkersburg and McKeesport, Pa. Other divisions had on board merchants from all parts of Pennsylvania. Both retail and wholesale merchants in this city insist that the excursions have stimulated the midsummer trade.

Largely through the efforts of Wm. F. Michael, secretary of the Philadelphia Branch of the Jewelers' League, the Clermont Yacht Club was organized last week with Mr. Michael and his son Walter as members, and Joseph Donnelly, of Davis & Galt, Dr. P. A. Holloway and Dr. Geo. Patterson. Mr. Michael, his son, Mr. Donnelly and other members have each ordered 12-foot sail boats, which when completed in the Spring will comprise a mosquito fleet. The headquarters of the club is at Townsend's Inlet, N. J., and a distinctive feature of the organization will be a regatta each year. Other local jewelers, it is expected, will seek admission in the club.

The Wadsworth Watch Case Co., Dayton, Ky., are out with new designs in all sizes. The ladies' 6-size and 0-size, in gold patterns, are in great demand. They will put on the market this Fall a new line of gold goods in 18 and 16 sizes, that will meet any competition.

St. Louis.

Theo. Thiebes has opened a jewelry and optical store at 1817 Park Ave.

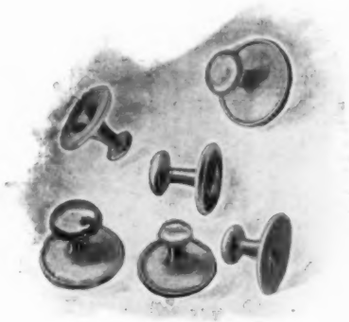
F. W. Drosten and family have returned from a trip of several weeks' duration to Put-in-Bay, O.

T. H. B. Davis, with the Middletown Plate Co. branch of the International Silver Co., fell while getting off of a moving street car, on the 20th inst., and badly hurt his right knee cap.

Out-of-town jewelers in the city last week were: Fred. Simon, Collinsville, Ill.; L. J. Wick, Highland, Ill.; R. S. Gill, Homer, La.; J. M. Hawley, Troy, Ill.; Peter Ziegel, Nashville, Ill.; C. F. Day, Murphysboro, Ill.

Miller & Marsh, Cincinnati, O., have made an innovation in the brooch line. Their designs are unique and special. Mr. Miller is out on a trip and is having good trade.

Joseph Noterman & Co., Cincinnati, O., have their travelers on the road and they are sending in good orders. Their new pendants are having big sales. The demand for Elk emblem goods exceeds the supply.



"B. A." gold shell collar buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL REGISTERED

B. A. BALLOU & CO.,

Providence, R. I.

Orders prove that our goods are what the trade want...

UP-TO-DATE DESIGNS IN

GOLD RINGS, SCARF PINS, STUDS, BROOCHES, DROPS, CHARMS, BABY PINS and EYEGLASS CHAINS.

E. L. SPENCER & CO.,

53 Aborn Street,

PROVIDENCE, R. I.

New York Office: 9-11-13 Maiden Lane.

A. WITT

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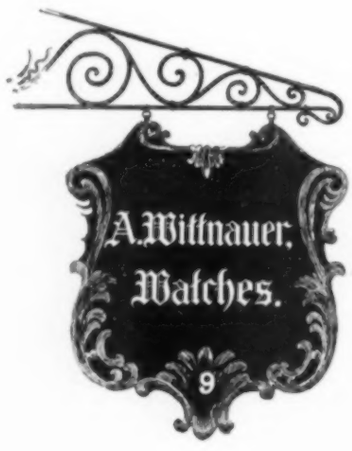
Paris Expo



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AD, AS ALWAYS,

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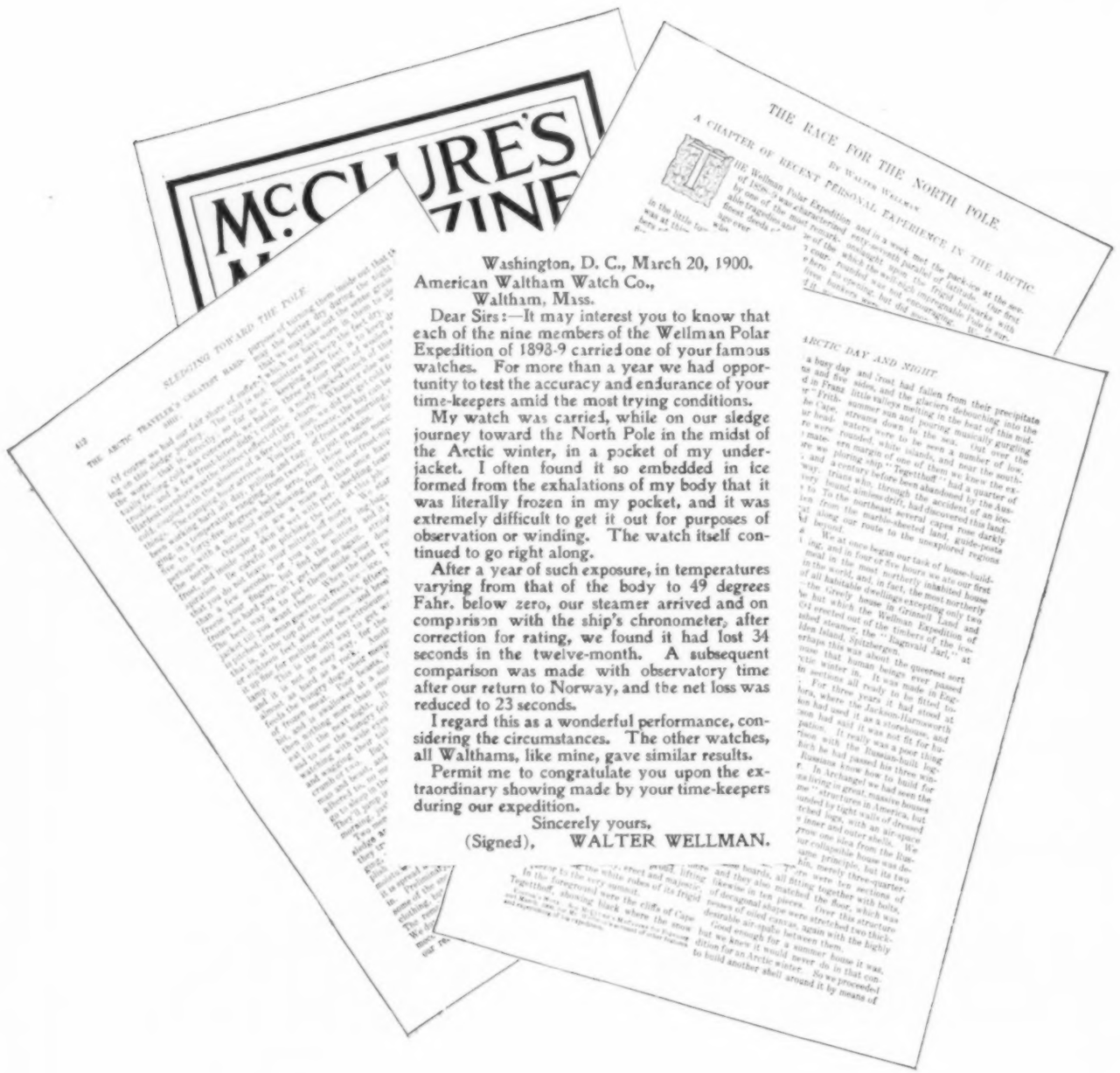
bition, 1900.

the Celebrated

AGASSIZ WATCHES,

and GENEVA.

WALTHAM WATCHES



Washington, D. C., March 20, 1900.

American Waltham Watch Co.,
Waltham, Mass.

Dear Sirs:—It may interest you to know that each of the nine members of the Wellman Polar Expedition of 1898-9 carried one of your famous watches. For more than a year we had opportunity to test the accuracy and endurance of your time-keepers amid the most trying conditions.

My watch was carried, while on our sledge journey toward the North Pole in the midst of the Arctic winter, in a pocket of my under-jacket. I often found it so embedded in ice formed from the exhalations of my body that it was literally frozen in my pocket, and it was extremely difficult to get it out for purposes of observation or winding. The watch itself continued to go right along.

After a year of such exposure, in temperatures varying from that of the body to 49 degrees Fahr. below zero, our steamer arrived and on comparison with the ship's chronometer, after correction for rating, we found it had lost 34 seconds in the twelve-month. A subsequent comparison was made with observatory time after our return to Norway, and the net loss was reduced to 23 seconds.

I regard this as a wonderful performance, considering the circumstances. The other watches, all Walthams, like mine, gave similar results.

Permit me to congratulate you upon the extraordinary showing made by your time-keepers during our expedition.

Sincerely yours,
(Signed), WALTER WELLMAN.

ARE CARRIED ALL OVER THE WORLD.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLI. August 29, 1900. No. 5.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

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England and Colonies,	16s.
France and Switzerland,	20 fr.
Germany,	16 marks
Single Copies,	.10

New Subscribers can commence at any time.

Payments for THE JEWELERS' CIRCULAR-WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

Owing to the pressure of advertising, the publishers cannot guarantee the insertion of new advertisements in the next issue unless space for same is ordered by Monday noon.

Changes of copy of standing advertisements must be received a week in advance.

Organizing Against "Kleptomaniacs."

FROM one jeweler of Atlantic City, N. J., was pilfered a quantity of jewelry valued at $80; from another, jewelry valued at $20. In both cases the purloiners were women of respectable social position, and their offence must, therefore, be classified as kleptomania. This sort of offence was considered to prevail only during the ante-holiday days, but it is evident that a regular preliminary season—during the Summer, at vacation resorts—has been inaugurated by the beauty loving ladies. The jewelers of Atlantic City have started on a good tack in forming a protective association against these so-called kleptomaniacs, and if they push one case in the courts, perhaps the craze will come to an end.

Travelers to Get Export Trade.

IN view of the growing importance of the export trade in American clocks, watches, jewelry, optical goods and kindred lines it is well to consider carefully the advisability of fostering and extending this trade by the efforts of a much larger number of foreign traveling salesmen than are now employed by American houses. This question is one not to be lightly disposed of, of course, for the plan involves the expenditure of much money, patience and effort; but for several reasons it gives promise of abundant success. Up to the present time German manufacturers have paid more attention to the development of foreign trade by means of commercial travelers than those of any other country, and in consequence they are getting a large share of foreign orders that might be secured, perhaps, by American manufacturers if the proper steps were taken. The following are among the more important factors favoring German competition: Zeal in seeking orders; readiness to conform to the wishes of customers in questions of quality, dimensions, appearance and packing; offering quotations in the currency of the country, the seller taking the risk of exchange; quoting for delivery, at the place of consumption, all charges, including duty, paid; systematic inquiry concerning the commercial standing of all likely buyers, so that credits may be given with fair security; rapidity and certainty in date of delivery, and, finally, lowness of quotations. It may take some time to form a numerous class of American commercial travelers having the necessary qualifications for promoting business in foreign centers, and meanwhile the demands of the comparatively few capable men are so high that firms are seldom inclined to accept them. This difficulty might, it is suggested, be met, to a certain extent, by combinations among houses engaged in different lines of business, but desirous of pushing their trade in the same foreign markets. With the view of assisting such combinations, American chambers of commerce might undertake on a small scale a sort of registry office for commercial travelers, noting their qualifications. German travelers are generally the representatives of several houses in kindred though different lines, and thus they secure satisfactory remuneration without too heavy a tax being imposed on their principals.

Looks Like a Gang of Clever Swindlers at Work.

In the Jefferson Market Police Court, New York, yesterday, the examination of two men whom the police think to be members of the old "Seelig" gang, was continued before Magistrate Hogan. The prisoners were Ignatz Kornfeldt, of 1788 Madison Ave., and Francis Gallagher, of 333 W. 59th St., who had been arrested on Friday on charges of grand larceny. It is alleged by the police that Kornfeldt and Gallagher have obtained over $12,000 worth of merchandise, particularly furniture, silver ware and jewelry, from merchants throughout the city, on credit and by means of false representations. The specific complaint on which they were arrested was made by R. J. Horner, furniture dealer, W. 23d St., who alleged that they had ordered from him over $2,500 worth of furniture and silver ware, and had obtained silver ware worth $800 by a trick and gotten away with it.

Mr. Horner's experience was that of many merchants. He claims the men asked to buy on credit and gave as references a Simon Smith, of the Mountain Silk Mill, of Haladen, N. J., and D. Weil, 708 Broadway. They asked that the silver ware be sent to a down town engraver and marked with a suitable monogram, while Mr. Horner looked up their references. The men obtained the silver ware from the engraver and nothing more was heard of them. Mr. Horner notified the references given, but they would not vouch for Gallagher or Kornfeldt. The police claim that they learned that the two men had ordered goods from a large number of merchants in all parts of the city. They captured Kornfeldt on Friday, and later captured Gallagher through information given by the former.

Among the firms from whom the men ordered goods were J. Brunner's Sons, retail jewelers, where they selected $530 worth of diamond jewelry; C. Dorflinger & Sons, from whom they ordered $354 worth of cut glass, and S. W. McDonald, jeweler, 26 W. 23d St., from whom they ordered $700 worth of jewelry. Fortunately, none of these concerns was satisfied with the references and did not give up any goods. The Gorham Mfg. Co. and the Whiting Mfg. Co., silversmiths, whose names were mentioned in connection with the arrest,

(Continued on page 42.)

Catalogues of the Season.

Jewelers and opticians who desire to be informed about the McCormick Optical College, 84 Adams St., Chicago, would do well to send to that institution for the book which they have issued giving full information about curriculum, purposes, location and faculty of the college. The president and founder, Dr. Chas. McCormick, who is also the professor of ophthalmology in the college, is well known to the optical trade through his work, "Optical Truths," and the *Ophthalmologist*, the enterprising optical journal which he edits.

One of the most complete and perfect optical catalogues that have come to this office is that of the E. Kirstein Sons Co., Rochester, N. Y. It has an illustrated price list of modern optical goods and appliances carried by this company, and comes in the form of a well printed volume of 200 pages, neatly bound in pliable cloth. The catalogue is divided into sections, the first of which covers goods in use, and prescription and repair work; the second, trial frames, test charts, instruments, etc.; the third, spectacles, eyeglasses and lenses of all kinds, with parts thereof; the fourth, magnifying, opera and field glasses; the fifth, photographic goods; sixth, thermometers; seventh, tools and machinery; and eighth and last division, eyeglass and spectacle cases. Throughout the catalogue all lines of goods described are profusely illustrated in fine wood cuts. The book is in every way one which the optician will find valuable as an auxiliary in his work.

Jewelers generally, and especially those who make a specialty of the Star brand of silver plated flat ware of Rogers & Brother, Waterbury, Conn., (International Silver Co., successors), will be interested in receiving the new and revised price list of ★ Rogers & Bro. A1 flat ware that has just been issued to the trade. This is a book of 96 pages in handy size, 8½ x 4½ inches, which can be readily carried in the pocket of the dealer. It is finely printed, profusely illustrated with half tone and wood cuts, and is neatly bound in heavy, dark paper. Some valuable points in regard to the trade marks and labels used on this brand are brought out by perfect illustrations, reproducing in colors the packages, labels and tags used in shipping these goods. All the leading patterns of the company may here be found depicted in illustrations, while the "New Century" pattern particularly is well shown in half tone plates, giving all the principal pieces in which it appears. Then follow hundreds of wood cuts, showing the special pieces of flat ware in Star brand plate, including those boxed singly or in sets. An alphabetical index at the back of the catalogue affords a ready reference to everything illustrated or described between the two covers.

About 10 o'clock last Thursday night burglars broke into W. T. McConnell's jewelry store, Canfield, O., and stole about 40 watches and other valuables.

ON MEMORANDUM

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALLIANCE, O., A. G. Zang (J. A. Zang & Co.), Sinclair, and Mer. Asso.
ATLANTA, GA., A. W. Hawkes, Imperial.
W. R. Davis (Davis & Freeman), Imperial.
BALTIMORE, MD., H. Greenebaum (M. Goldenberg), Herald Square, and 372 Broadway.
P. B. Welsh (Welsh & Bro.), Westminster.
B. Kohn (Hochschild, Kohn & Co.), Herald Square.
BIRMINGHAM, ALA., H. C. Abbott, Grand.
P. H. Linnehan, Astor.
BOSTON, MASS., S. Y. Pierce (R. H. White Co.), Imperial, and 480 Broome St.
CHICAGO, ILL., C. F. Werner (The Fair), 43 Leonard St.
CINCINNATI, O., E. Wagner, St. Cloud.
COLUMBUS, O., D. Auld, Marlborough.
F. H. Auld, Marlborough.
DENVER, COL., E. Lehman (Lehman, Hamilton & Co.), Imperial.
HARRISBURG, PA., E. F. Tausig, Park Ave.
INDIANAPOLIS, IND., M. F. Becker (H. P. Wasson & Co.), Cadillac, and 335 Broadway.
Chris Bernloehr, Bartholdi.
LOUISVILLE, KY., Geo. Reiger (Geo. Wolf & Co.), New Amsterdam, and Mer. Asso.
MILWAUKEE, WIS., Miss F. Weinstock (T. A. Chapman Co.), Park Ave.
NEW HAVEN, CONN., W. H. Cox (E. Malley Co.), Normandie.
NORFOLK, VA., J. Bennett (J. Bennett & Bro.), St. Denis.
PITTSBURGH, PA., J. C. Wasson (Jos. Horne & Co.), St. Denis, and 45 Lispenard St.
SAN FRANCISCO, CAL., A. H. Crocker (A. Crocker & Bros.), Vendome, and 560 Broadway.
SAVANNAH, GA., S. E. Theus (Theus Bros.), Continental.
SCRANTON, PA., C. Weichel, Astor.
ST. JOSEPH, MO., W. F. Fitzpatrick, Bartholdi.
ST. LOUIS, MO., Chas. Wiggerston (Wm. Barr D. G. Co.), 621 Broadway.
VIROQUA, WIS., J. Boehrer, Albert.
WATERTOWN, N. Y., Silas George, Manhattan.
WILKES-BARRE, PA., C. Engle, St. Cloud.
WILLIAMSPORT, PA., J. W. Massina, Westminster.

Trans-Atlantic Voyagers.

FROM EUROPE.

A. J. G. Hodenpyl, of Hodenpyl & Sons, New York, arrived last week on the *Rotterdam*.

John F. Saunders, New York, returns Saturday on the *Campania*.

E. Bayot, New York, returned last week on the *Friesland*.

L. Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, Mo., accompanied by his family, returned last week on the *Pretoria*.

Wm. A. Rogers, New York, returned last week on the *Kaiser Friedrich*.

Mr. and Mrs. James P. Silo, New York, and P. B. Jennings, New York, returned last week on the *Majestic*.

On a breach of the contract of agency by the principal, the agent is justified in abandoning the contract and repudiating such agency.

New York Notes.

Chas. M. Morson, of Brooklyn, a dealer in Japanese curios, died at Bar Harbor, Me., Wednesday.

Joseph W. Beacham, with the International Silver Co., Meriden, Conn., is now on his vacation, and passed through New York this week, when he visited many of his old friends in the jewelry district.

Henry Fera, diamond importer, 65 Nassau St., who has been for several weeks in the German Hospital, where he underwent an operation for fistula, Aug. 16, is now convalescent and on the high road to recovery. Mr. Fera expects to leave the hospital this week.

James A. Montgomery, the president and treasurer of Montgomery Bros., Los Angeles, Cal., will arrive in the city Sept. 4. His mission is to buy goods. His address while here will be the Gorham Mfg. Co., 19th St. and Broadway, or Holland House, Fifth Ave. and 29th St.

Wm. Pullman, formerly with Chas. Knapp, will hereafter represent on the road E. A. Lehmann & Co., manufacturing jewelers, 20 Maiden Lane. This firm take pleasure in announcing the acquisition of Mr. Pullman to their force, as he is well known and reputed throughout the trade for his honesty and ability.

In the Tombs Police Court, Monday, Louis Haber, 29 years old, was arraigned for examination. He had been detected acting suspiciously, Wednesday night, in front of the jewelry store of Morris Forgotston, 178 Bowery, and was captured, after a chase. The prisoner denied any intention of wrongdoing, and as the jeweler did not press the complaint he was discharged.

Gamse & Segal is the name of a new firm just formed to carry on a wholesale business in jewelry, optical goods, watches and watch materials, who will open their new store, 35 John St., about Sept. 1. The partners, who are both already known to the trade, are Nicolai Gamse, formerly in business at 37 Maiden Lane, and Jacob Segal, who was for eight years with L. Black & Co., Detroit, Mich.

A dispatch from Danbury, Conn., last week, stated that Nathan I. Bennett, a diamond dealer at 10 Maiden Lane, had found at his Summer home at Bethel a turtle on whose back were carved the initials "P. T. B., 1830." Mr. Bennett's place is part of a farm once owned by the late P. T. Barnum, and the initials are believed to have been carved by the famous showman during his youth.

S. E. Samplin, 71 E. 116th St., and Segmund Kurtz, of 114 E. 109th St., both in the jewelry business in this city, were several times refused admission and finally ejected from the New York Theatre, Wednesday night. They had purchased their tickets from a speculator and were told at the theatre that their tickets were worthless. The speculator refused to return their money, and now damage suits are threatened.

The schedules of M. Schultz & Bro., manufacturers of gold leaf, 152 E. Houston St., which were filed last week, show liabilities $69,973, of which $60,692 is direct and $8,381 contingent, indorsement on notes; nominal assets, $30,324; actual assets, $14,696. The largest creditors are Michael Schultz, $34,637, notes given for purchase of the business; German Exchange Bank, $5,500; M. Wollstein, $6,058. Since the assignment Edward Schultz, one of the partners, has died.

In the Gates Ave. Police Court, Brooklyn, last week, John Bowen, diamond setter, 50 Nassau St., was charged by William J. Brand, a letter carrier, with failing to return a $160 diamond ring, which he had given to him to have reset. He admitted that he had pawned the ring and was held for examination. Bowen, it is alleged, deserted his wife and six children a couple of weeks ago. The wife became distracted and was taken to the Flatbush Asylum, where she died last week. Bowen only learned of his wife's death when brought to Court.

A Silberstein, a retail jeweler, reported to the police, last week, that his home, 306 W. 121st St., had been entered by burglars, Aug. 20, and jewelry and silver ware valued at $1,500 had been carried off. Silberstein conducts a jewelry store at 132 Eighth Ave., where repairs are being made. For safety he removed his more valuable stock to his home. This was supposed to be known to nobody not a member of his family. When Mrs. Silberstein and her daughter returned home at 5 o'clock one afternoon last week, after a brief absence, they found every room in disorder. Not only the jewelry from the store, but all the family jewels and plate were missing. The police were at once called in and a hunt

TABLE SERVICE.

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UNDIVIDED PROFITS, - - - 974,518

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

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INFORMATION.

Jewelers' Auctioneer

I challenge any auctioneer in the world to equal me in ability to make large profits and to hold and entertain large audiences successfully.

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1900.

THE JEWELERS' CIRCULAR-WEEKLY

VEST POCKET DIRECTORY

OF THE

Manufacturers, Importers and Jobbers

IN THE

Jewelry and Kindred Trades.

A HANDY, CLASSIFIED LIST FOR BUYERS. . . . .

Price, 25 cents.

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Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

FINE watchmaker and optician; graduate of two colleges; 15 years' experience; tools and trial case; strictly A No. 1 in every respect. Address, A. M. Kling, Duncannon, Pa.

WANTED—By A1 refractionist, 15 years' experience, position as manager of department; preferably in New York city or vicinity; reference. Address "A1," care Jewelers' Circular-Weekly.

WANTED—Position as watchmaker; 17 years' experience; do all kinds repairing, hard soldering, plain engraving; good salesman; state full particulars. Address, Y. Z., care Jewelers' Circular-Weekly.

SITUATION WANTED—Young man, 27, desires position; thoroughly experienced as salesman, order, bill and stock clerk in the wholesale sterling silver ware and novelty line; A1 references. B. N., care Jewelers' Circular Weekly.

SITUATION WANTED, by a first-class watchmaker and engraver; 28 years' experience; 15 years' experience in high-grade railroad work, etc.; over 11 years' service with present firm. Address, "Wright," care Jewelers' Circular-Weekly.

ENGRAVER AND SALESMAN; 25 years' experience in heraldry monograms, inscriptions and heraldic painting; designing for jewelry and stationery; would superintend workshop or department. Address, "Superintendent," care Jewelers' Circular-Weekly.

A 1 WATCHMAKER, optician and engraver, diamond setter, etc., is open for a position with first-class firm; can take charge of store if wanted to; state salary in first letter; A1 reference furnished. Address W. O., care Jewelers' Circular-Weekly.

YOUNG man, 19, desires position in wholesale house; will accept position in retail business as plain watch, clock and jewelry repairer; 3½ years' experience in retail and wholesale house; best references. Address at once, Frank V. Brown, 17 Broad St., Plattsburgh, N. Y.

WANTED—Position by an experienced diamond and watch salesman in a first-class retail establishment; am thoroughly competent and reliable; understand the practical parts of the watchmaking and the jewelers' art; can give the best city references; $25 to $30 per week. "Conscientious," care Jos. Fink & Co., 49 Maiden Lane, New York.

Help Wanted.

WANTED—Good watchmaker; one accustomed to movement fitting preferred. Quinche & Banks, 3 Maiden Lane, New York.

WANTED—Good jeweler and engraver; well recommended. Apply to F. Mahncke, Tacoma, Wash.

WANTED—A manufacturer's agent to handle cut glass on commission. Write, Charles G. Tuthill & Co., Middletown, N. Y.

WANTED—A first-class jeweler and engraver for retail store in Jersey; must have best of reference. Address, F. W., care Jewelers' Circular-Weekly.

WANTED—A first-class jeweler and engraver; will pay good wages; permanent position. Address, Louis Bechard, 205 W. First St., Oswego, N. Y.

WANTED—Watchmaker, with only first-class references, having lathe and tools. Wm. Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

CLOCK and jewelry repairer in large town near Boston; chance to learn. Address, giving experience, wages and references, C. E. H., Box 5256 Boston, Mass.

WANTED—First-class salesman in south and west to handle line silver plated hollow ware on commission. Address, A. B., care Jewelers' Circular-Weekly.

WANTED—Salesman acquainted with high-grade trade in New York city; good opportunity for first-class practical man. Address, R., care Jewelers' Circular-Weekly.

WANTED—A bright, young man with some experience in the wholesale jewelry trade, on small salary and commission; state full particulars. "Downtown," care Jewelers' Circular-Weekly.

WANTED—Good watchmaker; one that can engrave; pleasant, permanent position to right man; give references and sample of engraving. Address, "Franklin," care Jewelers' Circular-Weekly.

WANTED—A man at once as clock-jewelry repairer and to also do common watch work; wages, $10 to $12 per week; send references and photo; no school graduates. R. W. Chamberlain, Marshalltown, Ia.

WANTED—By Aug. 30, first-class combination manufacturing jeweler and jobber in retail store in Colorado; give experience, age and references in first letter. Address, M. A. R., care Jewelers' Circular-Weekly.

WANTED—A first-class man for Texas; thorough manufacturing jeweler and engraver; combination man; to right party, an interest in shop as well as salary. Address, X47, care Jewelers' Circular-Weekly.

WANTED—Expert monogram and script engraver acquainted with French clock repairing; send specimens of work; state salary expected; permanent employment to the right man. The Nowlan Co., Jewelers, Richmond, Va.

WANTED, WATCHMAKER—Assistant workman in good city house; man 25 to 30 years of age; competent to repair American watches and French clocks in the best manner. Address, giving references, A. B. C., care Jewelers' Circular-Weekly.

WANTED—A strictly first-class, A No. 1 watch repairer for watch work alone; one who is able to do fine work and who is well up in adjusting and closely timing high-grade watches; none but extra good man wanted; must own a complete set of modern tools; permanent position if satisfactory. Montgomery Bros., Jewelers and Railroad Watch Inspectors, Los Angeles, Cal. Address, James A. Montgomery, care Gorham Silver Co., 19th St. and Broadway, New York.

Notice to Salesmen.

Wanted, experienced jewelry salesmen to represent us in all States west of Ohio, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York City.

REPAIRING JEWELER will rent one or two seats to a good diamond setter; will furnish from $15 to $20 a month work. H. Zeitner, 71 Nassau St., New York.

AN unusual opportunity by Oct. 1 for an A1 workman with small capital, in Virginia town; 3,000 population, with several industries, cotton mill, etc. Address, D. V., care Jewelers' Circular-Weekly.

FOR SALE — Well-established, fully-equipped jewelry store; wanting in no particular; upper west side, New York city; $6,000 cash; will reduce stock if desired; excellent reasons for selling. Address, P. T., care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—FRESH WATER PEARLS in round, pear shape, button or slugs by the pound; highest market prices paid in lots to pearl hunters. Adolph J. Reinhardt, 526 Broadway, Lincoln, Ill.

WANTED TO BUY—Second-hand motor polishing lathe, medium size; must be in good condition; also two pair jewelers' rolls, about 3½ inches. Address, A. H. Richards, El Paso, Tex.

For Sale.

JEWELRY store; population, 1,500; price, $400; on account of sickness. M. R. Waggoner, Weston, Mo.

STORE for sale, on account of death of proprietor; established 27 years; repairing enough for two men. Address Mrs. Czerwinski, 473 Ninth Ave., New York.

FOR SALE—Stock of watches, clocks, jewelry and fixtures; corner store, centrally located; established 40 years; senior partner to retire. Address, L. Johnson & Son, 291 Main St., Worcester, Mass.

To Let.

TO LET—Desk room or large window suitable for watchmaker's or diamond setter's bench; excellent light; elevator service; low rent. Apply, Hugo Baer, 19 Maiden Lane, New York.

Miscellaneous.

PEORIA Manufacturing Jewelry and Engraving School will commence Sept. 1; write for terms. S. W. Eckley, Peoria, Ill.

WANTED—Every one who is interested in Optics to not fail to secure a copy of the August *Ophthalmologist*. It will be full of vim and vigor. Send 25 cents in stamps. Address, *The Ophthalmologist*, 84 Adams St., Chicago, Ill.

FOR SALE.

Watch-Case Manufacturing Plant,

IN LOTS TO SUIT.

Consisting in part as follows: Swiss and domestic Engine Turning Lathes; Fournier, Ecaubert and Thierry Jointing and Spinning Lathes; Sq. Arbor, Monitor and Bench Lathes with Slide Rest and Draw-in Chucks; Rolling Mills; 100-ton Hydraulic Embossing Press with 3-piston pump; Gas Annealing, Hardening and Melting Furnaces; Buffing and Polishing Bench Stands; Iron Sinks; Wooden Tanks, lined; Shafting, etc., etc.; Full particulars on application to

S. T. LUND, 77 Oliver St., Boston, Mass.

Initials, Monograms, Ebony Goods.

SEND FOR CATALOGUE.

FREEMAN J. FINLEY,

866 Broadway, - - NEW YORK.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

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Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

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CHRONOMETERS.

A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty.

CHARLES A. GEISSLER,
Successor to H. H. HEINRICH,
REMOVED TO 26 South St., New York.

A. BADEL,

59 Rue des Archives, PARIS, France.
Cut Precious, Doublet and Imitation Stones.
NOVELTIES IN FANCY STONES, Set or Unset.
Drawings of real and imitation NEW JEWELS.
Agents for Wholesale Trade are Wanted.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

for the thief or thieves is now in progress.

In the Supreme Court, Brooklyn, Monday, Justice Mattice denied a motion of the Fahys Watch Case Co., Sag Harbor, L. I., against the Long Island Railroad Co. for a temporary injunction restraining the corporation from laying tracks to Long Wharf. The railroad company's tracks end about 100 feet from the tide water front, and they seek to complete the connection with water traffic. Counsel for the plaintiffs contended that the proposed improvement is in reality an extension of the road instead of a siding and contended that the railroad company ought to go before the Railroad Commissioners for permission. Lawyer W. J. Kelly, for the Long Island Railroad Co., opposed the motion, saying that the improvement contemplated would be of great benefit to Sag Harbor. Mr. Kelly denied that there was any ground for the action, and said that it could not be maintained.

There is a movement on foot among some of the merchants of Maiden Lane to make Saturday next a general holiday throughout the jewelry district by mutual agreement of the business houses situated therein. Monday being Labor Day and Saturday a half holiday, it has been deemed by the men behind this movement that the little cost and inconvenience that would accrue through the loss of the half day on Saturday would be more than compensated for by the value to employers and employes alike of three successive holidays during this hot weather. The matter has been, or will be, placed in the hands of the Jewelers' Association and Board of Trade, and a petition or agreement will be circulated asking all merchants within the bounds of the jewelry district to close from Friday until Tuesday, Sept. 4.

A. J. G. Hodenpyl, of Hodenpyl & Sons, who was vice-president of the Jury of Award on silver, gold, bronze repoussé, and similar work at the Paris Exposition, returned last week on the *Rotterdam*. Mr. Hodenpyl, besides attending to his work as a juror, was also a guest at a great number of official functions during his stay in Paris.

NO FAULT

can be found with our watch cases by the most critical. They are trade makers and trade holders. They combine highest quality, best workmanship and finest engraving. These qualities make **THE BELL GOLD-FILLED WATCH CASES** the best in the market. Every detail of every case receives the most careful attention.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

Always remember the **"Bell Special"** contains more gold than any other filled case made. Guaranteed for **35 Years.**

BUY OF THE MAKER.

The Bell Watch Case Co.,

CINCINNATI, OHIO.

Looks Like a Swindling Game.

(*Continued from page 37.*)

both said that no goods were ordered from them by either Kornfeldt or Gallagher.

When the men came before Magistrate Hogan for examination, Saturday, the latter seemed to intimate that no crime had been committed by the men, as their representations for credit were oral and not written. He postponed the examination until Monday, and later until yesterday. A CIRCULAR-WEEKLY reporter learned that a third man, whom the police have not yet in custody, also called on merchants giving the same references and telling the same story. The police are sure that Gallagher was one of the old Seelig gang, who made a business of forming firms with fictitious or real names resembling closely those of prominent houses, and then getting goods on the strength of references from these newly started fictitious concerns, which in nearly all cases were mistaken for the old and established houses whose names they imitated.

The Mercantile National Bank

OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

Pittsburgh.

E. E. Moon has returned from Baltimore.

G. C. Schairer, optician, has left for a short vacation.

H. B. Hayes has gone to Mackinac Island for two weeks' vacation.

O. E. Heineman, Allegheny, has gone down to the shore for a few days.

Chas. Holyland, Sr., is seeking rest and recreation at Point Chautauqua, N. Y.

H. W. Ward will leave this week for a 10 days' trip to New York and up the Hudson.

G. B. Barrett has gone for a three weeks' trip to Niagara Falls and down the St. Lawrence.

F. M. Langnecker, New Brighton, Pa., is remodeling his store and will soon have a model room.

A. B. Cairo returned Saturday from a trip through West Virginia, and left early this week for the east.

The mother of C. D. Stewart, traveling salesman for Heeren Bros. & Co., died in this city, last week. She was buried at Steubenville, O.

Harry Heeren will sail for home on Sept. 15. He has been abroad since June 15, and has thoroughly "done" England and the continent.

Heeren Bros. & Co. are already making preparations for their display of imported goods which will be ready Oct. 1. It will be the largest display they have ever shown, and will be especially rich in French and Italian goods.

A. A. Poole, Washington, Pa., will, about Sept. 1, sell his business there to Mr. McNary, who has been associated with him for several years, and leave at once for Santa Barbara, Cal., where he has made arrangements to go into the jewelry business.

Christian Pafenbach, brother of Albert Pafenbach, of Witzel & Pafenbach, jewelers, 1204 Fifth Ave., was drowned on the evening of Aug. 18 in the Potomac River at Washington. The body was recovered. The deceased was 43 years of age and a well known horseshoer.

B. E. Arons has returned to the city for a two weeks' stay. He has spent several months at his Summer home, "Aronsdale," near Angola, N. Y. At the end of two weeks he will rejoin his family, who will remain at their country place for the remainder of the Summer.

The following buyers were in town the past week: S. C. Brehm, West Newton, Pa.; W. F. Brehm, Rochester, Pa.; W. H. Elliott, Belle Vernon, Pa.; Mrs. C. Segelman, Homestead, Pa.; Mr. Anderson, of Roy & Anderson, Braddock, Pa.; R. H. Wolf, Smithton, Pa.; J. F. Murphy, Dawson, Pa.; F. H. Hayes, Washington, Pa.; F. H. Marshall, Derry, Pa.; Geo. F. Brady, Washington, Pa.; Mrs. A. Watson, Monongahela, Pa.; H. B. Cubbison, New Castle, Pa.

Dwight P. Wilcox, of the International Silver Co., Meriden, Conn., is seriously ill with typhoid fever, near Bridgeport. Mr. Wilcox left for his vacation several days ago and contracted the fever while away.

Pacific Coast Notes.

E. B. Dana, New York, visited the trade of Los Angeles, Cal., last week.

The citizens of Nevada City, Cal., have subscribed $558.50 toward the purchase of a town clock.

Luckenbach & Co. incorporated last week with a capital stock of $50,000, for the purpose of engaging in manufacturing, buying and selling jewelry in Los Angeles, Cal. The directors are John Luckenbach, Lena Luckenbach, Leonard C. Woelz, A. J. Bradish, all of Los Angeles, and S. W. Champion, of Alhambra, Cal. The capital stock is divided into 1,000 shares, and $2,000 has been paid in.

S. & B. Lederer Co., Providence, R. I., and 11 John St., New York, are showing the largest and most striking line of up-to-date novelties they have ever offered to the trade. The bulk of these follow exactly the latest Parisian novelties now on the market and are in many designs and styles. One of the most attractive lines includes brooches, pins, charms and fobs, made in the form of horse's legs, with hoof and shoe. The more important pieces are wrought by hand out of mother-of-pearl, with the horseshoe and mounting of sterling silver, while the pins and charms come also in metal, in silver or gilt finish. New ideas in silver lucky charms come in the form of love telling teetotums, miniature spectacles in cases and a host of other conceits, while the variety of small articles in "nouveau" fobs, heads, vegetables, animals, etc., is too extensive to particularize.

PARIS—1900 The International Board of Judges Confers Highest Award and GOLD MEDAL

... UPON ...

Waterman's Ideal Fountain Pen.

THIS HIGHEST AWARD FOLLOWS IN LINE WITH THOSE GIVEN AT

OMAHA, 1898. NASHVILLE, 1897. ATLANTA, 1895. SAN FRANCISCO, 1894. CHICAGO, 1893. PARIS, 1889.

This is the Standard Fountain Pen of the World and a wonderful writing instrument—wonderfully simple, yet wonderfully efficient. It does not get out of order, has no valves nor any complicated parts. It is ready to write the moment the pen touches the paper without shaking or jarring.

IT IS AN IDEAL SELLER,

because it is its own best advertisement. People who buy Waterman's Ideal Fountain Pens are so enthusiastic in their praises that they spread the story among their friends, and where one pen is sold other sales are sure to follow.

You will find a line of our Pens will give you good profits and new customers. The variety is so great that you can satisfy every requirement. Special designs for the exclusive use of the fine jewelry trade. Information as to prices and discounts will be cheerfully furnished.

L. E. WATERMAN CO., LARGEST FOUNTAIN PEN MANUFACTURERS IN THE WORLD,

155 and 157 Broadway, - - NEW YORK.

C. P. Goldsmith & Co.,

33 GOLD STREET,

NEW YORK.

HAND-CARVED RINGS.

These rings are made to fit any size diamond.

No. 3350.

Watch our ads. We illustrate different rings every week.

These are **Genuine Hand-Carved Rings** and are all carefully made and finished.

Our line of Hand-Carved Goods consists not only of Rings, but of Brooches, Fobs, Animal Charms, Scarf Pins and Cuff Buttons in new and unique designs.

Our regular line of

Diamond-Mounted Rings, Pendants, Brooches, Cuff Buttons, Etc.,

is now being shown to the trade.

Every jeweler should have our goods represented in his stock.

C. P. Goldsmith & Co.,

33 Gold St., New York.

West Silver Co.,

Successors to the F. B. ROGERS SILVER CO.,

TAUNTON, MASS.

Manufacturers of High-Grade

SILVER-PLATED WARE.

Illustrations of our latest designs for the Fall trade, which will be found to be especially attractive, mailed upon application.

HEADQUARTERS

All Grades of Swiss Watches.

Send for Price List.

We are the only Jobbers who can fill your orders for all of above makes.

CROSS & BEGUELIN, 17 Maiden Lane.

Canada Notes.

The stock of Joseph Chero, Bothwell, Ont., has been seized by a bailiff.

The jewelry firm of Waite & Rieder, Woodstock, Ont., have dissolved, Mr. Waite retiring and the business being continued by Mr. Rieder.

Geo. Swatman, jeweler, who went to Shawville from Arnprior, a few years ago, has returned and is opening up a jewelry store in the Finney block, Elgin St., Arnprior.

Out-of-town buyers calling on the trade last week included J. J. Douglas, Owen Sound; W. J. Chambers, Coldwater; Edward Davidson, Hamilton; Chas. Rieder, Woodstock, and Joseph T. Park, Dundalk.

A young man named Harry Lambert was charged before Police Magistrate Desnoyers, in Montreal, Aug. 21, with stealing about $350 worth of jewelry from Bramley & Robertson, jewelers, 643 Craig St. He admitted the offence and was sent down until the 28th for sentence.

On the 18th inst. the employes of Roden Bros., silversmiths, Toronto, with their friends, had a very enjoyable picnic at Paradise Grove, Niagara-on-the-Lake. The afternoon was largely devoted to athletic sports, the most notable event being a baseball match between the Standard Silver Co.'s team and Roden Bros.' team. The Standards won by 5 to 2.

On the 22d the Ontario Rifle Association tourney was concluded at the rifle ranges near Toronto, the principal event being the conclusion of a match for a valuable cup offered by P. W. Ellis & Co., wholesale jewelers, Toronto, which excited much interest among riflemen. The prize was won by Capt. R. Dillon, of the 34th Battalion, after a very close contest.

Baltimore.

Henry C. Kirk, Jr., has returned from Atlantic City.

J. N. H. Menger is back from a month's visit at Charlottesville, Va.

J. Stuart MacDonald has been away taking a few days' quiet vacation.

S. Leo Gammie, with Samuel Kirk & Son Co., is spending a week in New York.

G. W. Sadtler, of George T. Sadtler & Sons, is spending a few days with his family at Atlantic City.

Frederick Bucher, president of the Baltimore Sterling Silver Co., and his son, Henry F. Bucher, have returned from Atlantic City.

Jacobi & Jenkins are in the midst of enlarging and papering their store. They have already put in several more cases. They are increasing their stock, and this Fall expect to do a booming business.

Three young men in the chasing department of Jacobi & Jenkins have started for the Paris Exposition. From all accounts they are working their way over on a freight steamer. They took some tools along, and expect to show the French what Baltimore repoussé is like. They will return in November.

The John Holland Gold Pen Co., Cincinnati, O., are pushing their new patent fountain pen, and it will be one of the Fall specialties.

Visiting jewelers are cordially invited to inspect new Fall productions.
We sell exclusively to the retail trade.

The **Leader** ...IN... HIGH GRADE WATCHES —IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, New York.

SOLE AGENT,

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, AUGUST 29, 1900. No. 5.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

The general business condition and the relative improvement of western trade over that of the east continues unchanged. Sales of jobbing houses in Chicago are running very satisfactory for a Summer business. House sales seldom amount to much at this season of the year, but the order trade keeps up well, and travelers report the present and future of trade very promising. Watch jobbers say they are unable to get one-tenth of the desirable grades they have calls for, and that the indications are they will be worse off this Fall than ever before. A considerable influx of country jewelers is probable for Grand Army week, ending Sept. 1, and wholesale trade will likely be somewhat stimulated. The high-class retail stores do not expect to receive any benefit, but the stores that cater to the masses, and particularly department stores, are preparing to do a largely increased business during G. A. R. week. The finest retail stores reap a benefit from Knights Templar conclaves and big conventions, especially political conventions, as they bring forward big moneyed men, but have never been able to see any additional trade from a G. A. R. or Christian Endeavor gathering.

M. A. Hurlburt, Fort Dodge, Ia., was here Friday.

Base-ball—A. C. Becken nine, 17; Otto Young & Co., 13.

Mr. Oberreich, of Oberreich & Arnold, Laporte, Ind., was a caller on the trade last week.

Lou Fay, in charge of R. F. Simmons Co.'s Chicago office, has gone west on a short trip.

Mr. Crawford, buyer for George H. Cook & Co., Tucson, Ariz., was in town last week, looking for Fall goods.

C. A. Kiger, Kansas City, Mo., was here three days last week, looking over manufacturers' lines, returning home Friday.

J. W. Stoneburner, Chicago representative for Ford & Carpenter, was preparing at the close of the week for his western trip.

F. G. Thearle, of C. H. Knights & Co., and family, returned Monday from a two weeks' rest at Englewood Camp, Lake Geneva, Wis.

Lloyd Milner, president of Spaulding & Co., left Europe on the *St. Paul*, Aug. 25. He will remain with his family in New York for a while before returning to Chicago.

Owing to muddy roads the bicycle road race of the Otto Young & Co. employes, set for Aug. 25, was declared off. This being the last Saturday for early closing the race will not be run this year.

J. Segerstrom, Rhinelander, Wis., and his brother, H. Segerstrom, Ironwood, Mich., will leave the first week of September on a business trip east, to purchase their Fall supply of diamonds and replenish other lines.

J. R. Mercer, Kansas City, Mo., stopped over in Chicago, on his way home from a six weeks' pleasure outing at Thousand Islands. Mrs. Mercer will remain at the St. Lawrence River resort until the weather becomes cool.

Lem Flershem, of Lapp & Flershem, left Sunday for the east on a combination trip of pleasure and business. At time of departure he said he did not know just where he would land or when he would again turn up at his desk.

H. A. Wadsworth and family have returned from Charlevoix to their home at Fort Thomas, Ky., having been unsuccessful so far in their efforts to recover the body of their son Ralph, drowned off a yacht at Pine Lake, Aug. 6.

F. B. Holman, Owasso, Mich., who last Spring sold out his jewelry business and has since devoted his time exclusively to optical work, was recently at Cheboygan, Mich., for a week, making his headquarters with the jewelers as an optical specialist.

Sept. 4 a first meeting of the creditors of Andrew Prueher, Eau Claire, Wis., will be held in that city. Mr. Prueher was adjudicated bankrupt a month ago, but the creditors' meeting, for some reason, was not called till the present announcement. The assets and amount owed are not known here.

At the salesrooms of the Towle Mfg. Co., Saturday, was seen a massive chased six-piece tea set, including swing kettle, in French gray finish, bearing the following engraved inscription:

TESTIMONIAL
from the
NATIONAL ENCAMPMENT, GRAND ARMY OF THE REPUBLIC,
to
WILLIAM C. JOHNSON,
Commander-in-Chief,
1900.

It was mounted on white silk, in a Flemish oak trunk, and was ordered to be ready by the 25th, as it would be presented to the commander-in-chief during the celebration of Grand Army week. No description could do justice to such a piece of workmanship, and the Towle Mfg. Co. should be as greatly pleased to have produced so beautiful a set as Commander Johnson undoubtedly will be to receive so substantial a testimonial of regard from the old army of which he is the chosen leader.

The week was generally reported quiet, yet a rather larger number of buyers than usual were reported to be in town. They included C. W. Fenn, Prophetstown, Ill.; William Arnold, Ann Arbor, Mich.; S. Cohen, Victor, Col.; C. S. Stein and wife, Greenwood, Miss.; John Becks, Michigan City, Ind.; O. Rose, Crown Point, Ind.; L. S. Murphy, Pontiac, Ill.; M. A. Hurlburt, Fort Dodge, Ia.; M. Miesch, Jr., Cleburne, Tex.; R. J. Black, Raymond, Neb.; R. B. Struthers, Princeton, Ill.; E. R. Gifford, Mansfield, O.; E. J. Steuewald, Brookings, S. D.; D. R. Lewis, Marion, Ill.; W. A. Bowen, Kewaunee, Ill.; H. T. Witt, Sycamore, Ill. The low rates for Grand Army week will undoubtedly bring in a goodly number of jewelers from a distance the present week.

The Muriel Jewelry Co., a corporation organized under the laws of Illinois and with fully paid up capital stock, are fitting up a handsome retail jewelry store at 205 State St., just south of Adams, which they will open Sept. 1. They will carry the lines customarily found in jewelry stores, but will make a specialty of high class novelties—belts, brushes, combs, etc. They will not handle anything in the real diamond line, but should not on this account be classed with "white stone" stores. They are substantially backed and have taken the longest lease they could secure on the location, until May, 1901, with privilege of renewal for a year. The store will be one of the most attractive on the street, considerable money being spent in its decoration. Edward Levy will have charge of the company's interests. The incorporators are A. Cohn, C. W. Rhodes and W. L. Tibbs, all of Chicago.

Detective Dugan left Indianapolis, Ind., Aug. 24, for Covington, Ky., to return with Henry Hartveld, who is wanted for larceny. Hartveld was a jeweler in Brightwood, Ind., and it is alleged that he went away with about 20 watches left with him for repairs. A few days ago his family left for Covington. The police of that city were notified, and his arrest followed.

PAGES
MISSING
ARE NOT
AVAILABLE

Minneapolis and St. Paul.

The season of Saturday half holidays among the jobbing jewelers closed Aug. 25.

A. Blumenthal, recently in business on Wabasha St., St. Paul, will open at 320 Jackson St.

F. H. Troxel, Sleepy Eye, Minn., is taking a course in engraving with Rentz Bros., Minneapolis.

F. A. Upham, the St. Paul optician, has returned from a three weeks' trip through the east. He returned via Detroit and attended the session of the American Association of Opticians.

The Minnesota State Optical Association hold their annual meeting at the West Hotel, Minneapolis, Sept. 6. There will be a banquet with speeches and plans for the promotion of the best interests and good fellowship among the trade.

E. W. Kibbey, Drayton, N. D.; J. T. Gardner, Cass Lake, Minn.; E. C. Bennett, Zumbrota, Minn.; Wm. Plackner, Arlington, Minn.; G. E. Carlson, Ashland, Wis., and M. M. Simmer, Henderson, Minn., were buyers in the Twin Cities the past week.

The DeMora Jewelry Co. recently opened a store at 241 Nicollet Ave., Minneapolis, for the sale of imitation diamonds. Adjoining, at 243 Nicollet Ave., is the retail store of S. B. Abeles. The latter promptly placed in his window a quantity of broken glass, with a card attached, stating what, he claims, the material is out of which imitation diamonds are made.

A. H. Simon, St. Paul, has closed his store, at 7th and Jackson Sts., and has moved his stock into the second floor of the Ryan block, at 7th and Robert Sts., where a wholesale and retail business will be continued. L. J. Outten, who has been with Mr. Simon for eight years, will be the manager, and in charge of the optical department. There will also be an engraving department.

Kansas City.

J. Selby has returned to Caney, Kan.

F. E. Woodington is on the sick list.

H. E. Clevidence and family are in Michigan.

C. W. Nelson, optician with F. W. Meyer, has returned to the city.

Mrs. Fred Evans, the wife of Fred Evans, jeweler, Edgar, Neb., died last week.

B. J. Stott, Osawatomie, Kan., has been taken back to the insane asylum at that place.

W. H. Grady, the former jeweler of Lee's Summit, Mo., has moved to Stillwater, O. T.

Irving S. Golt, manager for C. A. Kiger & Co., is spending some time at Glenwood Springs, Col.

C. G. Morrison, Olathe, Kan., is remodeling his store and making numerous improvements for the Fall trade, adding two new oak wall cases, etc.

The out-of-town buyers here last week were: M. C. Rosenfield, St. Joseph, Mo.; Dr. W. I. Seymour, Lincoln, Mo.; Percy J. Monk, Pawhuska, O. T.; B. S. Witham, Cawker City, Kan.; Sol. Marks, Lawrence, Kan.; James B. Hayden, Topeka, Kan.; J. C. Shomo, Ottawa, Kan.; George W. Rankin and wife, Olathe, Kan.; S. M. Kaufman and family, Polo, Mo.; J. M. Earp, Lamar, Mo.; W. W. Whiteside, Liberty, Mo.; E. Freeman, Paola, Kan.; E. L. Foster, Jacksonville, Ill.; M. W. J. Holt, Stillwater, O. T., and C. Irion, Harper, Kan.

Denver.

Chas. Harcourt, formerly with R. E. Reiche, is now with O'Keiff & Co.

E. L. Peisar, Aspen, Col., spent a day in Denver last week, on his way east.

J. E. Karelsen, of E. Karelsen & Co., New York, was in Denver, last week.

P. O. Kambak, formerly of Elgin, Ill., is now in Denver, with O'Keiff & Co.

J. C. Bloom & Co. have enlarged their store by hiring the adjacent store building.

F. W. Slocam, formerly of Longmont, is now with the Victor Jewelry Co., Victor, Col.

J. B. Reiche, who was recently closed up under attachment by Lehman, Hamilton & Co., has opened up business again on Champa St.

Parks & Barnhart will shortly open in the wholesale jewelry business in the old locality of H. Burroughs Beach, room 18, Jacobson building. Mr. Parks was formerly with Mr. Beach and Mr. Barnhart worked for D. R. Zwetow.

Davenport, Ia.

TRADE CONDITIONS.

Local jewelers report light trade during August, due, probably, to the unprecedented hot weather.

Quite a business is done here in the purchase of pearls and slugs from Mississippi river clammers, who draw tons of clams from the sand beds for the pearl button factories. While slugs of slight value are offered by the handful, pearls of a value as high as $100 are not very rare.

Hugo Rohwedder & Co. is the style of a new Davenport firm who this week succeeded to the business of J. Andresen, 328 W. 2d St., and propose enlarging the store. Mr. Rohwedder, the senior member, was formerly in business here, but since graduating from the Peoria Horological Institute has been in the west.

Word from Iowa City is to the effect that W. F. Main expects to open his big jewelry factory in a few days. F. R. Pennell and W. C. Sharp, superintendent and foreman of Mr. Main's factory, at Providence, R. I., are at Iowa City, to give the factory a start. Mr. Main hopes to gradually transfer all his business to his western factory.

Turquoises. Opals.

All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.

HERMANN & CO.,
IMPORTERS OF
Precious and Imitation Stones,
MASONIC TEMPLE, CHICAGO.

Baroque Pearls. Doublets.

F. C. KLEIN. EMIL KLEIN.

F. C. KLEIN & BRO.,
126 State St., Chicago.

Steam Lapidary.

DIAMOND CUTTING.

IMPORTERS OF
Precious and Jobbing Stones.

ABSOLUTELY THE BEST.

1 DWT.
EASY-FLOWING
GOLD
SOLDER
Best on Earth

Manufactured by F. H. NOBLE & CO.,
103 State St., Chicago.
Sold by all Jobbers.

Georgian STERLING SILVER.

In Complete Table Service—
French Gray Finish.

TOWLE MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.

Cincinnati.

The business outlook for local jewelers this Fall, in the way of prizes for races, tournaments, etc., is fine. Already a number of orders have been placed for pieces in silver and for elegant medals.

Fall Festival excursion rates have been ratified by the Central Passenger Association at one and one-third for all days and a single fare on five days, from all points within a radius of 135 miles of Cincinnati.

Oscar Keck, of the Duhme Jewelry Co., returned Thursday last from a prolonged tour abroad. He visited the Paris Exposition. Mr. Keck made large purchases of rough diamonds. It is his opinion that the rough diamonds are becoming more plentiful, while they still bring a high price, and that this increase in the uncut product will continue with the gradual restoration of affairs in South Africa to normal conditions. The efforts of the new Cincinnati Trust Co. to get possession of the Carlisle building stores do not affect Mr. Keck. He says that if it becomes necessary to vacate, removal will be an easy matter at present, with so many vacant stores as there are.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1930. 334 Dearborn St., CHICAGO, ILL.

CITROEN & JANSSENS,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

415 to 419 Race St., CINCINNATI, OHIO.

Jewelers' Company Entrance.

Pacific Northwest.

Stoddart's jewelry store, Victoria, B. C., has been removed to new quarters, at 63 Yates St.

Mr. Anderson, jeweler, Coeur d'Alene, Idaho, will soon occupy a building on Sherman St.

An 8-pound girl arrived a few days ago at the home of S. D. Stoufer, jeweler, Waitsburg, Wash.

W. C. Chamberlain will, this week, move his jewelry store to new premises, at New Westminster, B. C.

Forgers last week worked W. C. Godard, jeweler, Dayton, Wash., for $30 cash and two $10 watches.

R. B. Giles is now installed in fine new quarters in the Workman building, Shelton, Wash., with his stock of jewelry.

A jewelry establishment has been opened in J. F. Mott & Co.'s new drug store, Sedro-Woolley, Wash., by Horace Condy.

A. L. Sharick, jeweler and optician, Douglas Island, Alaska, has increased his stock and now occupies a new and larger store.

G. W. Smith, Astoria, Ore., has just returned from Necarnie mountain, where he had been camping. He was accompanied by his family and his brother.

Berens' Jewelry & Optical Co. will soon be located in their new quarters, at 1475 Holly St., New Whatcom, Wash., with a large new stock of jewelry, cut glass, silver ware, etc.

Wm. Dietrich, for the past two years connected with the A. M. Henry jewelry house, White Sulphur Springs, Mon., departed last week for Madison, Wis., on a visit with his parents.

The Sterling Mercantile Co., of Seattle, Wash., have filed with County Clerk Drain articles of incorporation. The incorporators are: Dexter P. Taylor, of Spokane; Joseph C. Strehle, George E. Myers, William Kronmeyer and Edward Ramsey, all of Litchfield, Ill. The company declare the intention of engaging in business, at wholesale and retail. The firm will deal in dry goods, clothing, carpets, boots and shoes, hats and caps, millinery, jewelry, toys, fancy goods, glass ware, groceries, wooden ware, crockery, tin ware, hardware, granite ware, men's, women's and children's furnishing goods, cloaks, suits and furniture. The capital stock of the company is $20,000, being divided into 400 shares of $50 each.

San Francisco.

W. E. Steuben, Sonoma, Cal., was a visitor in San Francisco last week.

A. Noack and family, Sacramento, Cal., have been in town on a short vacation the past few days.

George Haffner, a jeweler of Honolulu, arrived here a few days ago, and is now engaged in selecting stock.

W. K. Vanderslice Co. are now having a special sale of silver plated ware, chafing dishes, candelabra, clocks, opera glasses and leather goods.

Ben Lapp, formerly in business in this city and in Oakland, Cal., but now traveling on his own behalf, was here last week and reported having had a successful season.

E. T. Lewis, who had intended establishing himself in the jewelry business in San Jose, Cal., has discovered what he considers a better opening in Stockton, Cal., and will begin operations there about the 1st of October.

Among the visiting members of the trade who reported at the jobbing houses last week were: George E. Bangle, Vallejo; C. J. Klein, Santa Cruz; Mrs. George Ducommon, Hanford, and Fred Barss, of F. F. Barss & Son, Placerville.

Charles Wittmach, jeweler, Fresno, Cal., who has been in San Francisco the past month, has returned to his home in Fresno. While here Mr. Wittmach took a special course in optics and will now establish an optical branch to his jewelry business. Before returning Mr. Wittmach arranged for his Fall and Winter stock of watches, jewelry, etc.

A. I. Hall & Son finally got into their new store last week. It is situated on the fourth floor of the building at 643-645 Market St., just over the Santa Fé Railroad office, and in the business heart of the city. The firm have the entire floor, with fronts on Market, Stevenson and Annie Sts. The salesroom is 160x40 feet, and the stock room 160x30 feet. The building is supplied with a passenger elevator running two cars, and with a freight elevator in the rear. The offices, diamond room, marking room, etc., are large and light. A telephone system containing eight instruments connects the different departments, beside two instruments connecting the store with the general system of the city. Six safes have been installed—one for diamonds, three for jewelry and one in the office. The usual burglary protection is also present. The new sign of the firm has just been suspended. It is 70 feet long and five feet wide.

F. F. Bartlett has his new jewelry store, in Rumford Falls, Me., completed and is now doing business. He has a very pretty store finish in hard pine, with full glass front, making a very light and pleasant store.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. MADENFELDT. L. ROTHSCHILD

ROTHSCHILD & MADENFELDT

MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

Eternal hustle, coupled with honesty and integrity, is the just price of Success.

Our High-Grade Gold-Filled Chains are positively reliable. Carried by all the leading wholesale houses.

S. O. BIGNEY & CO., - - ATTLEBORO, MASS.

Detroit.

Beta Theta Pi fraternity will hold its annual convention next week at Put-in-Bay, and Detroit headquarters will be at Roehm & Son's store.

On Aug. 25, The Adolph Enggass Jewelry Co. had their formal opening of their new store at their old location, 22 Gratiot Ave. The store is new in every respect.

LeHeup & Thomas, Michigan Ave. jewelers, are having the store at the corner of Washington and Michigan Aves. altered, and will move into it about Sept. 1. This is one of the best locations on the avenue.

The opticians left Detroit on Thursday, and yet the big electric welcoming sign on the front of the City Hall blazed forth its tidings until Monday, when the City Hall authorities tumbled to themselves. This sign is used with telling effect when national conventions come to Detroit.

The national encampment of the Knights of Pythias will be held here this week, when 10,000 delegates and 25,000 visitors are expected. Detroit jewelers are making ready to take care of a large retail transient trade, and will make elaborate displays of Pythian emblems and badges, souvenir spoons and other novelties. Roehm & Son have constructed a neat, attractive window display in the shape of a window board 6 feet by 32 inches, covered with red cloth. Various colored ribbons radiate from the center to the edge, where neat cards are attached, giving directions how to get to the various points of interest in the city. On the other end of the ribbon and in the center on a raised support is a souvenir spoon corresponding to the card at the other end. For instance, directions how to get to the water works correspond to a souvenir spoon of the water works. There are 18 spoons, and the various badges and emblems of the order are also displayed near the center.

DIAMOND AND RAISED GOLD

DECORATED CASES OUR SPECIALTY.

Several hundred entirely new artistic designs have just been placed on the market. Ask your jobber to show samples.

ILLINOIS WATCH CASE CO.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE, Silversmiths' Bldg., No. 133 Wabash Ave.

NEW YORK OFFICE, Gill Bldg., No. 9 Maiden Lane.

Rings

WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

THE LEDOS MFG. CO.,

MANUFACTURERS OF

Watch Case Materials.

Crowns, Pendants, Bows, Solders, Springs, Findings, Etc.,

34-36 PEARL ST., NEWARK, N. J.

CONVINCING ARGUMENTS SELL GOODS.

To be able to convince your customer that the Chain or Bracelet you are offering will wear and give satisfaction, or a new Chain free of charge at any time, will enable you to make the sale easier.

Every Vest, Dickens, Guard Chain or Bracelet we make is absolutely guaranteed—a guarantee that means reliability; a guarantee backed by years of successful business methods.

If you are not already handling our Chains and Bracelets, you are losing the chance to sell more chains. A few dozen samples to select from is what we want to send you.

IMPERIAL

IMPERIAL MFG. CO.,

Masonic Temple, CHICAGO.

JEWELERS
AND
Fancy Goods Dealers
will find our New Line of

ART METAL GOODS

THE BEST EVER OFFERED,
both in Variety of Attractive Designs and Beauty of Finishes.

BUSTS, FIGURES,
VASES, PITCHERS,
Candelabras, Candlesticks, etc.,
in Exclusive Designs and Finishes.

NOVEL EFFECTS IN
RECEPTION LAMPS

most attractive shapes and finishes. Particularly suitable for the Jewelry Trade.

You are cordially invited to inspect our productions at our Salesrooms.

BRADLEY
& HUBBARD
MFG. CO.

NEW YORK: { 26 Park Place to 21 Barclay Street.
BOSTON: 160 Congress Street.
CHICAGO: 131 Wabash Avenue.
PHILADELPHIA: 701 Betz Building.
AND AT
Factories, MERIDEN, CONN.

Connecticut.

TRADE OUTLOOK.

The outlook is bright for a good Fall trade in the factories of Meriden and vicinity. The employes will have full hours during the entire Fall, it is said, as many orders are being received calling for completion the end of the year. The International Silver Co. are doing a good business for the month of August, the sterling department particularly. The Meriden Cutlery Co. are now filling a large Government order for knives, to be shipped at an early date. Charles Parker Co.'s plants are moving along in good shape, except the screw department, which is quiet just now. Since enlarging their plant, The C. F. Monroe Co. have done an increased business, and the prospects are very encouraging for the Fall trade. All the other factories are having a good trade, and the owners feel confident of an increase.

Jeweler R. S. Gardner, wife and son, of Derby, have returned from a stay at North Hartland, Vt.

W. B. Davis, formerly with the Middletown Plate Co., Middletown, has opened a fruit and confectionery store.

The New England Watch Co. factory (Waterbury) employes made their annual excursion, Aug. 25, to Glen Island.

Daniel Hurley, superintendent of the New Haven Clock Co.'s shop, New Haven, is in Nova Scotia to be gone until September.

Col. Walter J. Leavenworth, of R. Wallace & Sons Mfg. Co., Wallingford, has been elected a delegate to the coming Republican State convention.

Charles E. Peterson, who was arrested a few days ago for embezzlement from the George H. Ford Co., New Haven, had his case nolled last week on payment of costs.

At the E. N. Welch Mfg. Co.'s factory, Forestville, a fence is being erected to enclose the entire grounds. It is being built very heavily, and is evidently intended to repel intruders.

The R. Wallace & Sons Mfg. Co.'s plating room employes visited Meriden, Saturday, where they were the guests of Factory E. I. S. C. plating room employes, at an outing in Gehrman's grove.

John Bold has resigned his position as foreman in the finishing department of the Seth Thomas Clock Co. watch shop, Thomaston, and has accepted a similar position with the American Waltham Watch Co., Waltham, Mass.

The Wm. L. Gilbert Clock Co., Winsted, have elected the following officers: President, James G. Woodruff; vice-president, George B. Owen; treasurer, James G. Woodruff; assistant treasurer, Arthur W. Owen; secretary, E. S. Brown; general manager, George B. Owen.

The memorial tablet for the public library, in Wallingford, in memory of Samuel Simpson, who was president for many years of Simpson, Hall, Miller & Co., was placed in position, last week. The portion on which the inscription is is of bronze. The letters are raised and of burnished bronze. The background of the plate is antique bronze. There is a border to the bronze plate of burnished bronze. The plate proper is enclosed in Italian marble of Egyptian design, the entire tablet being placed over the fireplace. On the plate is this inscription:

In recognition of the liberality of
SAMUEL SIMPSON,
Whose generous bequest provided for the erection of this building to the memory of his daughter,
M. DE ETTE SIMPSON,
1899.

News Gleanings.

A. L. Cleaver, Boone, Ia., has sold real estate valued at $350.

M. H. Denison has sold out his jewelry business in Clarion, Ia.

U. V. Vogle has discontinued his jewelry business in Corvallis, Ore.

Samuel Friedburg, Topeka, Kan., has been sued on account for $78.

The business of B. & H. A. Deckelman, Leavenworth, Kan., is closed.

D. W. Haupt, Peabody, Kan., has paid off a realty mortgage for $1,000.

A. W. Susen has just opened up a new stock of jewelry in El Paso, Tex.

H. D. Botfield, Palo Alto, Cal., has given a chattel mortgage for $339.

Adolph Hauerbauch, Salt Lake City, Utah, has given a warranty deed for $100.

Charles Marshall has moved his jewelry stock in Marshall, Minn., into new quarters.

J. F. Goldman has succeeded Goldman & Jacobs, in the jewelry business in Deep River, Ia.

Charles F. Blades, Junction City, Kan., has given a bill of sale for a consideration of $1,500.

J. W. Ramsey has purchased the jewelry and repair business of J. O. Mitchell, Burwell, Neb.

H. H. Nolen, in the jewelry and news business in Carroll, Ia., has sold real estate valued at $1,900.

F. C. Robins, Benson, Minn., has been appointed watch inspector for the Great Northern R. R.

A. J. Bailey is reported to have succeeded to the entire optical business of P. S. Hunt, Sacramento, Cal.

J. T. Smith, Lake Benton, Minn., has moved to Watertown, S. D., where he will take charge of a jewelry stock.

Edward Lewis, watchmaker, Fairmont, Minn., has moved his place of business into Fancher & Donaldson's grocery.

H. E. Adams's jewelry store, Sanford, Fla., has been moved next to the post office. Henry McLaurin is its manager.

Louis E. Lyon will superintend the wood working department of the jewelry factory of the W. F. Main Co., East Iowa City, Ia.

Newton & Erickson, María, Tex., have been succeeded by John G. Erickson & Co. Mr. Newton will open a store in Carlsbad, N. M.

S. W. Hutchins, of Lyndonville, Vt., has bought the silver plating business run by Huntley & Robinson. Everett Hutchins will have charge of the business.

A. L. Dickman, jeweler, and M. Weisberg, a tailor, have leased the Glass building, 315 Ohio St., Sedalia, Mo., and will occupy the room together after Sept. 10.

The jewelry store of Henry Peetz, Davenport, Ia., was recently burglarized. Nothing was secured but the small change in the cash drawer. Entrance was obtained through a rear window.

The friends of W. S. Weeks, who for several years kept a jewelry store in Far Rockaway, N. Y., will be glad to learn that he has safely reached his home in Babylon, N. Y., after suffering a severe stroke of paralysis while traveling in Europe recently.

Pearls are being found near Spilman, W. Va.

Ebb N. Zell, 316 9th St., Reading, Pa., is improving his store.

Pearls are being found in the stream at Pine Island, Minn.

A Mr. Nelson contemplates establishing a jewelry business in Oakes, N. D.

Hans Madsen has a stock of jewelry in the hardware store of Esbeck Bros., Audubon, Ia.

A. N. Shackleford, Lawrenceville, Ga., has moved his jewelry business back to the Ambrose corner.

Aug. Kielstorp, watchmaker and jeweler, has established a shop in Hudson, Wis., with A. J. Lee, optician.

Isidor Eller has purchased the interest of H. C. Vinsant in the jewelry firm of I. Eller & Co., Richmond, Mo.

A. W. Cartin, for several years located in Calais, Me., has rented a large window in Eastport, Me., and will soon move his stock to that city.

Since Aug. 25 the silver ware factory of Wm. B. Durgin Co., Concord, N. H., has been run on full time and Saturday half holiday has been discontinued.

Fred A. Bach, formerly of Hudson, N. Y., has leased a store in the Brede building, Saugerties, N. Y., and will open a jewelry store there on Sept. 1.

John Rupp has been appointed watch inspector for the Bliss Jewelry Co., Atchison, Kan., by the Missouri Pacific R. R. His territory includes the Central Branch.

The case of Thomas J. Church, Auburn, N. Y., was up before Referee Brainard in bankruptcy court, Aug. 16, for a brief period. The claim of Sarah M. Church for $1,120 was allowed and adjournment taken.

C. M. Turck, formerly of Leyson & Turck, Butte City, Mon., but now a resident of Denver, Col., shook hands with old-time friends in Butte City last week. Mr. Turck has large realty interests in Butte City.

The Stockham & Hillman Co., Delta, Col., were burglarized on the night of Aug. 15. The thieves about cleaned out their jewelry department, getting away with about $2,500 worth of watches, rings and chains, a small sum of money and some checks and notes. The robbers opened the safe's combination.

Work at the new Webster Optical Co.'s plant in the rear of Maynard block, Negus St., Webster, Mass., is progressing rapidly The foundation is complete, and the abandoned St. Louis school building, which is to be converted into a spectacle shop by the company, is being moved upon the foundation. The first story will be new, and will be of brick.

There was a strike at the optical works at Westwood, N. J., on Aug. 22, and at last reports it was still on, the employes demanding an increase of wages. The entire force, numbering about 40, with the exception of eight quit work. At the works it was stated that the strike would have but little effect on the business, because more hands had been employed than were really needed.

Work of putting the new store furnishings in the northeast room of the K. H. and W. building, Sterling, Ill., soon to be occupied by E. W. Blossom, jeweler, has been begun. The windows will all be

AND BROOKLYN BRIDGE

From the Factory of

STERN BROS. & CO.

33-43 GOLD STREET, NEW YORK.

Makers of

Gold Rings, Gold Lockets,
Diamond and
Pearl Pendants,
Scarf Pins, Buttons,
Gold and Silver Thimbles.

New and attractive designs at popular prices in all the above lines are now being shown to the jobbing trade.

New York Office, 68 Nassau Street.
Chicago Office, 149 State Street.

L'ART NOUVEAU.

A choice collection of High-Class Art Leather Goods. Entirely new decoration. Samples now ready for inspection.

C. F. RUMPP & SONS, Established 1850.

SPECIALTIES FOR FINE JEWELRY TRADE,

Fifth and Cherry Streets, PHILADELPHIA.

NEW YORK SALESROOM, 621 Broadway.

CORRESPONDENCE SOLICITED

trimmed with handsome paneled oaken casings, fitted with glass sliding doors. The counters, etc., and inside cases will be of the same material. The store room which Mr. Blossom will vacate has never been occupied by anything but a jewelry store. It was first occupied by the Hagey store, then by Sackett & Ladd, and then by Mr. Blossom.

D. B. Ryland, Lynchburg, Va., will soon open a branch store in Roancke, Va.

Theodore C. Bothmann, jeweler, Elizabeth, N. J., will place a clock in front of his store.

Ben Shindles, jeweler and watch repairer, is now located in the Winter building, Marquette, Mich.

C. H. Hallegen found a pearl in the Rock River at Theresa, Wis., 3-10 inch in diameter. It is pink in color.

Petit & Carson are fitting up the store at 268 Main St., Rochelle, N. Y., where they will open an up-to-date jewelry store.

The clocks of Public Schools Nos. 2 and 5, Bayonne, N. J., are being overhauled and put in condition by I. Wigdor, jeweler and watchmaker, 450 Ave. D.

N. P. Peterson, who has conducted a jewelry store in Gibson City, Ill., for a number of years, has moved to Kankakee, Ill., where he will open a jewelry store.

H. C. Iden, Hillsdale, Mich., has sold his jewelry business to L. D. Stevens, late in the employ of M. V. B. Rowley. Hall Sandoz succeeds Mr. Stevens at Mr. Rowley's.

In a fire in the building at 642 Main St., Terre Haute, Ind., the business of W. E. Long, jeweler, suffered to the extent of about $500. The more valuable stock was in the safe.

The marriage of Percy P. Hill, the junior partner of the firm of Will & Hill, jewelers, Brunswick, Me., and Miss Stella L. Jones, of Waterville, Me., occurred at the home of the bride, Aug. 29.

W. E. Finch, 543 Main St., Delhi, N. Y., is making some improvements to his store. The room in the rear will be connected with the present store by a 14-foot arch, and the extra space will be used as a work room.

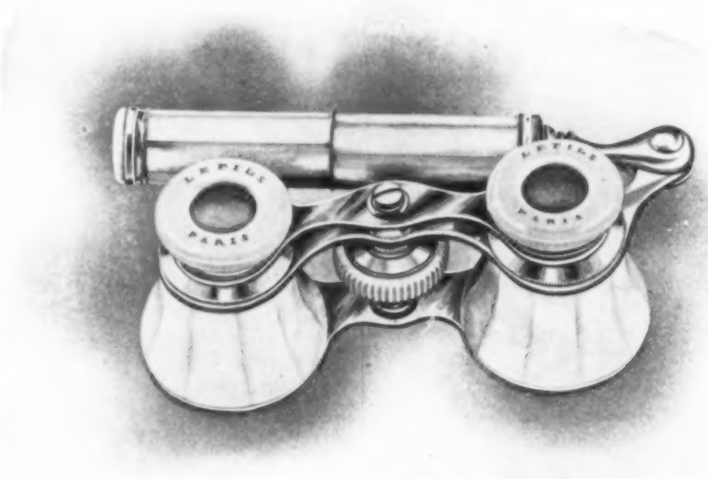
Some unknown thief entered the jewelry store of Mr. Epsteen, W. Queen St., Newport News, Va., a few nights ago and made way with three gold plated watches and about one-half dozen bottles of cologne. The entrance was made through a window in the rear, which was pried open.

The employes of the Bausch & Lomb Optical Co., Rochester, N. Y., enjoyed a treat at the Baker Theatre, last Monday evening, when Oliver Lippincott, of Los Angeles, Cal., gave an illustrated talk upon the rugged and picturesque beauty of the great West. Over 125 photographic views were shown.

John Reed and DeWitt McCrary left Macon, Ga., Aug. 21, for New York to buy a stock of goods for the McCrary Jewelry Co., who are to open about Sept. 15. The new company will be located on 2d St., Macon, in the store occupied by Joseph E. Wells, years ago, as a jewelry store. They expect to run a first class jewelry store.

Fred H. Cole and Charles Swan, of Bethel, Me., have arranged to open a store in Berlin, N. H., and will carry a line of jewelry and silver ware. They have been in the same business in Washington, D. C., for several years, but sold their business this Summer and went to Bethel. Elmer D. Cole, a brother of Fred H. Cole, has been in the jewelry business in Berlin for the past two years, and the new firm will go into the store with him. Elmer D. Cole will have charge of the repairing department. Messrs. Cole and Swan have just returned from Boston, where they went to purchase new stock.

OPERA GLASSES.



NEW PATTERNS, LATEST STYLES.

SUSSFELD, LORSCH & CO., 37 & 39 MAIDEN LANE, NEW YORK.

EUGENE SHEFFLER,
207 Centre Street, N. Y.
Jewelers' Machinery
NEW AND SECOND-HAND.

FOOT AND SCREW PRESSES. SHEARS. DROPS. ROLLING MILLS.

Jewelers' Tools and Dies.
HARDENING.
All Sizes Steel Blank Dies.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
NEW YORK.
SEND FOR PRICE-LIST.

WOOD & HUGHES,
Sterling Silverware Manufacturers,
FINE PLATED WARE.
No. 24 John Street, - New York.

IMPORTERS OF
Leatherette and Velvet
JEWELRY BOXES.
HUGO WOLFF & CO.,
57 Maiden Lane, NEW YORK.

Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York

CAMPAIGN JEWELRY AND NOVELTIES.

SOME OF THE EMBLEMS FOR THE PRESIDENTIAL CAMPAIGN AND THEIR MAKERS.

(Continued from issue of Aug. 15.)

Among the many novelties gotten out by Geo. W. Dover, Providence, R. I., are four which are especially prominent at the present time. One represents an American eagle with spreading wings, containing the words "Success" and "Prosperity" perched on top of a coin shaped badge, with the heads of McKinley and Roosevelt in profile, with the wording, "Let Well Enough Alone;" while the same scheme is made with Bryan and Stevenson in profile and the words, "No Cross of Gold for Labor." The badges come finished in Roman gold, 14 karat color and bronze. A second is an elephant representing the G. O. P., having on one ear the word "Capital" and on the other the word, "Labor." On the inside lower half is a bust portrait of McKinley, while on the upper half is a picture of "Teddy" astride a bucking broncho. The third novelty shows either Bryan or McKinley in a coffin. On the plate of the former is inscribed, "Billy Bryan, Nov. 6, 1900." The cover opens with a spring and one sees the corpse which is a raised figure, and the following inscription, "McKinley prosperity laid him low." In the one that represents McKinley the plate is inscribed, "Bill McKinley, Nov. 6, 1900," and on the inside of the lid reads the cause of his demise, viz.: "A friend of trusts and British gold." These are finished in black, with the corpse in gold or silver. The fourth novelty represents McKinley dressed in the conventional Prince Albert coat, with the words across the front, "G. O. P. stands on a solid basis." This opens with a spring, and one sees the caricature of a fat man with the words, "Hanna, beef, money, sugar, gas and oil."

Among the campaign goods manufactured by the Baldwin & Gleason Co., 58 Reade St., New York, are some handsome ribbon badges and some novelties in the form of celluloid and card strips and toboggans, containing the candidates' pictures with suggestions of a "sweep" or "slide" into office.

Wm. F. Miller, 2 Chambers St., New York, is showing a large line of campaign jewelry and novelties, especially in the form of buttons and badges.

Among manufacturers of a large variety of campaign articles are T. E. Bennett & Co., 7 Beverly St., Providence, R. I.; W. H. Luther & Son, Providence, R. I.; Lenzen & Rueckert, Providence, R. I.

Nick Schultheis has bought the jewelry and drug business of the Hankinson Drug Co., Hankinson, N. D.

Frederick P. Beswick, jeweler, Racine, Wis., lies at his home with a broken arm and other injuries, the result of being caught in a mob at Chicago. The gentleman was at that place on business. A negro snatched the purse of a lady and ran into an alley, and when followed by officers the colored man shot at them. A mob of people gathered and rushed after the thief. Mr. Beswick was caught in the jam, and when he got to a place of safety his arm was broken and he was somewhat bruised.

Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK. 18 K.

ALL CASES BEARING THIS MARK, ARE HAND-MADE.

STAMPED. TRADE MARK. 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of SOLID GOLD CASES.

21 and 23 Maiden Lane, New York.

ROY

TRADE-MARK REGISTERED.

Have you seen our Applique and Repoussé styles, pronounced by a connoisseur as worthy of any window display of the Rue de la Paix? We are distributing them to the Jobbing trade.

Roy Watch Case Co.,

NEW YORK.

Do You Know??

that the REGAL FILLED CASES are the finest finished and best wearing 10-year cases on the market?

Ask your jobber for them.

TRADE CAMM W.C.CO MARK.

THE CAMM WATCH CASE CO., 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

No Bath, No Acid Coloring.

All Leading Watch Jobbers carry our goods in stock.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M K & D

TRADE-MARK.

No. 140

Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

RAILWAY KING.
18 Size.
25 Ruby Jewels.

The 25, 23, 21 and 17 Jewel

"RAILWAY KING" WATCHES

are strictly High Grade and are Guaranteed **Superior** in **Quality, Durability, Adjustment** and **Style.**

The Columbus Watch Co.,

COLUMBUS, O.

Send for New Price-List and Special Discounts.

15 Valuable and Money-Making Recipes.

No. 1.—How to remove a carbuncle stone from ring setting without touching stone or setting with any tool or instrument. A factory secret.

No. 2.—How to remove scratches and polish opal stones without removing stones from setting. A quick process.

No. 3.—How to remove a minute hand from any common watch without touching either minute or hour hand with any tool or instrument. It may be rusted on; it comes off just the same. This may seem impossible to many, but is a fact.

No. 12.—How any ordinary watchmaker can make the wonderful clock; see cut.

No. 15.—A clever trick that watchmakers should know to prevent being caught by fakirs, etc. How to stop any ordinary watch by simply placing it on a silk handkerchief in the palm of hand. The watch not to be revolved, opened or jarred in any way. By command of the operator the watch stops. Face of watch being in full view. A good trick for wagers. I was caught. Afterwards bought the secret. And 10 other recipes, including gold coloring, gold and silver plating, and finishing from start to finish as it is done in my place.

Price-List and Further Particulars Furnished on Application.

A. W. FLYE, Manufacturer and Retail Jeweler. . .

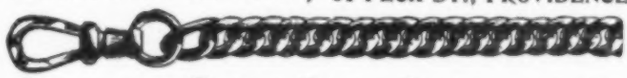
4 Center Street, GLOUCESTER, MASS.

Cut of Wonderful Clock

33 inches in diameter. Polished plate glass both sides. Hands revolve on cambric needle. No wheels to clock. Keeps true time, day and night.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

49 JOHN STREET, • • • NEW YORK.

The Latest Patents.

ISSUE OF AUGUST 21, 1900.

656,160. WATCHMAKER'S TOOL. CHARLES A. BASSETT, Anderson, Ind. Filed Dec. 22, 1899. Serial No. 741,266. (No model.)

A body having its end bent laterally and then back to present said terminal portion at right angles to the main part of the body, said end terminating with an enlargement or knob, a bar resting normally on said transverse terminal portion and pivotally secured to it to permit the bar to be turned out of alinement and back, and a locking-bar having sliding attachment with the main portion of the body and having a spring by which it is pressed endwise into contact with the transverse end portion of said body.

656,176. GUARD FOR EYEGLASSES. BERNARD P. CURRIER, Chicago, Ill. Filed Nov. 22, 1899. Serial No. 737,844. (No model.)

The combination in a nosepiece for eyeglasses having a main part or bar, to the lower end of which is attached to a thin flexible spring which passes along the front side of said bar to a point near the upper end thereof where said spring is bent backward, passing through rectangular opening in said bar, and again bent upward in a direction parallel to that of said bar to receive a rivet set at right angles and extending outwardly, on the end of which rivet is a disk or nose-pad, and a nose-pad attached to said spring and extending from the lower end of same to its point of curvature for passing through rectangular opening in said bar.

656,269. EYEGLASSES. HARRY F. SANGER, Lima, N. Y., assignor to the Bay State Optical Co. Filed June 6, 1900. Serial No. 19,317. (No model.)

In supplemental eyeglasses adapted to be attached to a pair of spectacles, the combination of two lenses, eye-rims for the same, a clamping-jaw on each eye-rim provided with a screw-hole near its outer end, a clamping-jaw on each eye-rim parallel with the first-named clamping-jaw with a space between them and having a screw-hole near its outer end in alinement with the first-named screw-hole, a bow-spring having its ends bent at an angle and inserted between said pairs of clamping-jaws, respectively, a clamping-screw for each pair of clamping-jaws engaging the same through the alined screw-holes thereof and adapted to compress said clamping-jaws upon the ends of the bow-spring, and finger-pieces projecting at an angle from said rims on the front of said eyeglasses.

656,316. EYEGLASSES. LUCIAN W. BUGBEE, Southbridge, Mass., assignor to the Southbridge Optical Co., same place. Filed March 17, 1900. Serial No. 9,057. (No model.)

In an eyeglass, the combination with the lens-frames and bow carrying the nosepieces, of the

threaded stem having the threaded lower reduced end and the upper enlarged threaded head, and the locking-nut for engaging said enlarged threaded head to lock the same.

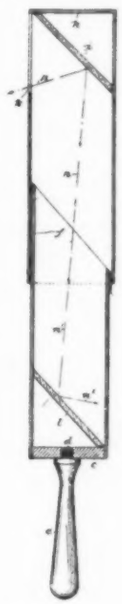
656,399. EYEGLASSES. Polk H. Flowers, Centreville, Tenn. Filed Feb. 21, 1900. Serial No. 6,051. (No model.)

In eyeglasses, the combination of the lenses having the studs, the spring having the end eyes seated against said studs, the nose-guards having connecting-arms provided with eyes seated against said spring-eyes, the clamping-screws passing through said eyes into the studs, said spring and guards being independently movable axially on said screws, said eyes and studs provided with locking means.

656,457. KNIFE. Isaac Hirsch, Chicago, Ill. Filed May 11, 1900. Serial No. 16,256. (No model.)

The method of forming the handle and bolster portions of an article of cutlery which consists in stamping two scales, which fitted together form said portions, out of sheet metal, forming the cutlery-blade with a flat tang of the width and outline of the inner edges of the scales, fastening the scales against opposite sides of the blade, to house and contact with the edges of the tang, and then securing the parts together and hermetically sealing all the joints between them with molten metal.

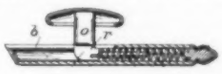
656,496. OPTICAL DEVICE. George F. Appleton, Haverstraw, N. Y. Filed Dec. 4, 1899. Serial No. 739,077. (No model.)



An optical device of the class described, comprising a casing consisting of two telescoping members, the lower of which is provided at its lower end with an obliquely-arranged mirror, the upper of which is provided at its upper end with a parallel member, said upper member being provided with an aperture at one side opposite the mirror mounted therein, and said lower member being provided at one side with a sight-opening opposite the mirror mounted therein, the upper end of said lower member being beveled to cover said mirror in said upper member, when said members are telescoped to close said aperture.

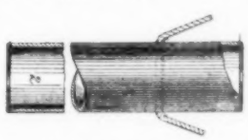
656,499. STEREOSCOPE. Jonas O. Boden, Youngstown, O. Filed April 20, 1900. Serial No. 13,609. (No model.)

656,598. STUD. George R. Clarke, Providence, R. I., assignor to the Charles E. Hancock Co., of Rhode Island. Filed July 12, 1900. Serial No. 23,297. (No model.)



As an improved article of manufacture, a stud comprising a slotted barrel having one of its ends closed and beveled, a head provided with a shank slidably mounted in said barrel and having a base disposed therein and extending at right angles to the shank, said shank being grooved at opposite sides for receiving the edges of the slot of the barrel, a rod carried by said base and projecting therefrom, a plug arranged in the other end of said barrel and having an outwardly-projecting point provided with an annular groove, a spring arranged in said barrel and interposed between said base and said plug, the ends of said spring being connected to the ends of said base and said plug, and a shell mounted upon the projecting point of said plug and swaged in the groove thereof, whereby said shell is held upon said point.

656,603. TUBULAR BELL FOR CHIMING CLOCKS. Allen W. Harrington, New York, N. Y., assignor to Harris & Harrington, same place. Filed June 27, 1900. Serial No. 21,768. (No model.)



In a musical sounding apparatus of the class described, a suspended tube adapted to be struck by a hammer and caused to vibrate to produce by its vibration a musical sound of a certain pitch, combined with one or more stiffening devices secured upon and transversely disposed relatively to the annular end of the tube.

EXPIRED PATENTS.

[Reported specially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Aug. 21, 1883.

283,423. PROCESS OF ETCHING GLASSWARE. Hermann Schulze-Berge, Pittsburgh, Pa., assignor of one-half to J. H. Lippincott, same place.

283,424. CRAYON FOR ETCHING GLASSWARE. Hermann Schulze-Berge, Pittsburgh, Pa., assignor of one-half to J. H. Lippincott, same place.

283,429. ALARM-CLOCK. A. D. Smith, Cincinnati, O.

283,528. COMBINED COLLAR-BUTTON AND NECKTIE RETAINER. Lewis Stein, New York, N. Y.

283,542. ORNAMENTAL CHAIN. C. H. Ware, Wrentham, Mass., assignor to Lincoln, Bacon & Co., Plainville, Mass.

283,556. MACHINE FOR MAKING CHAIN-LINKS FROM COILED WIRE. F. P. Barney, Norton, Mass.

283,568. CALENDAR-CLOCK. Frederick Cheseborough, Ithaca, N. Y., assignor to the Ithaca Calendar Clock Co., same place.

283,574. BRACELET. Shubael Cottle, New York, N. Y.

283,625. INDENTING SPHERICAL OR CONVEX SURFACES. Joseph Locke, Somerville, assignor to W. L. Libbey, Newton, and E. D. Libbey, Boston, Mass.

283,634. SPOON. H. J. Meyer, Fort Wayne, Ind.

283,700. MUFFLE FOR TEMPERING HAIR-SPRINGS. F. H. Corthell, Elgin, Ill.

Design issued Aug. 17, 1886, for 14 years.

16,858. ORNAMENTATION OF WATCH-DIALS. A. O. Jennings, Southport, Conn.

Designs issued Aug. 22, 1893, for 7 years.

22,717. SPOON. Damon Greenleaf and J. H. Crosby, Jr., Jacksonville, Fla.

22,719. HANDLE FOR SPOONS, ETC. C. C. Wientge, Providence, R. I.

22,734, 22,735, 22,736 and **22,737.** METALLIC PATTERN-STRIP. F. L. Thompson, New Bedford, Mass., assignor to the Pairpoint Mfg. Co., same place.

Designs issued Feb. 16, 1897, for 3½ years.

26,627. SPOON. John Clulee, Wallingford, Conn., assignor to the Simpson Nickel Co., same place.

26,628. BUTTON-HOOK HANDLE. W. A. Seidler, Newark, N. J., assignor to J. W. Reddall & Co., same place.

It is as Easy

as rolling off a log to sell

THE "IS-A-BELL,"

the most remarkable chain ever made. It can be worn in an endless variety of ways—each one suggests another. It allows of a new chain for every costume. It can be worn as a combined Dickens fob, double vest, with or without fob; a "Mansfield," "an "Is-a-Bell" or a combination watch and fan chain, and numerous other styles. The pin can be detached and worn as a chatelaine pin or brooch and the small pin as a stick pin.

No. C 4581. Showing sectional view of one of many patterns.

Made in Plate, 14k. Gold-Filled, Solid Gold and Sterling Silver, with or without chatelaine articles, and in an endless variety of handsome and original designs.

SPECIAL CARDS, illustrating and describing the way the chains may be worn, supplied free of charge to customers.

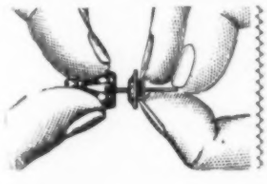
SEND FOR SAMPLE.

The O. E. BELL CO.,

Manufacturers and Patentees,

Factory, Mansfield, O. CINCINNATI, O.

Our Rights will be Protected against all imitators or parties handling imitations.



THE WASHBURN

MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

HOLDS SECURELY ON SMOOTH WIRE.

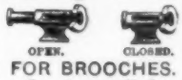
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.

DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer, 12-16 John Street, New York.

THE WASHBURN

Safety Catch



OPEN. CLOSED.

FOR BROOCHES.

Can be applied to any work where Pin Tongues are used.

E. H. Jackson, Pres. & Treas. A. D. Jackson, Mgr

JOHN J. JACKSON CO.,

MANUFACTURERS OF

GOLD PLATED METAL

For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and Sterling Silver for Silversmiths.

Government assay: silver bars, 999-1000 fine.

19 Mechanic Street, - - NEWARK, N. J

RETAIL MERCHANDI

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

Interviews with Progressive Retail Jewelers.

REPRESENTATIVE JEWELERS ANALYZE SOME OF THE FORCES THAT ACTUATED THEIR BUSINESS ALONG THE ROAD TO SUCCESS.

THE business of Ambrose Kent & Sons, which occupies a leading position in the retail jewelry trade of Toronto, Canada, was started in 1894 in the store at present occupied by the company, 156 Yonge St., though the premises have since been considerably extended. The store has also a frontage at Nos. 5 and 7 Richmond St., the site being in the heart of the retail district of the city. Previous to this enterprise Ambrose Kent, the head of the firm, had enjoyed a long and highly successful experience in the trade, dating as far back as 1868, when he began business in a small way in partnership with his brother. The then firm of Kent Bros. did a quiet jobbing trade and watch repairing work for outside firms, in addition to retail business, and Mr. Kent's trips through the province brought him in touch with a large connection and enabled the firm gradually to build up a large and lucrative trade, their specialty being watches and watch materials. As the retail trade became more profitable the wholesale branch of the trade was abandoned. The firm dissolved in 1894 and some months afterwards Mr. Kent recommenced business in his present quarters associated with his two sons, W. G. Kent and Frederick A. Kent. A short time since the firm were converted into a joint stock company, but without the introduction of any outside capital, excepting that some of the employes have been given an opportunity to take stock.

Though all lines of jewelry are carried with a wide range of selection, Ambrose Kent & Sons have always made a specialty of watches, and no firm stand higher in the estimation of the public as regards the quality of their goods. Latterly they have devoted a good deal of attention to diamonds, which is justified by the rapidly growing demand for high class jewelry and the increase of wealth and display attendant upon commercial prosperity.

It is almost needless to say that Mr. Kent is a firm believer in advertising. When asked as to his methods he replied: "We always advertise in the best papers and aim to tell a straightforward story in a plain way and promise nothing we cannot perform. Advertising in general terms is almost worthless. We make our advertisements specific—advertise some leading article of a seasonable character. If by any accident we happen to sell goods which are not what they are represented to be we are always ready to take them back and refund the money. We make the wide distribution of illustrated and neatly got up catalogues the leading feature, and we have done more in that line than any retail jewelry house in Canada and with the most satisfactory results.

"Yes, we give great prominence to window dressing. That is one of the best ways of securing notice and publicity. Frequent changes and the display of seasonable goods with due regard to neatness and symmetry of arrangement, so as to strike the eye of the passer-by favorably, are the methods we adopt. Many casual customers are attracted inside by the display made in the windows. No wide-awake jeweler will neglect this opportunity.

"We aim to buy right and sell right. As you know, I spend a good deal of my time in Europe looking up new goods. I always try to get something that other firms have not got, and the Old World affords so wide a field for choice that anyone well acquainted with the market should be able to effect this. If, when on a buying tour, I find that a local competitor has purchased a particular line of goods I let them alone and look for something else. That is better for both of us.

"We give credit to a limited extent, otherwise we couldn't possibly do the trade we do. We try as far as possible to do a cash business, and we take no risks and have to be thoroughly satisfied as to the solvency of a customer before he gets on our books. But there are so many people of undoubted financial integrity who like to allow an account to run instead of paying as they go that if we made cash down the rule we should lose a very good class of customers. Owing to our conservative policy in extending credit we have very few losses. What we do lose is principally from people who leave articles for repair and have them returned before the money is collected. It is such cases that present the greatest difficulty.

"Commercial travelers are always sure of courteous treatment, but I make it a rule in dealing with them never to look at goods when I have no intention of purchasing. If I did it would only waste my time and that of the traveler. It is far better to give a polite negative at once than go through the form of looking over goods when you are determined not to buy.

"I believe in making a good display at exhibitions. We have always had a conspicuous exhibit at the Toronto Industrial Fair, and we have one now at Paris. Of course we cannot definitely trace the results, but I am convinced that it pays as a means of keeping our business before the people.

"We have but few changes in our staff. Our employes are encouraged to remain with us and identify themselves with the business, and some of the heads of departments have grown up with us. We never make changes for the mere sake of change. Latterly we have devoted a good deal of attention to the manufacturing department. Our staff numbers about 50 in all, of whom about 30 are employed in the workshop."

OPTICIANS' BRIGHT SAYINGS.

[From *Printers' Ink.*]

¶ Your eyes must last for years. To do so they must be properly cared for now.

¶ Can you see the eye of a needle? That's where failing eyesight first demonstrates the need of glasses and brings the fact home to the busy, hurried, worried housewife, with greater force than all the talk of all the opticians in Christendom. Let us relieve those tired, strained, nervous, overworked eyes; save your nervous energy, and take you back to the days when you never knew you had eyes.

¶ The actions of many people in regard to the use of glasses would lead the informed to believe that their eyes are located in the back of their heads, because they never look into the future. In eye use and abuse they go year after year with never a look ahead or a thought for the ills neglect will bring. They cling to the old, foolish, erroneous ideas that it is best to put off the use of glasses until forced to put them on. They wait until their vision is so deteriorated that even proper glasses cannot entirely restore it to former acuteness, when, if taken in time, glasses would give the same easy, restful vision enjoyed in younger days.

¶ Glasses to fit eye, nose and face. They stay on, but they don't hurt. Think of eyeglasses that don't pinch the nose. No skin abrasions. No black and blue indentations. No sore nose of any sort—from eyeglasses. And yet—no slipping or tipping or shaking or falling of the glasses. They are beauty glasses that improve the expression of a pretty face, instead of marring it. That's our kind. The com

NG and HINTS to JEWELERS

plete satisfaction and comfort given by our made-to-order glasses is daily making our optical work more popular. The frames fit so perfectly that they are not felt. More becoming than ill-fitting, ready-made glasses, and yet the price is no higher.

CLOCK WAGON—A UNIQUE SCHEME.

IN a recent number of this journal, reference was made to the clock wagon used by Frank T. Proctor, jeweler, Yonge and Elm Sts., Toronto, Can. Here presented is an illustration of this wagon. The gear of the wagon is yellow and the top black, the letters being yellow. The clocks have brass rims, 10 inch dials, and strike the hour. On the sides are painted Mr. Proctor's trade-mark, name, etc., and the legend "Clocks called for and delivered" is on the back. There are brass initials on the harness, and the horse weight, eight inches in diameter, is cast in iron. A jeweler's sign watch, with dummy hands, dial, etc., completes the outfit.

There is no doubt that the circulation of this wagon about the city greatly increases directly Mr. Proctor's repair work, and indirectly his entire business.

THE ADVERTISING CLOCK WAGON OF FRANK T. PROCTOR, TORONTO, CAN.

A. M. Rothschild & Co., of Chicago, paid the *Daily News* of that city $98,445 last year for advertising, which is believed to be the largest amount of money ever paid by one advertiser to one paper in one year.—*The Advisor.*

IDEAS AND SCHEMES OF JEWELERS.

I. Brush, jeweler and musical instrument dealer, Bridgeport, Conn., uses the following reading ad. to push the sale of his musical instruments:

> If I. Brush, corner State and Court Sts., opposite City Hall, would not blow his horn, who would blow it for him, he would like to know? Besides he has something to blow about that you ought to hear; he has decided to give up his musical department, which takes a valuable space of room, which he needs for the increase of his jewelry business; he has cut the prices right and left on banjos, guitars, mandolins, violins, music stands, bags, cases and strings. Come in and help yourself.

A well worded ad. of its kind.

Taylor & Berlovitz, Newburgh, N. Y., recently offered a silver cup to be competed for by the bowlers of the Newburgh Wheelmen. The donors stipulated that the trophy be won three times in succession to insure its ownership by an individual.

The Jacobs Jewelry Co., Minneapolis, Minn., are favoring their customers with a neat little stamp case in the shape of a book.

J. N. Williams, watch and clock maker, Lexington, Ky., calls his establishment "The American Watch and Clock Depot."

A. D. Norton, Gloversville, N. Y., has donated to the Cayadutta Golf Club a sterling cup, to be played for by the members of the club. Whoever wins the cup two tournaments in succession shall be adjudged the owner. The cup has been on exhibition in the window of Mr. Norton's jewelry store, and his donation has been greatly appreciated by the golfers.

An Ohio jeweler issues a little card containing the following hints to jewelry wearers:

HOW TO CARE FOR GEMS.

Pearls should never be dampened. They should be exposed to air as much as possible.

Turquoises should not be unnecessarily wetted.

Opals must be kept from fire and heat, as a high temperature renders them liable to split and fall from their setting.

SUGGESTION AS TO ELECTION BETS.

IN the days of political excitement this Fall a remark overheard by the writer last week may be turned to advantage by every retail jeweler in the country. Two men of differing political views were earnestly discussing the outcome of the Fall elections, when one of them exclaimed: "I'll bet you the best $30 watch you can pick out at ———'s against a $10 ring that ———— will be elected." "I'll take that," replied the other. Now for years it has been the custom to bet a hat or a box of cigars on elections. Supposing every jeweler in the country should take the trouble to say to his political friends, "Don't bet hats. Bet watches, or rings, or a set of silver spoons, and it will help me." Would not the request of the jeweler in many cases be heeded? The election bet of a hat is made not because the winner wants or particularly cares for a hat, but simply because he must wage something and custom has centralized on the hat, gloves, or cigars. It is within the power of the retail jeweler to change this custom and receive a financial benefit from the frequent local and National elections. So long as bets will be made, let the jeweler wake up and by influencing his political friends secure his proper share of the trade benefit.

PATENT WINDOW REACHER.

J. C. ERNST, watchmaker in the employ of R. N. Johnquest, Ansonia, Conn., has received a patent on a device that he invented for the removal of an article from a show window, without disturbing any of the others therein. This device is known as a "window reacher." It is a handle about three feet in length, at the end of which are jaws controlled by the hand that holds the reacher. These jaws open and then clasp the article desired.

The device will be made of different sizes to suit any depth of window. Already the metal parts are being manufactured by one of the companies in the city, but the assembling of the parts will for the present be done in a room in Mr. Johnquest's store.

THE GENUINE ARE LABELED

FRANCE.

BEWARE OF IMITATIONS.

ASK YOUR JOBBER FOR THEM.

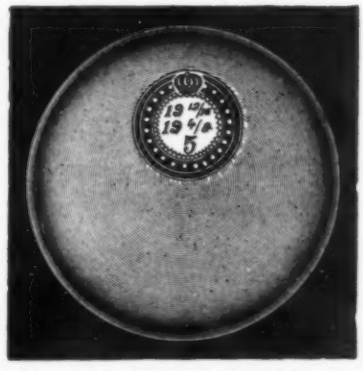
SUSSFELD, LORSCH & Co.,

LORSCH BUILDING,

37-39 MAIDEN LANE, NEW YORK.

21 RUE DE L'ECHIQUIER, PARIS.

The TRUE BLUE BEADED LABEL Watch Glasses.



This is the

Angular Graver Adjustment

on the

EATON-ENGLE ENGRAVING MACHINE

that gives the beautiful bright cuts that have made this machine famous. Makes the shading of the letters beautifully perfect. Gives effects not possible with any machine ever made before. OUR CATALOG FULLY DESCRIBES THIS FEATURE, AND IT'S YOURS, with a sample of engraving, free for the asking, if you mention this paper.

EATON & GLOVER CO., 87 Nassau Street, NEW YORK.

WATCHES OF PRECISION.

MATHEY BROS., MATHEZ & CO.,

MANUFACTURERS AND IMPORTERS OF

Superior Plain and Complicated

WATCHES AND MOVEMENTS.

Small Lever Watches a Specialty.

WATCHES DEMAGNETIZED.

10 SIZE MOVEMENTS. BRASSUS, SWITZERLAND. 21 & 23 MAIDEN LANE, N. Y. 10 SIZE SPLITS.

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

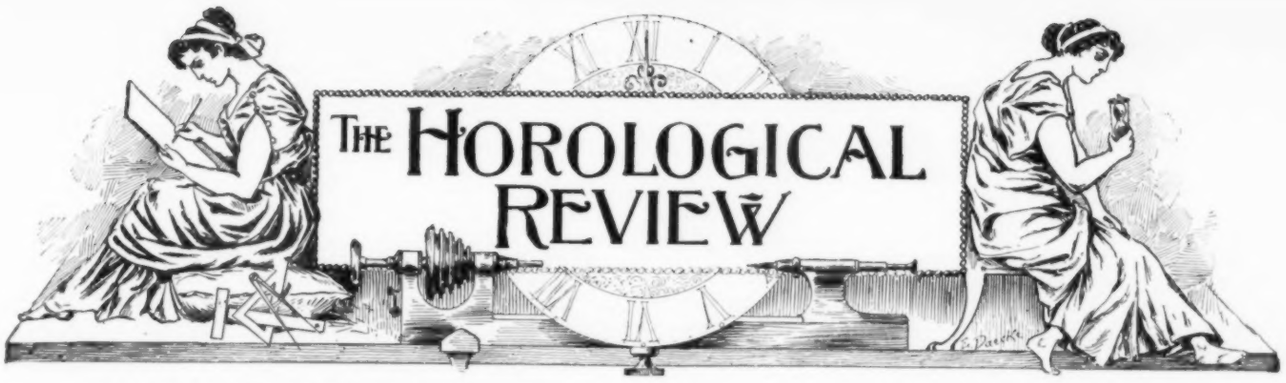
MACHINERY

DROP PRESSES, FOOT PRESSES, SCREW PRESSES, POWER PRESSES, ROLLING MILLS.

WESTERN OFFICE, MERCANTILE BANK BLDG., CLEVELAND, OHIO.

MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

NEW YORK OFFICE, 126 LIBERTY ST.



PRACTICAL COURSE IN ADJUSTING.

COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. CRIBI.

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[COMMENCED IN ISSUE OF FEB. 1, 1899. PART XL]

CHAPTER IV.

23. Standard of Excellency of the Performance of Watches. — Nothing can be less reliable nor more fictitious than the statement we often hear concerning the close running of watches; that such and such watch, for instance, has not varied a second in—, a very long time; nor is the fact that a watch, after an interval of longer or shorter duration when no specific conditions are stated, differs but little from correct time any criterion of the excellency of its performance, for during that interval it may have varied backward and forward many times by more than the quantity it is found wanting at the end of the time. The only correct test is a systematic observation of its performance under known conditions. If it satisfies such test, it may be assumed that, barring accident, it will satisfy the requirements of its owner or wearer. In the Geneva and Neuchatel observatories (Switzerland) watches are subjected to a test lasting forty periods of five days each, during which they run in different positions and temperatures, etc. The standard of excellency adopted at the Geneva observatory since 1891 is the following:

A watch is considered entitled to a first-class certificate—

1. When the mean daily variation for the same position and temperature does not exceed 0.75 sec.
2. When the mean variation from the mean rate in the five positions does not exceed.. 2.5 "
3. When the variation of rate from change of temperature, per degree centigrade, does not exceed..... 0.2 "
4. When, after it has been subjected to a change of temperature, the resumption of its rate in ordinary temperature does not differ from its initial rate by more than..... 5. "

With this standard of excellency before him, which, by the way, is now easily beaten by many of the adjusters abroad, the workman will have a means of comparing his own work as well as of testing the claims of that of others, particularly of those "fully adjusted" watches referred to before.

(*To be continued.*)

Demagnetization of Watches.

[Translated from *Journal Suisse d'Horlogerie.*]

IT is 20 years since the first machine for demagnetizing watches was produced, of which we gave a description at the time. It was then considered as the *ne plus ultra* of demagnetizing methods, and so it was as compared with the primitive processes used previously. To-day it must be relegated to some museum of industrial antiquities, by the side of the automobile of Cugnot, the fusée of Stephenson and the house-boats and bicycles of the Directory. We have kept our readers abreast of the successive progress in this line of invention. In particular we have had occasion to speak of the machines constructed at the horological school at Geneva, which are superior to Maxim's. But the unexpected extension of the applications of electricity during these years, especially those of traveling conveyances, has made constant improvement a necessity. In these times it is not a single watch that has to be demagnetized, but often a complete assortment.

We have the testimony of a watchmaker of Geneva, who informs us of a very disagreeable experience which occurred during his trip to Germany. On his return to Geneva he had occasion to verify the rate of certain watches included in his traveling stock, which were designed for one of his customers. Great was his surprise on finding that there was a vast difference in the watches, as they were completely magnetized. On further examination he found, to his great chagrin, that all the pieces in the collection, to the number of 85, had the same defect, without a single exception. The magnetization was so great that pieces of precision, furnished even with a palladium balance spring, varied five or six minutes in the 24 hours between the flat and hanging positions. He then remembered that at Berlin or Stuttgart he had traveled in an electric tramway car, and without thinking of the danger, had placed his satchel under the bench; that thus all the watches had been subjected to the strong influence of the electric motor of the conveyance, which was situated under the floor. With the aid of the demagnetizing machine makers, he was able to restore to their former condition the whole 85 watches, among which were several complicated ones, without taking any of them apart.

These machines are of two systems. One is composed of a very powerful electro-magnet, before which travels the watch-holder fixed to a movable chariot. This electro-magnet is worked by a Leclanché battery, but it may be drawn over a constant current circuit of 110 volts by means of the employment of a rheostat or of some lamps introduced between the dynamo and the demagnetizing machine so as to bring the current to the necessary force of three or four volts.

The other system consists of a specially coiled solenoid so arranged as to leave a large opening serving for the passage of the pieces to be magnetized or demagnetized. This machine is drawn over an alternating current circuit of 110 volts. It is powerful and of great simplicity. But it can be employed only in cities which utilize the alternating current for power and lighting. It was a machine of this kind which was used to demagnetize the collection of 85 watches of which we have spoken.

The consequences of such a misadventure can, therefore, be repaired, but there is no less occasion to call the attention of watch travelers to the increasing danger to which they are exposed by the extension of electrical applications.

Early Gold Working in Rhodesia.

[*Continued from page 1.*]

dian gold and silversmith of to-day and built of clay. The effect is that no light is really thrown on the question of whether these people were in an advanced stage of civilization or were only very primitive workers. Were they thorough adepts in their profession; in short, what and who were they? The clay furnace, a rudely shaped receptacle, contained the amalgam to be smelted in the pellets or cakes, and any gold bubbling or splashing over settled in the clay, which gradually accumulated, fresh layers of clay being added from time to time. In one of these furnaces six separate layers were found, which, on being broken up, disclosed small pieces of smelted gold. What fluxes were used to expedite the process it is impossible to say, but probably this could be ascertained by an analysis of the residue adhering to the sides of the crucibles.

The peculiar pellets, which at first sight look like lead or shot, if cut will be found to be alloy, and, further, on subjecting them to fire, there will exude tiny beads of white metal, which is, without doubt, mercury. At last only the small bright yellow gold button is left. It appears, therefore, quite certain that quicksilver was known to and used by these people. Copper was also known, smelted copper having been found, and probably they fashioned bangles out of copper and overlaid them with gold bands, as portions of iron bangles treated in this way have been discovered. Mr. Neal is of opinion that silver was not known to these ancient workers in precious metals, as the only ruins where silver has been found so far are those of Dhlolo, and the silver bangles, beads, etc., are probably due to the Jesuit priest. It is not improbable that he or his people exchanged silver for gold, a larger quantity of the former for a smaller quantity of the latter. On another point Mr. Neal hazards a conjecture, which is at any rate plausible, and in support of which some evidence can be adduced. It relates in the first place to the sheet of beaten gold, which was probably overlaid on wood and secured by the gold nails discovered, covering either some sacred idol, rod or staff of office.

The great question still remains, "Who were these people?" Now, taking Biblical history as the most authentic, gold was very plentiful in the time of King Solomon. He and also the Queen of Sheba possessed a great deal of it; in the great Temple it was largely used for decorative purposes, the expression "beaten gold" being very noticeable, though gold nails are not mentioned. Now, the Queen of Sheba must have obtained gold through the trading of her merchants. Further, it is a very curious fact that Mr. Neal has discovered carved on bowls made of soapstone figures of the ibis, or sacred bird of Egypt, as well as portions of Egyptian pottery, so there seems no doubt there was a close connection between these ancient metal workers and the land of the Nile.

Probably nearly the whole of the world's supply of gold came from Africa during Biblical times. Since this period the Sofala and Sabi have been familiar, but even up to the present time Sofala on the east coast is a rich port, and although the sea now covers the town or city that used to be there, gold ornaments, etc., can be picked up for the search of them, and the Sabi is in Rhodesia, so that these facts point to the conclusion that Rhodesia must have yielded the gold of that period. Not only has gold hidden away been discovered, but the mode of burial practised by these ancient peoples has been clearly made out, and also the fact that they were interred with all their jewelry. In the case of the remains of a giant, 12 ounces of gold ornaments were found. So far no writing or hieroglyphics have been found, or inscription of any kind, and the only possible chance of discovering the key to the grand secret lies hidden in Zimbabwe.

If merchandise is obtained by fraud by a buyer from the seller, the latter may rescind the sale and replevin the goods from the buyer, or one in possession as trustee or agent for him, without first making a demand.

CROWN 14 K FILLED CASES

TRADE MARK

GUARANTEED FOR 25 YEARS

A GREAT SUCCESS

Are the New Fall Styles.

Careful examination and comparison with other makes have resulted in a **Universal Trade Verdict** in favor of the beautiful new Fall styles of

Crown and Lion CASES.

These new styles represent watch case manufacture in its highest and richest perfection, and their beauty is backed by an unequaled wear record and guarantee of unquestioned reliability. Don't select your Fall stock without a careful inspection of these goods.

For Sale by all Leading Jobbers

LION 10 K FILLED CASES

WARRANTED

TRADE MARK

GUARANTEED FOR 20 YEARS

MERCANTILE FOUNTAIN PENS. NONE BETTER!

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, Etc.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

JOBBERS IN

AIKIN-LAMBERT JEWELRY CO.

Watches, Jewelry, Chains, Novelties, &c.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS

No. 8 POTTER PEN CO., PROVIDENCE, R.I.

This pen is made from brass, not gold. Great writer. 60c. per gross; 6 gross $3.00. Delivered free upon receipt of price.

Mention this paper.

Ithaca Calendar Clock Co.,

ITHACA, N. Y.

PERPETUAL CALENDAR CLOCKS.
STANDING HALL CLOCKS. . . .
AUTOMATIC ADVERTISING CLOCKS.

NEW CATALOGUE MAILED ON APPLICATION.

ROLLED PLATED GOODS

OF EXTRA QUALITY.

SILK-MOUNTED VESTS, FOBS, BUTTONS.

WALTER E. HAYWARD, Attleboro, Mass.

H. M. RICH & CO.,

Jewelry Auctioneers,

7 and 9 Franklin St.,

BOSTON, MASS.

WOOD ENGRAVINGS.

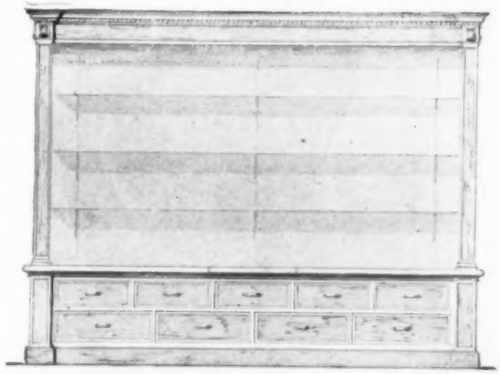
GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

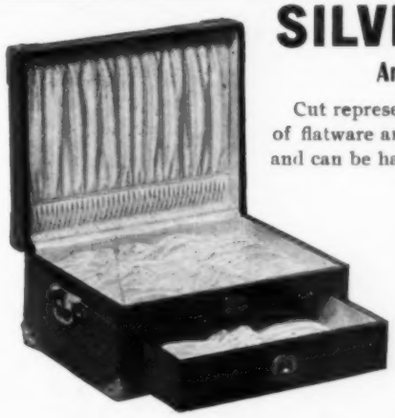
John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

SILVERWARE CHESTS

Another one of our SPECIALTIES.



Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

Send for prices on special combinations.

S. VALFER. L. WEIL.

S. VALFER & CO.,

Manufacturers of

Jewelry and Silverware Boxes, Trays, Chests, etc.,

33 Maiden Lane, New York.

Send for Catalogue.

TECHNICAL INSTITUTE FOR AMERICAN OPTICIANS.

SCIENTIFIC COURSE FOR PRACTICAL MEN AND WOMEN.

DIOPTOMETRY.
- (a Objective.)
  - 1, Ophthalmoscopy.
  - 2, Skiascopy.
  - 3, Ophthalmometry.
- (b Subjective.)
  - 1, Binocular vision—Phorometry.
  - 2, Peripheral vision—Perimetry.
  - 3, Central vision—Refractometry.

"Eye Defects," bound in muslin, $1.00.

For terms and important particulars, write to R. H. KNOWLES, M. D., No. 11 John St., New York City.

Terra Cotta.

We have the largest assortment of Artistic Domestic Terra Cotta to be seen under one roof. This line consists of Busts, Groups and Figures, which are painted by Artists in oil colors; the Modeling is perfect and not to be compared in any way with the poorly made imitations, although ours are at least as low in price. Samples now ready.

China,

Bric-à-Brac,

Italian Marbles,

Bronzes,

Clocks,

Parisian Novelties

Artistic Pottery,

China Paintings,

Pictures,

American Cut Glass,

Onyx Pedestals,

Mirror Plateaux,

Vernis Martin Cabinets,

Antique Brass,

Antique Lamps,

Venetian Iron.

Geo. Borgfeldt & Co.,

West Fourth, Third and Wooster Sts.,

NEW YORK.

THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE LINE OF CUT GLASS STEM WARE.

STEM WARE is among the lines of cut glass to which C. Dorflinger & Sons, 36 Murray St., New York, are now devoting especial attention, and it can be truthfully said that the display of these glasses, which they now make, is one of the largest, most varied as well as most complete ever offered for the inspection of the jeweler. Stem ware is now shown in full lines, in deep cuttings, stone engraving and rock crystal ornamentation, and by full lines is meant every size glass, from large goblet to the smallest cordial, with sauce, champagne, claret, ruby or green hocks, wine and sherry glasses in between. In addition are included finger bowls and plates. New salad bowls, just received, are in four sizes, from 7 to 10 inches, while a number of additions to their collection of large punch bowls will be displayed this week.

*

NEW BOHEMIAN WARE.

BAWO & DOTTER'S new Bohemian glass ware includes a host of novel lines that will distinctly appeal to their customers in the jewelry trade. One of the most beautiful varieties now exhibited on the first floor of their warerooms, 26-32 Barclay St., New York, is called the "Phenomenal" and is of a variety closely resembling the celebrated Favrile glass of this country. The shapes of the urns, vases and bowls in which it comes closely follow the lines of the antique Cyprian and Etruscan pottery and glass, while the iridescent colorings of the glass, its only ornamentation, show a wide range of tints and hues, many of which are even more beautiful than those of the finest mother-of-pearl. Other new lines here shown have also many features both novel and attractive.

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NEW CUT GLASS COMPANY.

THE Brilliant Cut Glass Co. is the name of a concern recently started to do a wholesale mail order business in cut glass. An office with salesroom has been opened by the company at 42 Murray St., New York.

THE RAMBLER.

Some Aspects of the Pottery Exhibits at the Paris Exposition.

THE porcelain and the earthenware from the central and northern parts of France are, without exception, says a writer in the New York *Times*, cast in the molds of old models, though one or two additional tricks are noticeable, such as the transparent enameling by Camille Naudot, which has a pretty, jewel-like effect. The Berlin Museum has purchased a specimen. But when we get down toward the south there is a tendency to what one might call negrescence in most of the pottery with any character of its own produced in these regions. Its colors have the savage resonance, the perfume of black populations. There are, for instance, those big disks and jars of Massier's—the Golfe Juan Pottery—whose metallic reflections, of which their inventor is so proud, recall the clashing of the cymbals and the hot thud of the tom-tom. There is the same tinsel about them as with those red fezzed rascals of the Trocadero, who from the height of their cross legged and coffee colored impudence, from the reeking shadow of their bazaars, offer you nougat and pastilles.

This negrescence affects in greater or less measure nearly all the pottery and hard ware of the southern part of Europe and explains the shocking failure of poor Italy. To walk through the Italian Pavilion and the Italian section in the Esplanade des Invalides is a series of object lessons in what applied art should not be, a lesson which could with difficulty be excelled or equaled anywhere else. It is unnecessary to go into details which must necessarily bring back painful memories, but to quote a single example. Was there ever anything seen so hopelessly inept as the attempt to reduce to cheap and common purposes the models of old Venetian glass? What sad stuff it is, this glass, in the hands of the modern Italians! It flutters and flickers in a general scheme of vulgarity, suggesting a theatrical footlight which has swallowed a night light.

This negrescence or "Zamboism," as it might be called (Zambo of the Riviera being another of these artists), is in direct contrast with the gorgeous and sonorous Mongolianism which greets us the moment we enter the Japanese section. The Japanese, however, would do well not to introduce cheap photographic views into their lacquer work. Their marvelous virtuosity is as great as ever, but few new models are seen among their bronzes and ivories. As they copy the very best, there is not much to complain of in this. Two great vases by Ando Jubel are of unrivaled beauty.

The florid and floral style of the Berlin royal manufacture is not often very decorative except when the work is on a very large scale. One does not see its place in combination with the modern art furniture of which Berliners are so fond. Zsolny ware, very rich in color and of a pleasing design, gives us a hint of the Mongolian origin of the Magyars. No negrescence here, but a clear answering call across the Danube to the old voices of Japan. What can honestly be said of the British pottery? The Bretby faience is atrocious. The Irish Belleck, on the contrary, is full of originality, and has great charm of color. A couple of jars in bloodstone tint, which have been purchased by M. Arsène Alexandre, the well known critic, are most decorative. Clevedon ware is also very pleasing in its way, though less original.

The milky simplicity of the Danish royal manufacture harmonizes well with a national genius so largely given over to butter making and dairy work. Its forms are pure and charming, even if the mists of the north have entered into its glaze. One plate is specially noticeable, with a shadowy lake scene by Liisberg, who has utilized the hollow of the plate very happily for perspective.

And finally a word about American pottery, for, though it may seem strange to speak last of all of America, she is, nevertheless, the last comer, and a few years ago she had no pottery at all. Now, with one bold, forward rush, America has placed herself in the front rank of ceramic artists. When the Lachenals and Taxile Doats see the Grueby and Rookwood pottery they will wish that the idea of something equally good had occurred to them. The inspiration both on Grueby and Rookwood seems to be chiefly Oriental so far as form and color are concerned, and not at all French or modern. The deep greens and russet browns of the Grueby and Rookwood pots have the unfathomableness of the best lacquer. The pure precision of the shapes is marvelous, free from all hesitation, carrying instant conviction with it.

The Nathan-Dohrmann Co., San Francisco, Cal., are now having a special sale of fine art goods, which were slightly damaged by the fire of June 22. The sale began on Aug. 13.

The Days of the Curio Hunter.

THESE are the days when the Summer visitor goes poking round remote parts of the country, seeking what she may expend money for in the way of heirlooms and family antiques. The country folk, even in the remotest localities, are not so dumb as urbane fancy paints them, however. They have "caught on" to the situation and they exercise their grasp of it with a vengeance. The prices these honest villagers ask for the merest trifle in china or pewter is enough to take one's breath away. As for old furniture and silver—well, some prehistoric "city folks" must have done something to establish such notions as the willingness of their species to pay any amount for a thing so long as they are assured the thing is old; modern "city folks" stand aghast at the prices demanded. The truth is, you can do much better, nowadays, at any of New York's many antique shops than you can by tracking the heirlooms down in their native lair. Now and then the shop antiquities may be doubtful; if imitations, they are, however, always good ones, and their cost is inconsiderable beside that asked for farm house treasures, which may be spurious, too. The days when the amateur collector of antiques was hailed as "that junk man" are past. The Yankee all over New England has not forgotten the precedent established by one of his species in inventing the wooden nutmeg. The outrageous prices of antiques (or imitation antiques), upon their native heath, will continue just so long as "city folks" are willing to buy them at these prices. A woman in a remote New England fastness, the other day, bought a pewter plate, with a hole in it, for $3. You can buy all the pewter plates you want in New York at $1 each, and, while without the hole, their chances of being genuine are equally good. Pewter porringers that cost $5 in New York the honest villager asks $10 and $15 for—it depends upon his individual nerve. There's no beating down these honest villagers. Their fabulous rates are as fixed as the rocks that oblige them to turn from farming to selling heirlooms for a living. They know that sooner or later some ignorant or susceptible "city folks" will come along who will gladly pay any price asked. There are purchasers who gauge the value of an antique wholly by what it cost them. By the way, the woman having an especial weakness for porringers and use of them upon her tea or dining room table may be interested in knowing that according to latest antiquarian researches these articles, whether of pewter or silver, were never used for the eating of porridge or bread and milk. They were part of the medical equipment of the time, and were called "bleeding basins."—New York *Evening Sun*.

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Alloys for White Metal Articles.— Copper 8 parts, nickel 4 parts, zinc 4 parts; or copper 10 parts, nickel 5 parts, zinc 5 parts; or copper 8 parts, nickel 3 parts, zinc 4 parts.

White Metal Alloys for Table Ware.— Copper 50 parts, nickel 25 parts, zinc 25 parts; or copper 55 parts; nickel 24 parts, zinc 21 parts; or copper 55 parts, nickel 24 parts, zinc 16 parts, iron 2 parts, tin 3 parts.

Bronzing Zinc. — Sal - ammoniac, 30 grammes; oxalate of potassium, 10 grammes; vinegar, 1 liter. Mix all intimately and apply with a brush or a rag and repeat various times until the desired tint is reached.

Ink for Writing on Zinc. — Take ordinary black ink, 100 grammes; sulphate of copper, 30 grammes; lamp black, 1 gramme. Agitate the mixture several times per day to hasten the dissolution of the sulphate of copper. One can write with it on zinc by the use of an ordinary metallic pen.

To Polish Silver, Etc.—For re-polishing strongly blackened (oxidized) silver as well as gilt or silvered pieces from the show window, dissolve 30 grammes of cyanide of potassium in ¾ liter of lukewarm water. Quickly dip the articles into this solution, rinse them off promptly in clean water, wash in the regenerator and dry in hardwood sawdust.

Imitation Platinizing of Copper.— Hydrochloric acid, 500 grammes; arsenious acid, 120 grammes; acetate of copper, 20 grammes; platinum (metal), 5 grammes. Put the platinum into the hydrochloric acid. Twelve hours before using the bath add the arsenious acid and the acetate of copper. Next, after the dissolution has taken place, plunge the object into this bath until the platinum color appears.

To Revive Colored Jewelry.— Put sulphuric acid either in a capsule or in an earthen vessel; heat the acid lightly and dip the articles to be revived into the hot acid for a few minutes. Rinse in hot water, then in cold water and dry in sawdust. The objects to be dipped in the acid bath must be attached to a gold wire and should not be immersed long, several seconds being sufficient. After retiring them rinse in hot water. Enough acid to cover the objects entirely is needed.

Bronzing of Medals. — Take hydrosulphide of potash, 12 grammes; distilled water, 1 liter. When the solution is done plunge the medal into it and leave it in the bath until it has turned black. Pass it through clear water and rub the reliefs with a little fine pumice stone. Next, take 1-10 of the bronzing bath, put it into ½ liter of water and dip the medal into this again, but only for a few seconds. Wash in cold water and dry in sawdust. Another method: Take powdered sanguine 9 parts, graphite 1 part and sufficient alcohol to make a paste with which the medal first bronzed as above, is covered. Let dry for 24 hours, then brush off the excess.

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THE trade paper devoted to the interests of retail merchants throughout the country is, as *The Advisor* knows from personal experience, one of the best mediums through which to reach the intelligent retail trade. The prices and quotations are carefully gone through, and the advertisements examined to note if anything new is offered in that line. No class is more alive to any way in which they can improve their affairs than the best class of country merchants. The advertiser who keeps pounding away every week with an advertisement of what he has to offer will win their trade in the end. These trade papers are the constant advisors of the merchants in affairs concerning their business. Trade papers help the drummer, also. When a drummer comes around introducing a new brand of goods, if the price is right and has been seen advertised in the merchant's trade paper, it has much more effect. * * *

THE JEWELERS' CIRCULAR-WEEKLY is a large and excellent publication for jewelers. —*The Advisor.*

The late Collis P. Huntington, the railroad magnate, whose death in the Adirondacks, near Raquette lake, was chronicled recently, was in his very early life engaged in the watch material, and later in the clock business. He started in a small way in the former line, at the age of 15 years, and while in the latter business he traveled considerably through the south and west until he was about 21 years old.

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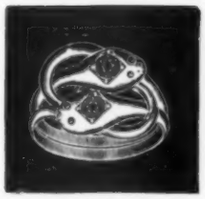
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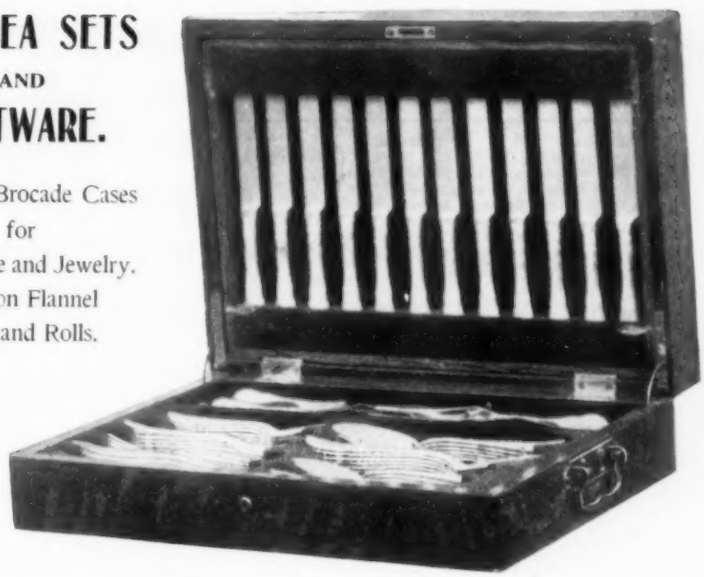

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